SUSTAINABILITY MEETING 2023



Astellas Pharma Inc. February 21, 2024

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION

In this material, statements made with respect to current plans, estimates, strategies and beliefs and other statements that are not historical facts are forward-looking statements about the future performance of Astellas Pharma. These statements are based on management's current assumptions and beliefs in light of the information currently available to it and involve known and unknown risks and uncertainties. A number of factors could cause actual results to differ materially from those discussed in the forward-looking statements. Such factors include, but are not limited to: (i) changes in general economic conditions and in laws and regulations, relating to pharmaceutical markets, (ii) currency exchange rate fluctuations, (iii) delays in new product launches, (iv) the inability of Astellas to market existing and new products effectively, (v) the inability of Astellas to continue to effectively research and develop products accepted by customers in highly competitive markets, and (vi) infringements of Astellas' intellectual property rights by third parties.

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IMPROVING THE SUSTAINABILITY OF SOCIETY AND ASTELLAS



Naoki Okamura
President and CEO



MY PERSPECTIVE ON SUSTAINABILITY

-Through the "Action on Fistula™"¹ project to promote obstetric fistula² treatment in Kenya-

Corporate Social Responsibility (CSR) in the 2010s

The majority of CSR activities were not related to Astellas' core business; instead, the main focus was on social contribution activities such as donations

My thoughts back then

- We should incorporate CSR activities directly into Astellas' business activities, instead of just supporting them through Astellas Foundations
- Astellas' knowledge and capabilities should be leveraged
- We should aim for a collaborative project where we can participate in the planning to create a more sustainable structure, rather than solely providing funds

Started a project that could leverage Astellas' capabilities and knowledge

2014

Launched the "Action on Fistula™" project in collaboration with the Fistula Foundation

- Faced budget problems, but generated savings by streamlining operations
- Employees were very supportive of the concept that the funding would be used to make a big difference to the lives of Kenyan women
- Focused on training local physicians and building network of hospitals. The number of fistula surgeons in Kenya increased steadily
- Established a support group to provide financial and employment support and psychological care for patients to reintegrate into society



Project became a life-changing project for women in Kenya

Plan was to deliver over 1,200 surgeries in 3 years, but ultimately provided treatment to **6,223 patients in 6 years**

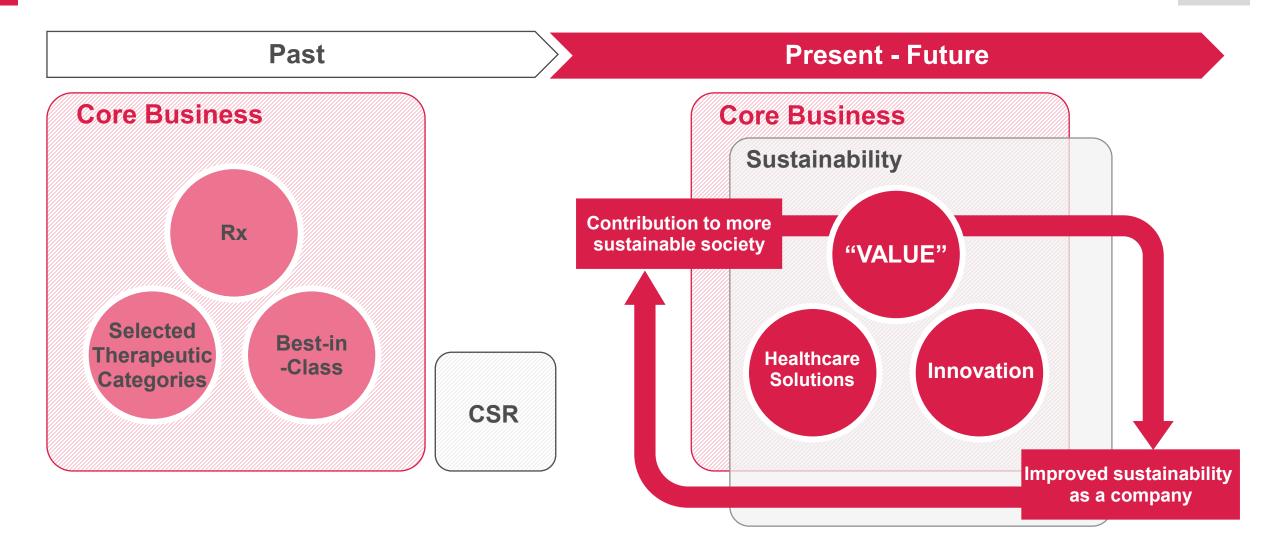


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^{1:} Action on Fistula[™]: Started in 2014 by a grant given to Fistula Foundation from an affiliate of Astellas Pharma Inc., Astellas Pharma Europe Ltd. Astellas was one of many sponsors/supporters of Action on Fistula Foundation and Astellas jointly funded Phase I of the program, 2014-2017. Astellas funded approximately 25% of the second phase of the program running from 2017-2020.

^{2:} Obstetric fistula: A hole between the vagina and rectum or bladder that is caused by prolonged obstructed labor when emergency care is unavailable, causing either fecal or urinary incontinence or both conditions. Untreated, fistula can lead to chronic medical problems including ulcerations, kidney disease, and nerve damage in the legs.

ASTELLAS' SUSTAINABILITY





CONTRIBUTION TO SOCIAL ISSUES THROUGH OUR CORE BUSINESS

- SOCIAL IMPACT OF VEOZAH (fezolinetant) -

6

VMS (vasomotor symptoms)

One of the most common menopausal symptoms that women experience ¹

- On average, women experience
 17 hot flashes / week, 11 night sweats / week²
- Difficulty sleeping are reported by up to 65% of women experiencing VMS³
- The more severe vasomotor symptoms are, the more sleep is affected, and daytime activities and work productivity are impaired⁴
- >70% of women in the US go untreated for VMS⁵

VEOZAH's diverse values



• First non-hormonal NK3 receptor antagonist approved to treat VMS due to menopause⁶

VEOZAH

Clinical value

 Sustained reductions in frequency and severity of moderate to severe VMS^{7,8}



 Higher work productivity, reduced sleep disturbance, improved health-related QOL, and reduced impairment in daily activities^{9,10}

Psychological value

 Improved awareness and understanding of VMS associated with menopause¹¹

VEOZAH contributes to improving women's QOL and increasing work productivity by freeing them from the burden caused by moderate to severe VMS



Agenda

Initiatives for Evolving Sustainability

Vice President, Head of Sustainability
Shingo lino

II People and Organization

Chief People Officer and Chief Ethics & Compliance Officer (CPO&CECO)

Katsuyoshi Sugita

III CEO Succession Planning

Outside Director

Takashi Tanaka



INITIATIVES FOR EVOLVING SUSTAINABILITY



Shingo linoVice President, Head of Sustainability



INITIATIVES FOR EVOLVING SUSTAINABILITY

Updated the Materiality Matrix and reidentified 19 key issues
 Then prioritized the 9 material issues (Materiality) from the key issues

 Established the Sustainability Direction as a guide to address the 9 most important issues and 2 key environmental issues highly required by society
 Developed the 7 Mid-term Priorities for Astellas and Our Commitments by FY2025

FY2023

 Defined ~50 indicators to measure progress on Mid-term Priorities and reflect them in annual plans as company-wide initiatives



INITIATIVES FOR ENHANCING ACCESS TO HEALTH

1. Astellas core business (Rx, Rx+)

Innovative Drug Business

Patients prescribed Astellas products1

159.5 million patients 103 countries

(Results by the first half of FY2023)

2. Enhancing availability of Astellas products

Early Access Requests

Cumulatively for PADCEV, XOSPATA, and zolbetuximab

2,500+

1.000+patients

40+ countries

requests approved

continued to receive early access to therapy

Post-trial Access²

oncology patients

Patient Access Initiatives³

50+ patients 25+ countries

International Pharmacy Program (IPP)4

have received PADCEV through IPP since the start of the program in May 2021

(Results by the first half of FY2023)

- 3. Supporting third-party ATH activities and foundations

Health System Strengthening Program

Supporting 4 global charitable

programs to strengthen health systems and increase health literacy **Expected impact**

8+ million people

Efforts to improve health literacy by leveraging digital technology

1.000+people accessed the program in the first month after launch5

Patient Centricity Programs

100+ patient advocacy/ patient organization programs supported **Expected impact**

Development of new pediatric

20+ million individuals

Contribution to Global Health

Provided Astellas' innovative formulation technology and knowhow as a member of the Consortium

EMA adopted a positive scientific

treatment option of schistosomiasis **Expected impact**

By 2030, new treatment option will be available for treatment of up to

12 million preschool-aged children⁶

Medical Education Programs

100+ education grants

Providing learning opportunities for healthcare professionals through various educational programs supported by grants to organizations including medical/professional societies

Expected impact

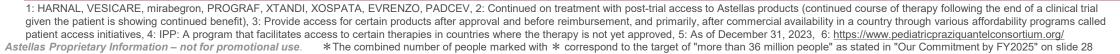
262.000+

learners

Astellas Global Health Foundation *

Since 2018, the Foundation have supported **21** charitable initiatives focused on improving Access to Health, building resilient communities, and providing disaster support **Expected impact**

32+ million lives





INITIATIVES FOR ENHANCING ACCESS TO HEALTH

Development of new pediatric treatment option to eliminate schistosomiasis

- Astellas provided its innovative formulation technology and knowhow as a member of the Pediatric Praziquantel Consortium¹
- EMA adopted a positive scientific opinion for potential new pediatric treatment option of schistosomiasis in preschool-aged children²

Development of Astellas Healthcare E-city[™] contributes to improving health literacy

- Astellas has collaborated with the Brazilian tech company (Pixit) to develop the virtual platform Astellas Healthcare E-city^{™3}
- Astellas Healthcare E-city[™] provides educational content on the early diagnosis and prevention of gastric cancer partnering with medical specialists from the State University of Brazil (Universidade de São Paulo)









STRENGTHENING BUSINESS CONTINUITY PLAN (BCP) FOR GEOPOLITICAL RISKS & NATURAL DISASTERS

Securing effective, efficient and sustainable supply of products by recognizing and preparing for unpredictable risks

Risks

From regional conflicts, natural disasters and infectious disease pandemics

- Supply chain disruption
- City lockdowns

- Raw materials supply instability
- Energy shortages and rising energy costs

Risk Control

Sustainable manufacturing of Products

Stable sourcing of raw materials

- Identified raw and other materials that may become difficult to source due to growing geopolitical risks
- Securing substitutes for raw and other materials for main products, and continuing to accumulate inventories to prepare for unpredictable future risks



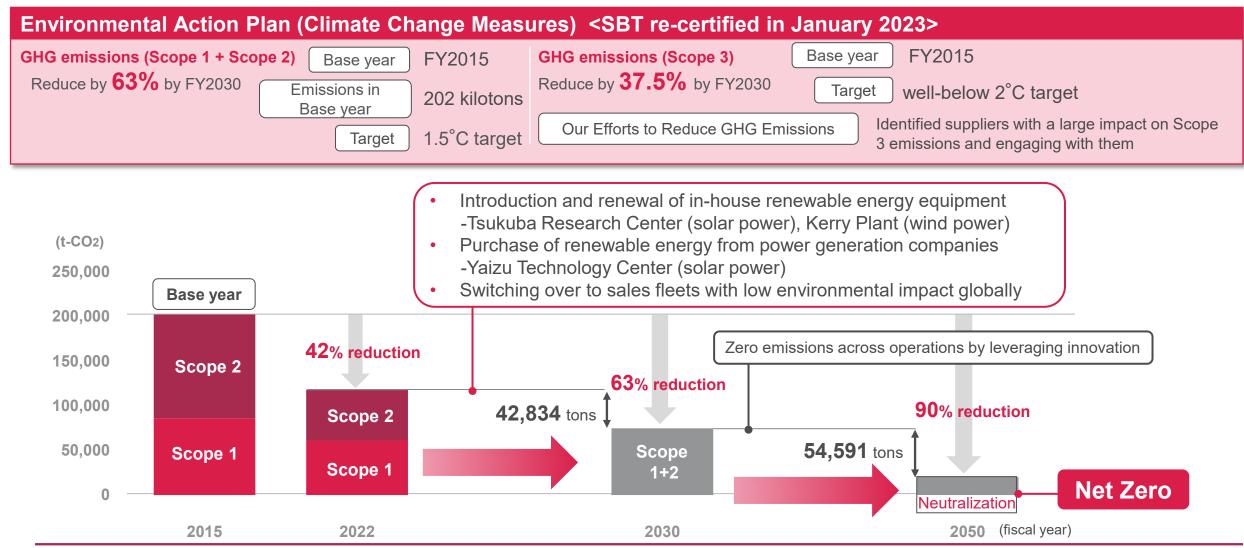
Stable supply of products

Response to supply chain risks

- Collaborate with partners to achieve seamless distribution. Maintain supply by securing alternative routes in the short term (including Ukraine/Russia, Israel/Gaza)
- Build a system to centrally manage demand forecasts, inventory information, and supply plans for each region of the world to strengthen stable supply systems



INITIATIVES FOR ENVIRONMENTAL SUSTAINABILITY



GHG: Greenhouse gas, SBT: Science Based Targets



PEOPLE AND ORGANIZATION



Katsuyoshi Sugita
Chief People Officer and Chief Ethics & Compliance Officer (CPO&CECO)



HR STRATEGY IN LINE WITH CORPORATE STRATEGY (Organizational Health Goal: OHG)

Linkage between Corporate Strategy and HR Strategy

Linkage between HR Strategy and KPIs

VISION

Identify Issues

Develop OHG Implement Priorities

Outcome

Accelerate the Realization of VISION

Culture Change Through Fostering of OHGs

- Outcome of Fostering OHGs ①
 Creating Innovation in Business
- Outcome of Fostering OHGs ②
 Employee Engagement
 Enhancement

Accelerate Execution of CSP2021 via Talent Acquisition, Retention and Development

Succession Planning

OUTCOME OF FOSTERING OHGs ① Creating Innovation in Business

Results of OHG implementation in the form of changes in employee behavior

Example 1 OASIS (One-Astellas Idea Developers) Example 2 Digital Innovation Contest

- Astellas' unique project for drug discovery through voluntary and cross-functional collaboration among employees
- Initiatives expanding globally







- Company-wide audition for ideas to leverage DX for business, led by the Digital Division
- Gold-winning ideas are being piloted



Measures to Support Innovation Creation

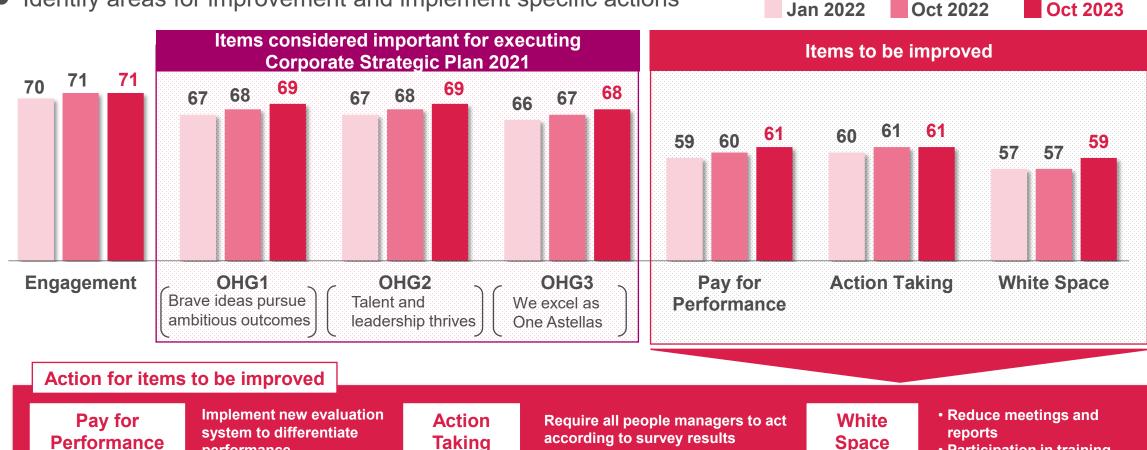
Cost-benefit Analysis of Meetings

Sharing the results of analysis to determine whether the results are commensurate with the cost (time and labor) of internal meetings, thereby promoting decision-making with "just enough" number of people



OUTCOME OF FOSTERING OHGs 2 Employee Engagement Enhancement

- Analyze survey results by question and confirm continuous improvement in all OHG items
- Identify areas for improvement and implement specific actions





Participation in training

performance

SUCCESSION PLANNING

- Human Resource Strategy in line with Corporate Strategic Plan 2021 -

Leadership required to execute Corporate Strategic Plan 2021

Transformational Leadership

Result Driven

Global Mindset



Characteristics of Astellas' Succession Planning (for Division Heads and above)

Fully integrated global approach

100%
Divisions participated in VP+ Succession Planning

Actual placement is determined on fair competition and interviews



Select best candidate assuccessor, from both inside and outside the company



Appoint the right people in the right places through a robust review process every year



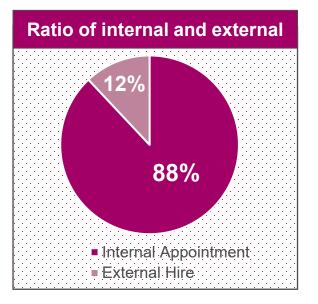


SUCCESSION PLANNING

- Operational Status: Appointment of Division Heads (FY2023) -
- More than half of newly appointed talent was appointed from the Succession Plan



 Appointment of the right people in the right places from a broader candidate pool, including external hires



Ready Now

Have the expertise and leadership capabilities for the position required

Ready 1-2 Years

Need to develop in both or either the expertise and leadership capabilities required for the positions

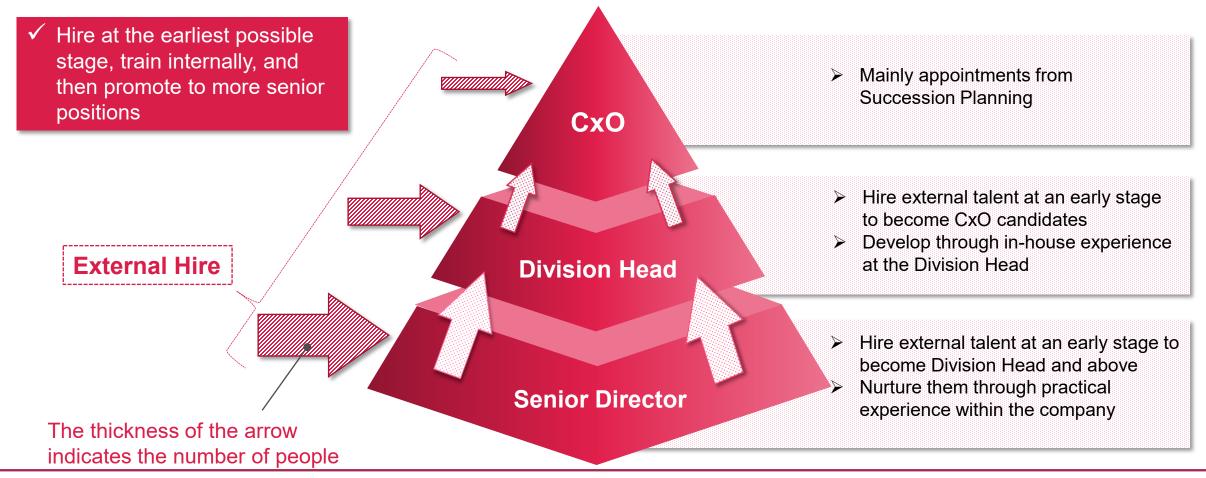
Ready 3-5 Years

Have the potential to fill the position but need to develop further in expertise and leadership



SUCCESSION PLANNING - Strengthening the Talent Pipeline -

- Establish a globally consistent system based on training and development through practical experience
- Further strengthen the talent pipeline, both internally and externally



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Accelerate Execution of CSP2021 via Talent Acquisition, Retention and Development

Succession Planning

CEO SUCCESSION PLANNING



Takashi Tanaka Outside Director



CAREER



Outside Director **Takashi Tanaka**

Chairperson of Nomination Committee Chairperson of Compensation Committee

Resume, position and responsibilities at the Company

April	1981	Joined Kokusai Denshin Denwa Co., Ltd. (KDD)
April	2023	Executive Officer, General Manager, Solution Product Development Division, Solution Business Sector, KDDI CORPORATION
June	2007	Managing Executive Officer, Executive Director, Solution Business Sector, KDDI CORPORATION
August	2007	President, Wireless Broadband Planning Inc. (current UQ Communications Inc.)
April	2009	Managing Executive Officer, Solution Business Sector, KDDI CORPORATION
April	2010	Managing Executive Officer, Solution Business Sector, Consumer Business Sector, and Product Development Sector, KDDI CORPORATION
June	2010	Senior Managing Executive Officer, Solution Business Sector, Consumer Business Sector, and Product Development Sector, KDDI CORPORATION; Chairman, UQ Communications Inc.
December	2010	Representative Director, President, KDDI CORPORATION
April	2018	Representative Director, Chairman of the Board, KDDI CORPORATION (present post)
June	2018	Director, Okinawa Cellular Telephone Company (present post)
June	2021	Director, the Company (present post)



Outside Director
Rie Akiyama

Member of Audit & Supervisory Committee

Resume, position and responsibilities at the Company

April	1992	Joined Sanwa Bank Ltd. (current MUFG Bank, Ltd.)
April	1999	Registered as attorney-at-law (Tokyo Bar Association)
April	1999	Joined Baba Law Office (current Baba & Sawada Law Office) (present post)
June	2019	Outside Director, GOLDWIN INC. (present post)
June	2023	Director (Audit & Supervisory Committee Member), the Company (present post)



CEO SUCCESSION PLANNING

CEO Succession Planning

Candidates include:

Emergency successor, next CEO, and subsequent CEOs **Succession planning includes:**

Evaluating candidate readiness, identifying strengths of each candidate and areas to be developed, creating development plans for each candidate, estimating time to become qualified for the role, etc.

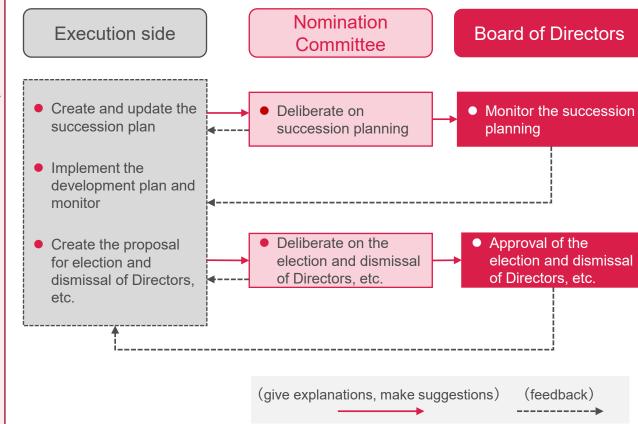
Nomination Committee

- Conduct deliberations on succession planning at least once a year for CEO and other Top Management. Discuss transparently from various perspectives including methods of selecting successors and training potential successors, and appropriately report to the Board of Directors
- After properly assessing the candidate's situation, deliberate the election and dismissal of Directors, etc. and report the results of deliberations to the Board of Directors

Nomination Committee is chaired by an outside director and consists of 4 outside directors (As of FY2023)

Board of Directors

- Provide appropriate oversight on succession planning
- Make decisions regarding the appointment and removal of Directors, etc.







DELIBERATIONS OF THE NOMINATION COMMITTEE:

President and CEO Succession in April 2023

Current CEO was selected through transparent and objective deliberations, incorporating the perspectives and opinions of outside Directors

Process of appointing Naoki Okamura as new CEO

Oct 2022	Oct 2022	The Nomination Committee deliberated after receiving a detailed briefing on succession planning from	
	001 2022	former CEO, Kenji Yasukawa. The briefing covered the status, strengths, and development plans of	
			each candidate, which was appropriately reported to the Board of Directors. Preliminary discussions

were also conducted regarding future appointments of Directors, etc.

During deliberations on the decision for the CEO successor, the Nomination Committee confirmed that the current CEO, Naoki Okamura, is the best successor based on the selection criteria and considering the

business environment and strategy. The Board of Directors approved the decision.

Updating the potential successors under current CEO

After the change of CEO

Jun 2023 Discussions were held regarding candidates for the next successor updated by the current CEO Naoki Okamura and were appropriately reported to the Board of Directors.

Dec 2023

Current CEO Naoki Okamura explained the assessment of the key capabilities required for Top Management for each candidate in addition to regular updates. The Nomination Committee discussed and reported to the Board of Directors.



APPENDIX



PERFORMANCE OF INITIATIVES FOR EVOLVING SUSTAINABILITY

1. Transforming to be a cutting-edge, VALUE-driven life science innovator

Mid-term Priorities for Astellas	Our Commitments by FY2025	Main Indicators	FY2023 First-half Performance
Translate innovative science into VALUE through the Focus Area approach to R&D,	Aim to improve the lives of patients and caregivers around the world and contribute to reducing the overall load on the healthcare system.	Number of IND filed new drug candidates	1 project
introducing novel therapies and modalities to treat diseases with high unmet medical needs.		Number of new drugs launched	2 products (VEOZAH, IZERVAY)
 Maximize patient access to Astellas' innovations and enable them to achieve better outcomes. 		Number of patients treated through various access programs	More than 1,380 patients
Beyond the biopharmaceutical space, develop and commercialize novel healthcare solutions.	(cumulatively) by 2025 by improving disease awareness, prevention, and access to healthcare services.	Number of people affected by access to health care programs	40+ million people (Cumulative forecast from 2018 to the end of FY2025)
Advocate value-based pricing for stakeholders to ensure innovative medicines in new modalities contribute to the health of patients around the world and realize sustainable healthcare systems.	Contribute to sustain healthcare systems through advocating for value-based pricing.	Number of implementation of value based innovative pricing solutions to address value, affordability or access	5 cases
 Create an environment within Astellas that fosters innovation. 		Percentage of organizations with six hierarchical levels or less from the CEO	80%
Align strategy with the right capabilities,	Foster talents and an organizational culture with trusted capabilities to deliver innovation.	Average span of control for all departments	6.0
embraced in a culture that promotes innovation.		Engagement Survey Score	71 (as of October 2023, 0-100, 100 is highest)

IND: Investigational New Drug



CONTINUED - PERFORMANCE OF INITIATIVES FOR EVOLVING SUSTAINABILITY

2. Strengthening resilient and sustainable business operations to meet the expectations of society

Mid-term Priorities for Astellas	Our Commitments by FY2025	Main Indicators	FY2023 First-half Performance
Sustains a resilient business that continuously supplies products	Establish a more sustainable and resilient value chain.	Progress of the emergency power supply reinforcement project	Strengthen collaborations with suppliers and partners to achieve seamless distribution
during unpredictable or emergency situations.		Key remarkable finding related to stable supply	Conducted risk assessments of key products and continued to source alternatives and accumulate inventories
Further enhance capability to secure patient safety and product quality as well as optimizing customer interaction for maximizing VALUE for patients.	Ensure patient safety and product quality by fostering a Culture of Quality and by evolving customer experience.	Completed Culture of Quality scorecard for commercial manufacturing facilities	Completed Culture of Quality scorecard for commercial manufacturing facilities (Takaoka, Toyama, Takahagi, Yaizu, Dublin, Kerry, Shenyang).

Environmental Sustainability

Mid-term Priorities for Astellas	Our Commitments by FY2025	Main Indicators	FY2022 Performance
Reduce greenhouse gas emissions toward a goal consistent with the	Achieve by FY2025 the amount of reasonable reduction of greenhouse gas emissions target*. *GHG emission reduction targets by FY2030	GHG emission reduction ratio (Scope1+2) (Base year: FY2015)	41.8%
Paris Agreement's and achieve net- zero emissions by 2050.	 Scope1+2 63% reduction (base year: FY2015), Scope 3 37.5% reduction (base year: FY2015) 	GHG emission reduction ratio (Scope3) (Base year: FY2015)	1.8%

OUTCOME BY OHG PENETRATION 2 Employee Engagement Enhancement

There were no significant changes in the overall engagement score and response rate.

Scores improved in two of the three areas for our opportunities. Continued efforts to improve engagement

Engagement Score:

71 (±0)

Response Rate:

84% (+2)

51%

of answers to questions showed improvement

Number of comments:

20,506

Our Strengths			
0.0	Non-discrimination		
82	A culture that recognizes, complements, and makes the most of each other's differences		
78	Integrity		
(+1)	Always honest choices and decisions		
78	Contribution Success		
(+1)	understand how my work contributes Astellas' success.		

Our opportunities Action taking Implement measures to address issues identified from the survey results Pay-for-performance (+1) Compensation based on results White space (+2) Resource needed to explore new ideas

GLOBAL ENGAGEMENT SURVEY

- toward achievement of organizational health goals (OHG1*) -

All scores increased or remained the same compared to Oct 2022

Item	Change from Oct 2022	Question
Risk Taking	+2	I am encouraged to take informed risks in getting my work done.
Innovation	+2	My team demonstrates a high level of innovation.
White Space	+2	We have the resources (e.g., time, tools, expertise) we need to explore new ideas.
Speak My Mind	+1	I feel free to speak my mind without fear of negative consequences.
Learn from Mistake	+1	We learn from our mistakes.
Challenge Status Quo	-	I feel free to challenge the way things are done here
Empowerment	-	I feel empowered to make decisions regarding my work.
Engagement	-	How happy are you working at Astellas? I would recommend Astellas as a great place to work.
Accountability	-	Where I work, employees held accountable for their work.

Activities in FY2023 toward achievement of Organizational Health Goals (OHG)

OHG1

Accelerating innovative organizational development by flattening organizational hierarchies, strengthening manager capability, and White Space Training.





GLOBAL ENGAGEMENT SURVEY

- toward achievement of organizational health goals (OHG2*) -

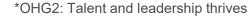
All scores increased or remained the same compared to Oct 2022

Item	Change from Oct 2022	Question
Promotion Policy	+1	I understand Astellas' promotion policies and practices for employees like me.
Manager	+1	I would recommend my managers to other.
Career Path	-	My manager has meaningful discussions with me about my career development.
Role Model	-	Senior leaders at Astellas lead by example.
Growth	-	I have good opportunities to learn and grow at Astellas
Role	-	My role is an excellent fit with my strengths.
Leadership	ı	I have confidence in the leadership team.
Career Goals	_	My career goals can be met as Astellas.
Feedback	-	My manager provides me with feedback that helps me improve my performance.

Activities in FY2022 toward achievement of Organizational Health Goals (OHG)

OHG2

Focus on talent development with simplified competencies, succession planning, and enhanced Women Connect & Lift program





GLOBAL ENGAGEMENT SURVEY

- toward achievement of organizational health goals (OHG3*) -

All scores increased or remained the same compared to Oct 2022

ltem	Change from Oct 2022	Question
Communication	+2	Astellas does a good job of communicating with employees.
Awareness	+2	I know what the different parts of Astellas do.
Resources	+2	I have the resources I need to do my job well.
Procedures	+2	Where I work, the work is well organized (smooth workflow, good methods and procedures, productive meetings, etc.)
Transparency (Communication)	+1	Astellas communicates openly and honestly.
Collaboration	+1	Team at Astellas collaborate efficiently to get things done.
Contribution Success	-	I understand how my work contributes Astellas' success.
Strategy	-	I understand how Astellas plans to achieve its goals.
Priorities - Manager	-	My manager keeps our team to focus on clear priorities.

Activities in FY2023 toward achievement of Organizational Health Goals (OHG)

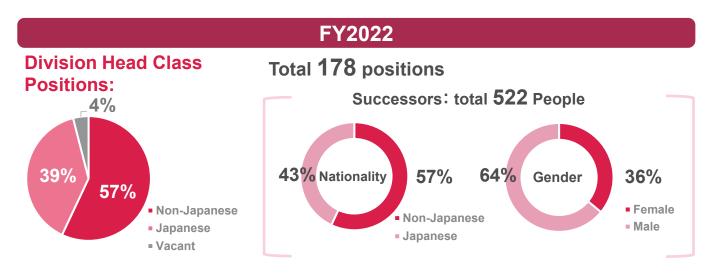
OHG3

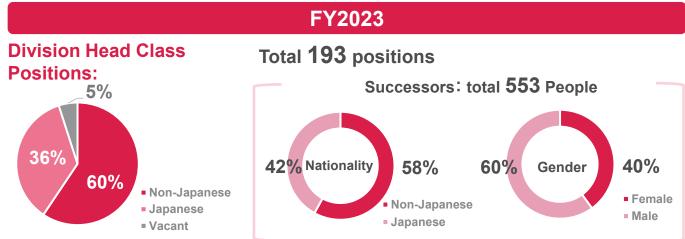
Continued implementation of Ask Me Anything by CxOs, introduction of Global Recognition Program, and other measures



SUCCESSION PLANNING - Diversity of Successors -

Continued to maintain a high diversity of Successor ratios from last year





Enhancement Points and Actions

Enhancement Point

- Internal talent development
- Recruitment of external talent
- Increase ratio of female Division Heads

Action

- Promoting internal appointments through internal recruiting
- Improved exposure of talent at Executive Committee and crossdivisional talent reviews
- Provide training for female talent
- Hire external talent at an early stage and develop them internally before promoting them to senior positions

SUSTAINABLE BIODIVERSITY INITIATIVE

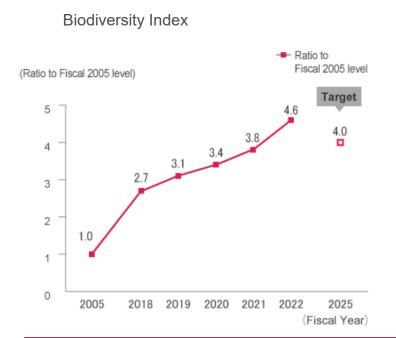
Basic Policy on Biodiversity

Astellas is thankful for the benefits brought about by biological diversity, and understands its business activities in all fields have an impact on ecosystems. We will make a positive contribution to the preservation of biodiversity by working to lessen that impact

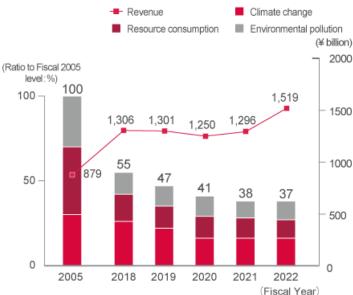
Astellas assesses the three main factors that are causing the deterioration of biodiversity as being environmental pollution, resource consumption, and climate change, and has created a Biodiversity Index to evaluate the impact of its business activities on biodiversity

Environmental Action Plan (Biodiversity)

Raise the Biodiversity Index to quadruple the FY2005 level by FY2025 (Global)







Biodiversity = Consolidated revenue in assessment fiscal year \[\sum_{\text{Burden in assessment fiscal year}} \times_{\text{Weight}} \]

Categories	Sub-Categories	Weight (%)
Environmental	NOx, SOx emissions	10
pollution	Chemical substances emissions	10
	BOD, COD load	10
	(subtotal)	(30)
Resource	Water withdrawal (global)	20
consumption	Biological raw material usage	10
	Landfill waste volume	10
	(subtotal)	(40)
Climate Change	GHG emissions (global)	30
	(subtotal)	(30)
Total		100



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- 4. DePree B at al. Association of menopausal vasomotor symptom severity with sleep and work impairments: a US survey. Menopause: The Journal of The North American Menopause Society Vol. 30, No. 9, pp. 887-897
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