# **Supplementary Documents [IFRS]**

Financial results for the first nine months of the fiscal year 2021 (FY2021)

## **Astellas Pharma Inc.**

- Q3/FY2021 Financial Results
  - Nine months ended December 31, 2021
  - > Three months ended December 31, 2021
- Pipeline list

#### Cautionary Notes

In this material, statements made with respect to current plans, estimates, strategies and beliefs and other statements that are not historical facts are forward-looking statements about the future performance of Astellas. These statements are based on management's current assumptions and beliefs in light of the information currently available to it and involve known and unknown risks and uncertainties. A number of factors could cause actual results to differ materially from those discussed in the forward-looking statements. Such factors include, but are not limited to: (i) changes in general economic conditions and in laws and regulations, relating to pharmaceutical markets, (ii) currency exchange rate fluctuations, (iii) delays in new product launches, (iv) the inability of Astellas to market existing and new products effectively, (v) the inability of Astellas to continue to effectively research and develop products accepted by customers in highly competitive markets, and (vi) infringements of Astellas' intellectual property rights by third parties.

Information about pharmaceutical products (including products currently in development) which is included in this material is not intended to constitute an advertisement or medical advice.

## [Nine months ended December 31, 2021]

1. Consolidated Results (Full Basis)

			Unit: B¥	
	FY20	FY21	Change	Change
	APR DEC.	APR DEC.		(%)
Revenue	940.9	992.3	51.4	5.5%
Cost of sales	187.7	194.1	6.4	3.4%
Ratio to Revenue	20.0%	19.6%		
Gross profit	753.2	798.2	45.0	6.0%
SG&A expenses	363.0	406.4	43.4	11.9%
Ratio to Revenue	38.6%	41.0%		
XTANDI co-promotion fee in the United states	90.2	108.7	18.5	20.5%
Personnel expenses	133.9	143.0	9.2	6.9%
Advertising and Sales Promotion and Other	139.0	154.7	15.7	11.3%
R&D expenses	168.8	177.6	8.8	5.2%
Ratio to Revenue	17.9%	17.9%		
Amortisation of intangible assets	17.3	20.2	3.0	17.1%
Gain on divestiture of intangible assets	-	24.1	24.1	-
Share of profit (loss) of investments accounted for using equity method	-0.3	2.0	2.3	-
Other income	7.0	4.2	-2.8	-40.3%
Net foreign exchange gains	-	0.6	0.6	-
Fair value remeasurements on contingent consideration	3.9	2.2	-1.6	-42.7%
Other expense	51.3	54.9	3.6	6.9%
Impairment losses	36.7	26.7	-9.9	-27.1%
Restructuring costs	2.9	18.3	15.4	542.0%
Net foreign exchange losses	4.2	-	-4.2	-100.0%
Fair value remeasurements on contingent consideration	4.4	8.7	4.3	97.8%
Operating profit	159.5	169.4	9.9	6.2%
Ratio to Revenue	16.9%	17.1%		
Finance income	6.5	2.3	-4.2	-64.5%
Finance expenses	1.7	4.3	2.5	144.8%
Profit before tax	164.2	167.4	3.2	1.9%
Ratio to Revenue	17.5%	16.9%		
Income tax expense	31.3	34.9	3.6	11.5%
Profit	132.9	132.5	-0.4	-0.3%
Ratio to Revenue	14.1%	13.4%		
Comprehensive income	155.9	164.5	8.6	5.5%

	Forecasts	Change from FY20
FY20	FY21	Change
Full Year	Full Year	(%)
1,249.5	1,323.0	5.99
246.1		
19.7%		
1,003.5		
504.3	541.0	7.39
40.4%	40.9%	
120.2		
182.2		
201.9		
224.5	242.0	7.89
18.0%	18.3%	
23.8		
-		
0.5		
7.6		
-		
3.6		
123.0		
101.7		
9.3		
2.3		
6.0		
136.1	218.0	60.29
10.9%	16.5%	
11.6		
2.3		
145.3	216.0	48.69
11.6%	16.3%	
24.7		
120.6	174.0	44.39
9.7%	13.1%	
181.5		

5.9%

7.3%

7.8%

60.2%

48.6%

44.3%

2. Consolidated Results (Core Basis)

Unit: B¥ FY20 FY21 Change Change APR. - DEC. APR. - DEC. (%) Revenue 940.9 992.3 51.4 5.5% Cost of sales 187.7 194.1 6.4 3.4% 20.0% Ratio to Revenue 19.6% 753.2 798.2 Gross profit 45.0 6.0% SG&A expenses 363.0 406.4 43.4 11.9% Ratio to Revenue 38.6% 41.0% XTANDI co-promotion fee in the United states 90.2 108.7 18.5 20.5% Personnel expenses 133.9 143.0 9.2 6.9% Advertising and Sales Promotion and Other 139.0 154.7 15.7 11.3% R&D expenses 168.8 177.6 8.8 5.2% Ratio to Revenue 17.9% 17.9% Amortisation of intangible assets 17.3 20.2 3.0 17.1% Gain on divestiture of intangible assets 24.1 24.1 -0.3 Share of profit (loss) of investments accounted for using equity method 2.0 2.3 203.7 220.0 16.3 8.0% Operating profit 22.2% Ratio to Revenue 21.7% 2.3 Finance income 6.5 -4.2 -64.5% 1.7 4.3 2.5 144.8% Finance expenses 208.5 218.1 Profit before tax 9.6 4.6% Ratio to Revenue 22.2% 22.0% Income tax expense 41.9 48.4 6.5 15.6% Profit 166.6 169.7 3.0 1.8%

FY20
Full Year
1,249.5
246.1
19.7%
1,003.5
504.3
40.4%
120.2
182.2
201.9
224.5
18.0%
23.8
_
0.5
251.4
20.1%
11.6
2.3
260.6
20.9%
50.7
209.9
16.8%
10.070

Forecasts	FY20
FY21	Change
Full Year	(%)
1,323.0	5.9%
541.0	7.3%
40.9%	
242.0 18.3%	7.8%
270.0	7.4%
	7.4%
20.4%	
`	
213.0	1.5%
16.1%	

Change from

3. Exchange Rate

o. Exchange hate				Orne. you
	FY20	FY21	FY20	FY21
	APR DEC.Ave.	APR DEC.Ave.	End	Q3 End
USD/Yen	106	111	111	115
EUR/Yen	122	131	130	131

17.7%

17.1%

Ratio to Revenue

\* Fx impacts: Revenue +42.8 billion yen and Core operating profit +15.4 billion yen

\* Fx impact on elimination of unrealized gain: COGs ratio +0.2ppt

FY20
Full Year
106
124

Unit: ven

Forecasts FY21 Full Year 110 130

#### 4. Reconciliation of Full Basis to Core Basis

		FY20			FY21		
		APR DEC.			APR DEC.		
	Full basis	Adjustment	Core basis	Full basis	Adjustment	Core basis	
Revenue	940.9	-	940.9	992.3		992.3	
Cost of sales	187.7	-	187.7	194.1	-	194.1	
Gross profit	753.2	-	753.2	798.2		798.2	
SG&A expenses	363.0	-	363.0	406.4	=	406.4	
R&D expenses	168.8	-	168.8	177.6	-	177.6	
Amortisation of intangible assets	17.3	-	17.3	20.2	=	20.2	
Gain on divestiture of intangible assets	-	-	-	24.1	=	24.1	
Share of profit (loss) of investments accounted for using equity method	-0.3	-	-0.3	2.0	-	2.0	
Other income *	7.0	-7.0	-	4.2	-4.2	-	
Other expenses *	51.3	-51.3	-	54.9	-54.9	-	
Operating profit	159.5	44.3	203.7	169.4	50.7	220.0	
Finance income	6.5	-	6.5	2.3	=	2.3	
Finance expenses	1.7	-	1.7	4.3	-	4.3	
Profit before tax	164.2	44.3	208.5	167.4	50.7	218.1	
Income tax expense	31.3	10.6	41.9	34.9	13.5	48.4	
Profit	132.9	33.7	166.6	132.5	37.2	169.7	

<sup>\* &</sup>quot;Other income" and "Other expenses" are excluded from Core basis results.

"Other income" and "Other expenses" include gain/loss on sale and disposal of property, plant and equipment, impairment losses, restructuring costs, litigation costs and foreign exchange gains/losses, etc.

5. Revenue by Region

			FY20	FY21	Change	Change
			APR DEC.	APR DEC.		(%)
Revenue			940.9	992.3	51.4	5.5%
	Japan		221.8	203.2	-18.6	-8.4%
		Ratio to Revenue	23.6%	20.5%		
	United States		355.8	407.9	52.1	14.7%
		Ratio to Revenue	37.8%	41.1%		
	Established Markets		218.0	239.2	21.3	9.8%
		Ratio to Revenue	23.2%	24.1%		
	Greater China		43.8	50.3	6.5	14.8%
		Ratio to Revenue	4.7%	5.1%		
	International Markets		87.6	83.0	-4.6	-5.3%
		Ratio to Revenue	9.3%	8.4%		
	Others		13.9	8.6	-5.3	-38.0%
		Ratio to Revenue	1.5%	0.9%		

- Established	Markate:	Furona	Canada	Auetralia	Π

#### 6. Addition to Property, Plant and Equipment Depreciation/Amortisation

Depreciation/Amortisation			Unit: B¥	
	FY20	FY21	Change	Change
	APR DEC.	APR DEC.		(%)
Addition to Property, Plant and Equipment				
Consolidated	23.9	22.3	-1.5	-6.4%
Depreciation (PP&E)				
Consolidated	30.1	30.3	0.3	0.9%
Amortisation of Intangible Assets (incl. software, etc.)				
Consolidated	24.0	28.3	4.2	17.6%
Addition to Drangety, Dlant and Equipment door not include right of up				

<sup>-</sup> Addition to Property, Plant and Equipment does not include right-of-use asset

FY20
Full Year
1,249.5
279.1
22.3%
473.2
37.9%
293.2
23.5%
59.3
4.7%
111.1
8.9%
33.6
2.7%

Forecasts	Change from FY20
FY21	Change
Full Year	(%)
1,323.0	5.9%
252.1	-9.7%
19.0%	
552.5	16.8%
41.8%	
322.1	9.9%
24.3%	
65.0	9.6%
4.9%	
122.5	10.2%
9.3%	
8.9	-73.5%
0.7%	

FY20
Full Year
33.7
33.7
40.0
32.7

Forecasts	Change from FY20
FY21	Change
Full Year	(%)
34.0	0.9%
42.0	5.0%
38.0	16.3%

Established Markets: Europe, Canada, Australia
 Greater China: China, Hong Kong, Taiwan
 International Markets: Russia, Latin America, Middle East, Africa, South East Asia, South Asia, Korea, Export sales, etc.

#### 7. Sales of major products

1) Global

Japan     -     0.5     0.5     -       United States     9.4     14.0     4.6     49.5%       Established Markets     -     0.0     0.0     -			FY20	FY21	Change	Change
United States   180.0   215.8   35.7   19.8%   ex-US   162.7   195.8   33.1   20.4%   Japan   31.0   36.5   5.5   17.6%   Established Markets   108.8   128.8   20.0   18.4%   17.6%			APR DEC.	APR DEC.		
ex-US	XTANDI		342.7	411.6	68.9	20.1%
Japan   31.0   36.5   5.5   17.6%     Established Markets   108.8   128.8   20.0   18.4%     Greater China   3.2   5.5   2.3   70.6%     International Markets   19.6   25.0   5.4   27.4%     XOSPATA   17.6   25.7   8.1   45.8%     Japan   2.9   3.1   0.2   6.5%     United States   11.6   14.4   2.8   24.7%     Established Markets   3.1   6.5   3.4   107.1%     Greater China   0.0   0.1   3   1.3   1.3     International Markets   0.0   0.4   0.3   716.7%     PADCEV   9.4   14.6   5.2   55.7%     Japan   - 0.5   0.5   5.5     United States   9.4   14.0   4.6   49.5%     Established Markets   - 0.0   0.0   0.0     EVRENZO   Japan   0.7   2.0   1.3   181.2%     Established Markets   - 0.1   0.1     Betanis/Myrbetriq/BETMIGA   122.3   126.9   4.6   3.8%     Japan   26.6   29.2   2.6   9.6%     United States   65.9   61.9   4.0   6.1%     International Markets   21.9   27.6   5.7   25.9%     Greater China   1.6   2.0   0.5   29.2%     International Markets   4.6   4.2   0.4   6.1%     Vesicare   Japan   14.5   8.6   5.9   4.07%     United States   1.9   1.4   0.5   29.2%     Greater China   0.8   0.8   0.0   3.1%     International Markets   2.8   2.9   0.1   3.7%     Prograf   Japan   32.1   30.3   1.18   5.6%     United States   9.4   7.6   1.8   5.9%     Japan   32.1   30.3   1.18   5.6%     United States   9.4   7.6   1.8   5.9%     Greater China   0.8   0.8   0.0   3.1%     International Markets   2.8   2.9   0.1   3.7%     Forgraf   Japan   32.1   30.3   1.18   5.6%     United States   9.4   7.6   5.19   4.3   9.1%     Greater China   32.1   30.3   1.18   5.6%     United States   9.4   7.6   5.19   4.3   9.1%     Greater China   32.1   30.3   1.18   5.6%     United States   9.4   7.6   5.19   4.3   9.1%     Greater China   32.4   32.8   29.8   5.0   20.2%     International Markets   47.6   51.9   4.3   9.1%     Greater China   24.8   29.8   5.0   20.2%     International Markets   47.6   51.9   4.3   9.1%     Greater China   24.8   29.8   5.0   20.2%     International Markets   47.6   51.9   51.18%     Greater		United States	180.0	215.8	35.7	19.8%
Established Markets   108.8   128.8   20.0   18.4%   Greater China   3.2   5.5   2.3   70.6%   International Markets   19.6   25.0   5.4   27.4%     XOSPATA		ex-US	162.7	195.8	33.1	20.4%
Greater China   3.2   5.5   2.3   70.6%   International Markets   19.6   25.0   5.4   27.4%   XOSPATA   17.6   25.7   8.1   45.8%   XOSPATA   17.6   25.7   8.1   45.8%   I 45.8%   29   3.1   0.2   6.5%   United States   11.6   14.4   2.8   24.7%   Established Markets   3.1   6.5   3.4   107.1%   Greater China   0.0   1.3   1.3   1.3   International Markets   0.0   0.4   0.3   716.7%   PADCEV   9.4   14.6   5.2   55.7%   International Markets   9.4   14.0   4.6   49.5%   Established Markets   0.7   2.1   1.4   198.6%   Established Markets   - 0.1   0.1   - 1.2   Established Markets   - 0.1   0.1   0.1   0.1   Established Markets   - 0.1   0.1   0.1   0.1   Established Markets   - 0.1   0.1   0.1   0.1   0.1   Established Markets   - 0.1   0.1   0.1   0.1   0.1   0.1   Established Markets   - 0.1   0.1		Japan	31.0	36.5	5.5	17.6%
International Markets		Established Markets	108.8	128.8	20.0	18.4%
No.   No.		Greater China	3.2	5.5	2.3	70.6%
Japan		International Markets	19.6	25.0	5.4	
United States	XOSPATA		_	25.7		
Established Markets   3.1   6.5   3.4   107.1%     Greater China   0.0   0.4   0.3   716.7%     PADCEV   9.4   14.6   5.2   55.7%     PADCEV   9.4   14.6   5.2   55.7%     Japan   -   0.5   0.5   -     United States   9.4   14.0   4.6   49.5%     Established Markets   -   0.0   0.0   -     EVRENZO   Japan   0.7   2.1   1.4   198.6%     Established Markets   -   0.1   0.1   -     Established Markets   -   0.1   0.1   -     Established Markets   -   0.1   0.1   -     Betanis/Myrbetriq/BETMIGA   122.3   126.9   4.6   3.8%     Japan   26.6   29.2   2.6   9.6%     United States   65.9   61.9   -4.0   -6.1%     Established Markets   21.9   27.6   5.7   25.9%     Greater China   1.6   2.0   0.5   29.2%     International Markets   6.3   6.2   -0.1   -1.1%     Vesicare   24.7   17.9   -6.7   -27.3%     Japan   14.5   8.6   -5.9   -40.7%     United States   1.9   1.4   -0.5   -26.4%     Established Markets   2.8   2.9   0.1   3.7%     Prograf   138.3   141.1   2.8   2.0%     International Markets   2.8   2.9   0.1   3.7%     Prograf   138.3   141.1   2.8   2.0%     International Markets   9.4   7.6   -1.8   -1.97%     Established Markets   9.4   7.6			2.9	3.1	0.2	6.5%
Greater China   1.3		United States	11.6	14.4	2.8	
International Markets   0.0   0.4   0.3   716.7%		Established Markets	3.1	6.5	3.4	107.1%
PADCEV			0.0	1.3	1.3	-
Japan		International Markets				
United States   9.4   14.0   4.6   49.5%	PADCEV		9.4	14.6	5.2	55.7%
Established Markets		Japan	-	0.5	0.5	-
Description		United States	9.4	14.0	4.6	49.5%
Japan   0.7   2.0   1.3   181.2%		Established Markets	-	0.0	0.0	-
Established Markets	EVRENZO		0.7	2.1	1.4	198.6%
Betanis/Myrbetriq/BETMIGA			0.7	2.0	1.3	181.2%
Japan   26.6   29.2   2.6   9.6%     United States   65.9   61.9   -4.0   -6.1%     Established Markets   21.9   27.6   5.7   25.9%     Greater China   1.6   2.0   0.5   29.2%     International Markets   6.3   6.2   -0.1   -1.1%     Vesicare   24.7   17.9   -6.7   -27.3%     Japan   14.5   8.6   -5.9   -40.7%     United States   1.9   1.4   -0.5   -26.4%     Established Markets   4.6   4.2   -0.4   -9.2%     Greater China   0.8   0.8   0.0   3.1%     International Markets   2.8   2.9   0.1   3.7%     Prograf   138.3   141.1   2.8   2.0%     Japan   32.1   30.3   -1.8   -5.6%     United States   9.4   7.6   -1.8   -19.7%     Established Markets   47.6   51.9   4.3   9.1%     Greater China   24.8   29.8   5.0   20.2%     International Markets   24.4   21.5   -2.9   -11.8%			-	0.1	0.1	-
Japan   26.6   29.2   2.6   9.6%     United States   65.9   61.9   -4.0   -6.1%     Established Markets   21.9   27.6   5.7   25.9%     Greater China   1.6   2.0   0.5   29.2%     International Markets   6.3   6.2   -0.1   -1.1%     Vesicare   24.7   17.9   -6.7   -27.3%     Japan   14.5   8.6   -5.9   -40.7%     United States   1.9   1.4   -0.5   -26.4%     Established Markets   4.6   4.2   -0.4   -9.2%     Greater China   0.8   0.8   0.0   3.1%     International Markets   2.8   2.9   0.1   3.7%     Prograf   138.3   141.1   2.8   2.0%     Japan   32.1   30.3   -1.8   -5.6%     United States   9.4   7.6   -1.8   -19.7%     Established Markets   47.6   51.9   4.3   9.1%     Greater China   24.8   29.8   5.0   20.2%     International Markets   24.4   21.5   -2.9   -11.8%	Betanis/Myrbetriq/	BETMIGA	122.3	126.9	4.6	3.8%
Established Markets   21.9   27.6   5.7   25.9%     Greater China   1.6   2.0   0.5   29.2%     International Markets   6.3   6.2   -0.1   -1.1%     Vesicare   24.7   17.9   -6.7   -27.3%     Japan   14.5   8.6   -5.9   -40.7%     United States   1.9   1.4   -0.5   -26.4%     Established Markets   4.6   4.2   -0.4   -9.2%     Greater China   0.8   0.8   0.0   3.1%     International Markets   2.8   2.9   0.1   3.7%     Prograf   138.3   141.1   2.8   2.0%     Japan   32.1   30.3   -1.8   -5.6%     United States   9.4   7.6   -1.8   -19.7%     Established Markets   47.6   51.9   4.3   9.1%     Greater China   24.8   29.8   5.0   20.2%     International Markets   24.4   21.5   -2.9   -11.8%			26.6	29.2	2.6	9.6%
Greater China   1.6   2.0   0.5   29.2%     International Markets   6.3   6.2   -0.1   -1.1%     Vesicare   24.7   17.9   -6.7   -27.3%     Japan   14.5   8.6   -5.9   -40.7%     United States   1.9   1.4   -0.5   -26.4%     Established Markets   4.6   4.2   -0.4   -9.2%     Greater China   0.8   0.8   0.0   3.1%     International Markets   2.8   2.9   0.1   3.7%     Prograf   138.3   141.1   2.8   2.0%     Japan   32.1   30.3   -1.8   -5.6%     United States   9.4   7.6   -1.8   -19.7%     Established Markets   47.6   51.9   4.3   9.1%     Greater China   24.8   29.8   5.0   20.2%     International Markets   24.4   21.5   -2.9   -11.8%		United States	65.9	61.9	-4.0	-6.1%
International Markets   6.3   6.2   -0.1   -1.1%						
Vesicare         24.7         17.9         -6.7         -27.3%           Japan         14.5         8.6         -5.9         -40.7%           United States         1.9         1.4         -0.5         -26.4%           Established Markets         4.6         4.2         -0.4         -9.2%           Greater China         0.8         0.8         0.0         3.1%           International Markets         2.8         2.9         0.1         3.7%           Prograf         138.3         141.1         2.8         2.0%           Japan         32.1         30.3         -1.8         -5.6%           United States         9.4         7.6         -1.8         -19.7%           Established Markets         47.6         51.9         4.3         9.1%           Greater China         24.8         29.8         5.0         20.2%           International Markets         24.4         21.5         -2.9         -11.8%		Greater China		2.0	0.5	29.2%
Japan		International Markets	6.3	6.2	-0.1	-1.1%
United States	Vesicare		24.7	17.9	-6.7	-27.3%
Established Markets   4.6   4.2   -0.4   -9.2%						
Greater China         0.8         0.8         0.0         3.1%           International Markets         2.8         2.9         0.1         3.7%           Prograf         138.3         141.1         2.8         2.0%           Japan         32.1         30.3         -1.8         -5.6%           United States         9.4         7.6         -1.8         -19.7%           Established Markets         47.6         51.9         4.3         9.1%           Greater China         24.8         29.8         5.0         20.2%           International Markets         24.4         21.5         -2.9         -11.8%		United States	=			
International Markets   2.8   2.9   0.1   3.7%			_	4.2		
Prograf         138.3         141.1         2.8         2.0%           Japan         32.1         30.3         -1.8         -5.6%           United States         9.4         7.6         -1.8         -19.7%           Established Markets         47.6         51.9         4.3         9.1%           Greater China         24.8         29.8         5.0         20.2%           International Markets         24.4         21.5         -2.9         -11.8%						
Japan     32.1     30.3     -1.8     -5.6%       United States     9.4     7.6     -1.8     -19.7%       Established Markets     47.6     51.9     4.3     9.1%       Greater China     24.8     29.8     5.0     20.2%       International Markets     24.4     21.5     -2.9     -11.8%		International Markets				
United States       9.4       7.6       -1.8       -19.7%         Established Markets       47.6       51.9       4.3       9.1%         Greater China       24.8       29.8       5.0       20.2%         International Markets       24.4       21.5       -2.9       -11.8%	Prograf					
Established Markets       47.6       51.9       4.3       9.1%         Greater China       24.8       29.8       5.0       20.2%         International Markets       24.4       21.5       -2.9       -11.8%						
Greater China         24.8         29.8         5.0         20.2%           International Markets         24.4         21.5         -2.9         -11.8%				_	-	
International Markets 24.4 21.5 -2.9 -11.8%			_		-	
Eligard 9.39.3 -		International Markets		21.5		-11.8%
	Eligard		9.3	-	-9.3	-

	Established Markets	-	0.1	0.1	-	
tanis/Myrbet	riq/BETMIGA	122.3	126.9	4.6	3.8%	16
-	Japan	26.6	29.2	2.6	9.6%	3
	United States	65.9	61.9	-4.0	-6.1%	8
	Established Markets	21.9	27.6	5.7	25.9%	2
	Greater China	1.6	2.0	0.5	29.2%	
	International Markets	6.3	6.2	-0.1	-1.1%	
sicare		24.7	17.9	-6.7	-27.3%	3
	Japan	14.5	8.6	-5.9	-40.7%	1
	United States	1.9	1.4	-0.5	-26.4%	
	Established Markets	4.6	4.2	-0.4	-9.2%	
	Greater China	0.8	0.8	0.0	3.1%	
	International Markets	2.8	2.9	0.1	3.7%	
ograf		138.3	141.1	2.8	2.0%	18
	Japan	32.1	30.3	-1.8	-5.6%	4
	United States	9.4	7.6	-1.8	-19.7%	1
	Established Markets	47.6	51.9	4.3	9.1%	6
	Greater China	24.8	29.8	5.0	20.2%	3
	International Markets	24.4	21.5	-2.9	-11.8%	3
gard		9.3		-9.3	-	

- Sales of products in Japan are shown in a gross sales basis
- Established Markets: Europe, Canada, Australia
- Greater China: China, Hong Kong, Taiwan
- International Markets: Russia, Latin America, Middle East, Africa, South East Asia, South Asia, Korea, Export sales, etc.
- PADCEV (United States): Co-promotion revenue from Seagen
- Astellas' EVRENZO territories: Japan, Europe, the Commonwealth of Independent States, Middle East, South Africa, etc.

	Fo
FY20	F
Full Year	Fu
458.4	
238.6	
219.8	
40.2	
149.3	
4.9	
25.5	
23.8	
3.8	
15.5	
4.4	
0.0	
0.2	
12.8	
-	
12.8	
-	
1.1	
1.1	
-	
163.6	
35.1	
88.0	
29.9	
2.2	
8.5	
31.6	
18.5	
2.2	
6.2	
1.0	
3.7	
182.7	
40.7	
11.8	
64.2	
34.2	
31.7	
9.5	

Forecasts	Change from FY20
FY21	Change
Full Year	(%)
554.1	20.9%
290.2	20.9%
264.0	20.1%
47.1	17.2%
176.0	17.9%
8.2	68.2%
32.6	28.0%
35.4	48.3%
4.4	15.9%
19.2	24.1%
9.4	114.8%
1.7	=
0.6	315.8%
20.7	61.4%
8.0	=
19.7	53.4%
0.2	-
7.2	540.8%
4.1	262.8%
3.2	-
176.3	7.8%
36.7	4.5%
93.0	5.7%
35.7	19.7%
2.7	23.1%
8.2	-3.6%
18.9	-40.3%
7.6	-59.0%
1.5	-33.2%
5.2	-17.1%
1.0	1.5%
3.6	-2.4%
185.7	1.7%
38.2	-6.3%
9.1	-23.1%
67.3	5.0%
37.9	10.8%
33.2	4.8%
JJ.Z	4.070
-	-

#### 2) Revenue by region

(1) Japan			Unit: B¥			Forecasts	Change from FY20
· / ·	FY20	FY21	Change	Change	FY20	FY21	Change
<global></global>	APR DEC.	APR DEC.	· ·	(%)	Full Year	Full Year	(%)
XTANDI	31.0	36.5	5.5	17.6%	40.2	47.1	17.2%
XOSPATA	2.9	3.1	0.2	6.5%	3.8	4.4	15.9%
PADCEV	-	0.5	0.5	-	-	0.8	-
EVRENZO	0.7	2.0	1.3	181.2%	1.1	4.1	262.8%
Betanis	26.6	29.2	2.6	9.6%	35.1	36.7	4.5%
Vesicare	14.5	8.6	-5.9	-40.7%	18.5	7.6	-59.0%
Prograf (Including Graceptor)	32.1	30.3	-1.8	-5.6%	40.7	38.2	-6.3%
Harnal	2.4	2.0	-0.4	-15.4%	3.0	2.4	-19.9%
Funguard	4.0	1.4	-2.7	-66.2%	4.4	1.5	-65.3%
<main products=""></main>	21.6	23.7	21	9.8%	27.9	30.5	9.4%
Suglat [Family]	21.6	23.7	2.1		27.9	30.5	9.4%
Sujanu	8.7	9.7 4.5	1.0 0.6	11.5%	11.3 5.1		
Repatha Linzess	3.9	5.4	0.6	14.3% 10.7%	6.4	7.0	0.40/
BLINCYTO	3.4	5.4 4.7	1.3		4.5	7.0	9.4%
EVENITY	19.0	23.3	4.3	39.5% 22.4%	24.8		
Smyraf	19.0	1.9	0.7	63.6%	1.7	3.1	89.3%
Celecox	16.9	1.5	-16.9	03.070	18.9	3.1	00.070
Geninax	2.0	2.1	0.1	4.6%	2.5	3.1	24.2%
Vaccines	7.9	5.2	-2.7	-34.0%	7.9	5.2	-34.6%
Gonax	4.0	3.9	-0.1	-1.4%	5.1	5.0	-1.7%
Cimzia	7.7	8.7	1.0	12.8%	10.0	0.0	70
Lipitor	8.4	-	-8.4	-	10.6		
Myslee	6.2	5.5	-0.7	-10.6%	7.8	6.9	-12.3%
Total Rx Sales In Japanese market	219.6	201.7	-17.9	-8.2%	276.6	250.3	-9.5%
Salas of products in Japan are shown in a gross salas basis							

<sup>-</sup> Sales of products in Japan are shown in a gross sales basis.

	States	

	FY20	FY21	Change	Change
	APR DEC.	APR DEC.	_	(%)
Revenue	3,353	3,672	319	9.5%
XTANDI	1,697	1,942	245	14.5%
XOSPATA	109	130	21	19.1%
PADCEV	88	126	38	42.8%
Myrbetriq	621	557	-64	-10.3%
Vesicare	18	13	-5	-29.7%
Prograf	89	68	-21	-23.3%
MYCAMINE	63	41	-22	-34.7%
AmBisome	85	101	16	18.6%
CRESEMBA	120	143	22	18.6%
Lexiscan	456	551	95	20.8%

#### Unit: M\$

E) (0.0
FY20
Full Year
4,462
2,250
146
121
829
20
112
83
114
160
623

#### Change from FY20 Forecasts FY21 Change (%) Full Year 5,022 12.6% 2,638 17.3% 175 19.6% 179 47.9% 845 1.9% 13 -35.6% 83 -25.8% 45 127 -45.3% 12.3%

185

732

16.0%

17.5%

#### (3) Established Markets

(3) Established Markets	Unit: M€				
	FY20	FY21	Change	Change	
	APR DEC.	APR DEC.		(%)	
Revenue	1,781	1,832	51	2.9%	
XTANDI	889	986	98	11.0%	
XOSPATA	26	50	24	94.1%	
PADCEV	-	0	0	-	
EVRENZO	-	1	1	-	
BETMIGA	179	212	32	18.0%	
Vesicare	38	32	-6	-14.9%	
Prograf	389	397	9	2.2%	
Omnic	49	51	2	4.4%	
MYCAMINE	36	18	-18	-49.9%	
Eligard	64	-	-64	-	

FY20
Full Year
2,370
1,207
36
-
-
241
50
519
65
45
64

FY21	Change
Full Year	(%)
2,477	4.5%
1,354	12.2%
73	104.4%
1	-
24	-
275	13.9%
40	-21.1%
518	-0.1%
65	0.0%
23	-48.0%
-	-

<sup>-</sup> Established Markets: Europe, Canada, Australia

	_	
/ // \	Greater	China
(4)	Greater	China

(4) Greater China			Unit: B¥	
	FY20	FY21	Change	Change
	APR DEC.	APR DEC.		(%)
Revenue	43.8	50.3	6.5	14.8%
XTANDI	3.2	5.5	2.3	70.6%
XOSPATA	0.0	1.3	1.3	-
BETMIGA	1.6	2.0	0.5	29.2%
Vesicare	0.8	0.8	0.0	3.1%
Prograf	24.8	29.8	5.0	20.2%
Harnal	8.9	6.1	-2.8	-31.6%
MYCAMINE	1.8	2.1	0.3	17.2%
Feburic	1.9	2.1	0.1	7.6%

<sup>-</sup> Greater China: China, Hong Kong, Taiwan

#### (5) International Markets

· ·	FY20	FY21	Change	Change
	APR DEC.	APR DEC.		(%)
Revenue	87.6	83.0	-4.6	-5.3%
XTANDI	19.6	25.0	5.4	27.4%
XOSPATA	0.0	0.4	0.3	716.7%
BETMIGA	6.3	6.2	-0.1	-1.1%
Vesicare	2.8	2.9	0.1	3.7%
Prograf	24.4	21.5	-2.9	-11.8%
Harnal	11.6	12.7	1.1	9.1%
MYCAMINE	3.1	4.7	1.6	49.8%

<sup>-</sup> International Markets: Russia, Latin America, Middle East, Africa, South East Asia, South Asia, Korea, Export sales, etc.

FY20
Full Year
59.3
4.9
0.0
2.2
1.0
34.2
10.8
2.5
2.6

Forecasts	FY20
FY21	Change
Full Year	(%)
65.0	9.6%
8.2	68.2%
1.7	-
2.7	23.1%
1.0	1.5%
37.9	10.8%
7.9	-27.5%
2.2	-13.0%
2.7	1.9%

#### Change from

Change from

	Forecasts	FY20
FY20	FY21	Change
ıll Year	Full Year	(%)
111.1	122.5	10.29
25.5	32.6	28.09
0.2	0.6	315.89
8.5	8.2	-3.69
3.7	3.6	-2.49
31.7	33.2	4.89
15.1	16.2	7.29
4.4	6.1	40.29

#### 8. Consolidated statements of financial position

Unit: B¥

			Offic. D
	FY20 End	FY21 Q3 End	Change
ssets	2,273.6	2,356.2	82.6
Non-current assets	1,401.0	1,416.9	15.9
Property, plant and equipment	264.6	267.8	3.2
Goodwill	284.0	293.6	9.6
Intangible assets	651.4	652.3	8.0
Trade and other receivables	33.9	30.4	-3.6
Investments accounted for using equity method	7.1	10.9	3.8
Deferred tax assets	54.2	58.5	4.3
Other financial assets	95.9	93.4	-2.4
Other non-current assets	9.9	10.1	0.2
Current assets	872.6	939.3	66.7
Inventories	164.1	151.6	-12.
Trade and other receivables	343.2	373.9	30.7
Income tax receivable	14.0	16.8	2.8
Other financial assets	5.6	17.9	12.3
Other current assets	19.7	28.9	9.3
Cash and cash equivalents	326.1	350.2	24.

	FY20	FY21	Change
	End	Q3 End	Change
quity and Liabilities	2,273.6	2,356.2	82.6
Equity	1,386.1	1,466.3	80.2
Equity attributable to owners of the parent	1,386.1	1,466.3	80.2
Share capital	103.0	103.0	-
Capital surplus	177.8	179.0	1.2
Treasury shares	-15.4	-15.5	-0.1
Retained earnings	953.3	999.6	46.4
Other components of equity	167.4	200.1	32.8
Liabilities	887.5	890.0	2.4
Non-current liabilities	295.1	292.0	-3.2
Trade and other payables	0.4	0.7	0.3
Deferred tax liabilities	18.2	10.6	-7.5
Retirement benefit liabilities	39.0	37.9	-1.0
Provisions	5.8	4.3	-1.5
Other financial liabilities	199.0	201.5	2.5
Other non-current liabilities	32.8	36.9	4.1
Current liabilities	592.4	598.0	5.6
Trade and other payables	124.8	136.9	12.1
Income tax payable	8.4	22.0	13.6
Provisions	22.2	14.0	-8.2
Other financial liabilities	148.2	108.7	-39.5
Other current liabilities	288.9	316.4	27.6

## [Three months ended December 31, 2021]

Comprehensive income

Consolidated Results (Full Basis)					Unit: B¥	
ļ			FY			
	APRJUN.	Change	JULSEP.	Change	OCTDEC.	Change
	(Quarterly)	(%)	(Quarterly)	(%)	(Quarterly)	(%)
Revenue	326.1	6.2%	325.5	5.5%	340.6	4.7%
Cost of sales	62.2	4.3%	62.5	4.4%	69.4	1.7%
Ratio to Revenue	19.1%		19.2%		20.4%	
Gross profit	263.9	6.7%	263.0	5.8%	271.3	5.5%
SG&A expenses	137.1	13.5%	133.4	9.9%	135.9	12.4%
Ratio to Revenue	42.0%		41.0%		39.9%	
XTANDI co-promotion fee in the United states	34.5	9.4%	36.6	24.8%	37.6	28.0%
Personnel expenses	49.0	7.3%	47.0	5.5%	47.0	7.8%
Advertising and Sales Promotion and Other	53.6	23.0%	49.8	4.9%	51.3	7.0%
R&D expenses	58.3	1.8%	60.7	11.6%	58.6	2.6%
Ratio to Revenue	17.9%		18.7%		17.2%	
Amortisation of intangible assets	6.0	1.8%	6.4	12.7%	7.9	37.0%
Gain on divestiture of intangible assets	-	-	-	-	24.1	
Share of profit (loss) of investments accounted for using equity method	0.3	-	0.0	-	1.7	
Other income	0.4	-82.0%	2.4	-24.6%	3.1	-20.8%
Net foreign exchange gains	0.3	-70.5%	2.0	-	-	-100.0%
Fair value remeasurements on contingent consideration	-	-	0.0	-99.9%	2.2	
Other expense	27.1	465.2%	10.8	-75.4%	18.6	292.3%
Impairment losses	26.1	690.7%	0.0	-100.0%	0.7	-68.5%
Restructuring costs	0.6	-	2.0	116.7%	15.8	713.69
Net foreign exchange losses	=	=	-	-100.0%	1.7	
Fair value remeasurements on contingent consideration	0.0	91.4%	8.7	109.5%	0.0	-92.6%
Operating profit	36.1	-40.7%	54.1	107.5%	79.2	9.19
Ratio to Revenue	11.1%		16.6%		23.3%	
Finance income	1.5	284.3%	0.4	-85.9%	0.4	-86.49
Finance expenses	1.7	79.6%	1.3	363.6%	1.3	150.7%
Profit before tax	35.8	-40.5%	53.3	84.6%	78.3	4.29
Ratio to Revenue	11.0%		16.4%		23.0%	,
Income tax expense	5.1	-47.7%	12.3	91.9%	17.4	15.8%
Profit	30.7	-39.1%	40.9	82.5%	60.9	1.39

9.4% 36.2

-34.7%

Ratio to Revenue

12.6%

33.9

49.4%

21.4%

#### 2. Consolidated Results (Core Basis)

					Unit: B¥	
		FY21				
	APRJUN.	Change	JULSEP.	Change	OCTDEC.	Change
	(Quarterly)	(%)	(Quarterly)	(%)	(Quarterly)	(%)
Revenue	326.1	6.2%	325.5	5.5%	340.6	4.7%
Cost of sales	62.2	4.3%	62.5	4.4%	69.4	1.7%
Ratio to Revenue	19.1%		19.2%		20.4%	
Gross profit	263.9	6.7%	263.0	5.8%	271.3	5.5%
SG&A expenses	137.1	13.5%	133.4	9.9%	135.9	12.4%
Ratio to Revenue	42.0%		41.0%		39.9%	
XTANDI co-promotion fee in the United states	34.5	9.4%	36.6	24.8%	37.6	28.0%
Personnel expenses	49.0	7.3%	47.0	5.5%	47.0	7.8%
Advertising and Sales Promotion and Other	53.6	23.0%	49.8	4.9%	51.3	7.0%
R&D expenses	58.3	1.8%	60.7	11.6%	58.6	2.6%
Ratio to Revenue	17.9%		18.7%		17.2%	
Amortisation of intangible assets	6.0	1.8%	6.4	12.7%	7.9	37.0%
Gain on divestiture of intangible assets	-	-	-	-	24.1	-
Share of profit (loss) of investments accounted for using equity method	0.3	-	0.0	-	1.7	-
Operating profit	62.8	-0.9%	62.5	-6.6%	94.8	29.0%
Ratio to Revenue	19.3%		19.2%		27.8%	
Finance income	1.5	284.3%	0.4	-85.9%	0.4	-86.4%
Finance expenses	1.7	79.6%	1.3	363.6%	1.3	150.7%
Profit before Tax	62.6	-0.4%	61.7	-11.6%	93.9	23.5%
Ratio to Revenue	19.2%		18.9%		27.6%	
Income tax expense	13.3	23.3%	12.1	-21.9%	22.9	47.8%
Profit	49.2	-5.3%	49.5	-8.6%	70.9	17.3%
Ratio to Revenue	15.1%		15.2%		20.8%	

3. Revenue by Region							Unit: B¥	
					FY	21		
			APRJUN.	Change	JULSEP.	Change	OCTDEC.	Change
			(Quarterly)	(%)	(Quarterly)	(%)	(Quarterly)	(%)
Revenue			326.1	6.2%	325.5	5.5%	340.6	4.7%
	Japan		67.5	-13.2%	63.0	-5.2%	72.7	-6.3%
		Ratio to Revenue	20.7%		19.4%		21.3%	
	United States		133.6	14.1%	136.5	14.1%	137.8	15.7%
		Ratio to Revenue	41.0%		41.9%		40.5%	
	Established Markets		78.0	21.8%	79.4	6.0%	81.9	3.5%
		Ratio to Revenue	23.9%		24.4%		24.0%	
	Greater China		16.4	15.5%	16.6	8.3%	17.3	21.2%
		Ratio to Revenue	5.0%		5.1%		5.1%	
	International Markets		27.8	-8.1%	27.5	3.7%	27.7	-10.3%
		Ratio to Revenue	8.5%		8.4%		8.1%	
	Others		2.8	-21.9%	2.5	-55.9%	3.3	-28.1%
		Ratio to Revenue	0.9%		0.8%		1.0%	

<sup>-</sup> Established Markets: Europe, Canada, Australia

4 Addition to Property Plant and Equipment

4. Addition to Property	, Plant and Equipment					Unit: B¥			
Depreciation/Amortis	sation		FY21						
		APRJUN.	Change	JULSEP.	Change	OCTDEC.	Change		
		(Quarterly)	(%)	(Quarterly)	(%)	(Quarterly)	(%)		
Addition to Property, Plant and Equipment									
	Consolidated	5.2	-27.3%	7.8	4.9%	9.3	0.3%		
Depreciation (PP&E)									
	Consolidated	9.9	-0.6%	10.0	-0.1%	10.4	3.5%		
Amortisation of Intangible Assets (incl. software, etc.)									
	Consolidated	8.2	2.6%	9.0	12.7%	11.1	37.4%		

<sup>-</sup> Addition to Property, Plant and Equipment does not include right-of-use asset.

<sup>-</sup> Greater China: China, Hong Kong, Taiwan

<sup>-</sup> International Markets: Russia, Latin America, Middle East, Africa, South East Asia, South Asia, Korea, Export sales, etc.

#### 5. Sales of major products

1) Global						Unit: B¥	
				FY	′21		
		APRJUN.	Change	JULSEP.	Change	OCTDEC.	Change
		(Quarterly)	(%)	(Quarterly)	(%)	(Quarterly)	(%)
XTANDI		132.9	18.7%	134.7	18.6%	143.9	22.8%
	United States	68.4	9.1%	72.7	24.5%	74.6	26.6%
	ex-US	64.5	31.0%	62.0	12.4%	69.3	18.9%
	Japan	12.0	18.5%	11.5	17.9%	12.9	16.6%
	Established Markets	42.8	36.1%	41.1	9.9%	44.9	12.4%
	Greater China	1.9	165.1%	1.7	11.1%	1.9	97.9%
	International Markets	7.8	12.2%	7.6	18.8%	9.6	52.9%
XOSPATA		8.3	47.7%	8.2	53.0%	9.2	38.4%
	Japan	1.1	6.6%	1.0	19.0%	1.0	-3.5%
	United States	4.6	26.9%	4.4	21.1%	5.4	25.8%
	Established Markets	2.0	99.4%	2.1	156.3%	2.4	81.8%
	Greater China	0.5	-	0.5	=	0.3	
	International Markets	0.1	-	0.1	785.7%	0.1	321.1%
PADCEV		4.2	41.9%	4.9	60.8%	5.5	63.2%
	Japan	-	-	-	-	0.5	
	United States	4.2	41.9%	4.9	60.8%	4.9	45.9%
	Established Markets	-	-	-	-	0.0	
EVRENZO		0.6	282.9%	0.8	352.1%	0.7	91.3%
	Japan	0.6	282.9%	0.7	288.3%	0.7	88.2%
	Established Markets	-	-	0.1	-	0.0	
Betanis/Myrbetric	ı/BETMIGA	44.0	8.8%	40.4	2.2%	42.5	0.5%
·	Japan	9.8	16.2%	8.9	8.5%	10.5	4.8%
	United States	22.8	-0.5%	19.3	-8.9%	19.9	-9.1%
	Established Markets	8.5	29.4%	9.4	21.0%	9.7	27.9%
	Greater China	0.7	56.9%	0.6	23.5%	0.7	15.0%
	International Markets	2.2	5.8%	2.3	15.3%	1.8	-21.7%
Vesicare		7.4	-4.4%	5.4	-36.6%	5.2	-38.8%
	Japan	4.6	-7.7%	2.0	-55.3%	2.1	-59.9%
	United States	0.2	-39.4%	0.7	-46.3%	0.5	67.6%
	Established Markets	1.4	14.4%	1.5	-6.6%	1.2	-29.0%
	Greater China	0.3	22.3%	0.2	-10.2%	0.3	-0.4%
	International Markets	0.9	-3.9%	1.0	6.0%	1.1	8.4%
Prograf		45.2	-0.3%	47.1	6.4%	48.8	0.2%
<b>J</b>	Japan	10.2	-7.9%	9.4	-5.3%	10.7	-3.5%
	United States	2.1	-40.8%	2.7	-11.7%	2.8	-1.7%
	Established Markets	16.2	17.0%	18.2	9.9%	17.5	1.8%
	Greater China	9.6	22.9%	9.9	17.7%	10.3	20.1%
	International Markets	7.0	-21.7%	6.9	8.9%	7.6	-16.49

<sup>-</sup> Sales of products in Japan are shown in a gross sales basis

<sup>-</sup> Established Markets: Europe, Canada, Australia

<sup>-</sup> Greater China: China, Hong Kong, Taiwan

<sup>-</sup> International Markets: Russia, Latin America, Middle East, Africa, South East Asia, South Asia, Korea, Export sales, etc.

<sup>-</sup> PADCEV (United States): Co-promotion revenue from Seagen

<sup>-</sup> Astellas' EVRENZO territories: Japan, Europe, the Commonwealth of Independent States, Middle East, South Africa, etc.

#### 2) Revenue by region

(1) Japan

(1) Japan Unit: B¥						
			FY	21		
	APRJUN.	Change	JULSEP.	Change	OCTDEC.	Change
<global></global>	(Quarterly)	(%)	(Quarterly)	(%)	(Quarterly)	(%)
XTANDI	12.0	18.5%	11.5	17.9%	12.9	16.6%
XOSPATA	1.1	6.6%	1.0	19.0%	1.0	-3.5%
PADCEV	-	-	-	-	0.5	
EVRENZO	0.6	282.9%	0.7	288.3%	0.7	88.2%
Betanis	9.8	16.2%	8.9	8.5%	10.5	4.8%
Vesicare	4.6	-7.7%	2.0	-55.3%	2.1	-59.9%
Prograf (Including Graceptor)	10.2	-7.9%	9.4	-5.3%	10.7	-3.5%
Harnal	0.7	-20.2%	0.6	-15.1%	0.7	-10.6%
Funguard	0.4	-70.7%	0.4	-68.3%	0.5	-58.0%
<main products=""> Suglat [Family]</main>	7.9	10.9%	7.5	11.8%		7.1%
Sujanu	3.2	13.6%	3.1	15.2%	3.4	6.5%
Repatha	1.5	25.3%	1.4	9.8%	1.6	9.5%
Linzess	1.8	12.9%	1.7	11.7%	2.0	7.9%
BLINCYTO	1.4	17.6%	1.5	52.2%	1.8	50.0%
EVENITY	7.0	1.6%	7.4	28.8%	8.8	39.2%
Smyraf	0.6	179.6%	0.6	52.3%	0.7	22.2%
Geninax	0.7	15.4%	0.6	19.3%		-11.1%
Vaccines	0.0	0.0%	2.0	-29.0%	3.2	-36.5%
Gonax	1.3	-20.3%	1.3	3.4%	1.3	20.8%
Cimzia	2.8	12.3%		14.1%		12.19
Myslee	1.8	-11.4%	1.8	-10.7%	1.9	-9.9%
Total Rx Sales In Japanese market	67.0	-12.9%	62.6	-5.3%	72.0	-5.9%

<sup>-</sup> Sales of products in Japan are shown in a gross sales basis.

(2) United States Unit: M\$

	FY21					
	APRJUN.	Change	JULSEP.	Change	OCTDEC.	Change
	(Quarterly)	(%)	(Quarterly)	(%)	(Quarterly)	(%)
Revenue	1,221	12.1%	1,240	10.2%	1,211	6.3%
XTANDI	625	7.2%	661	20.1%	656	16.4%
XOSPATA	42	24.7%	40	16.9%	48	16.3%
PADCEV	38	39.5%	45	55.3%	43	34.4%
Myrbetriq	208	-2.2%	175	-12.2%	174	-16.7%
Vesicare	2	-40.4%	6	-47.9%	5	50.9%
Prograf	19	-41.8%	24	-14.9%	25	-9.6%
MYCAMINE	14	-40.4%	16	-25.8%	11	-38.3%
Ambisome	30	35.9%	38	29.3%	33	-2.3%
CRESEMBA	45	25.8%	49	23.5%	48	8.4%
Lexiscan	196	77.1%	186	3.1%	169	2.3%

(3) Established Markets Unit: M€

				FY	'21		
		APRJUN.	Change	JULSEP.	Change	OCTDEC.	Change
		(Quarterly)	(%)	(Quarterly)	(%)	(Quarterly)	(%)
Revenue		591	9.4%	612	1.2%	629	-1.1%
	XTANDI	325	22.2%	317	4.9%	345	7.4%
	XOSPATA	15	79.0%	16	146.7%	18	73.2%
	PADCEV	-	-	-		0	-
	EVRENZO	-	-	1	-	0	-
	BETMIGA	65	16.2%	72	15.4%	75	22.4%
	Vesicare	11	2.7%	12	-11.1%	9	-32.1%
	Prograf	123	5.1%	140	4.8%	134	-2.7%
	Omnic	17	12.2%	19	12.1%	16	-9.6%
	MYCAMINE	7	-47.6%	6	-47.7%	5	-54.9%

<sup>-</sup> Established Markets: Europe, Canada, Australia

(4) Greater China

Unit: B¥

		FY21					
		APRJUN.	Change	JULSEP.	Change	OCTDEC.	Change
		(Quarterly)	(%)	(Quarterly)	(%)	(Quarterly)	(%)
Revenue		16.4	15.5%	16.6	8.3%	17.3	21.2%
XTANDI		1.9	165.1%	1.7	11.1%	1.9	97.9%
XOSPATA		0.5	-	0.5	-	0.3	-
BETMIGA		0.7	56.9%	0.6	23.5%	0.7	15.0%
Vesicare		0.3	22.3%	0.2	-10.2%	0.3	-0.4%
Prograf		9.6	22.9%	9.9	17.7%	10.3	20.1%
Harnal		2.0	-46.8%	2.0	-33.4%	2.1	-3.6%
MYCAMINE	·	0.6	25.3%	0.7	1.7%	8.0	28.2%
Feburic	·	0.6	9.7%	0.7	15.0%	0.7	-0.4%

<sup>-</sup> Greater China: China, Hong Kong, Taiwan

(5) International Markets Unit: B¥

( )				FY	21		
		APRJUN.	Change	JULSEP.	Change	OCTDEC.	Change
		(Quarterly)	(%)	(Quarterly)	(%)	(Quarterly)	(%)
Revenue		27.8	-8.1%	27.5	3.7%	27.7	-10.3%
XT	TANDI	7.8	12.2%	7.6	18.8%	9.6	52.9%
XC	OSPATA	0.1	-	0.1	785.7%	0.1	321.1%
BE	ETMIGA	2.2	5.8%	2.3	15.3%	1.8	-21.7%
Ve	esicare	0.9	-3.9%	1.0	6.0%	1.1	8.4%
Pro	ograf	7.0	-21.7%	6.9	8.9%	7.6	-16.4%
Ha	arnal	4.3	2.1%	3.8	-2.4%	4.6	30.4%
MY	YCAMINE	1.6	64.6%	2.0	97.2%	1.1	-5.0%

<sup>-</sup> International Markets: Russia, Latin America, Middle East, Africa, South East Asia, South Asia, Korea, Export sales, etc.

<u>Underlined</u> items indicate changes from the previous announcement in Oct 2021.

### XTANDI and Strategic products (1/2)

Generic name Code No. (Brand name)	Modality / Technology	Classification	Target disease	Phase *	Licensor **	Remarks
enzalutamide MDV3100 (XTANDI)	Small molecule	Androgen receptor inhibitor	Metastatic castration-sensitive prostate cancer	China P-III	Pfizer	
(			Non-metastatic castration-sensitive prostate cancer	P-III		
gilteritinib ASP2215 (XOSPATA)	Small molecule	FLT3 inhibitor	Post-chemotherapy maintenance acute myeloid leukemia	P-III	In-house	
(AGGI ATA)			Post-hematopoietic stem cell transplant maintenance acute myeloid leukemia	P-III		
			Newly diagnosed acute myeloid leukemia with low intensity induction of chemotherapy	<u>P-I</u>		
			Newly diagnosed acute myeloid leukemia with high intensity induction of chemotherapy	P-III		
			Acute myeloid leukemia in pediatric patients	P-III		
enfortumab vedotin ASG-22ME (PADCEV)	Antibody-drug conjugate (ADC)	Nectin-4 targeted ADC	Metastatic urothelial cancer, PD-1/PD-L1 inhibitor and platinum-containing chemotherapy pretreated	,	In-house [Co-development with Seagen]	
(CABOLY)			Metastatic urothelial cancer, previously untreated (first line; combo with pembrolizumab)	P-III		
			Muscle-invasive bladder cancer (combo with pembrolizumab)	P-III		
			Other solid tumors	P-II		
			Non-muscle-invasive bladder cancer	P-I		

#### XTANDI and Strategic products (2/2)

Generic name Code No. (Brand name)	Modality / Technology	Classification	Target disease	Phase *	Licensor **	Remarks
zolbetuximab IMAB362	Antibody	Anti-Claudin 18.2 monoclonal antibody	Gastric and gastroesophageal junction adenocarcinoma	P-III	In-house (Ganymed)	
			Pancreatic adenocarcinoma	P-II		
roxadustat ASP1517/FG-4592 (EVRENZO)	Small molecule	HIF-PH inhibitor	Chemotherapy-induced anemia	P-II	FibroGen	Astellas has rights in Japan, Europe, the Commonwealth of Independent States, the Middle East, and South Africa
fezolinetant ESN364	Small molecule	NK3 receptor antagonist	Vasomotor symptoms associated with menopause	P-III	In-house (Ogeda)	
AT132	Gene therapy (AAV-based gene therapy)	MTM1 gene replacement to express myotubularin	X-linked myotubular myopathy	P-II	In-house (Audentes Therapeutics)	

<sup>\*</sup> Compounds are developed globally unless noted. The list shows the most advanced stage if the stages are different depending on the region. The list specifies the area if the compound is developed in limited areas.

#### Updates from the previous announcement (Oct 2021):

gilteritinib (ASP2215): Entered into Phase 1 for newly diagnosed acute myeloid leukemia with low intensity induction of chemotherapy.

enfortumab vedotin (ASG-22ME): Removed the description of the approval in Japan in Sep 2021 for radically unresectable urothelial carcinoma that has progressed after anti-cancer chemotherapy. roxadustat (ASP1517/FG-4592): Removed the description of the approval in Europe in Aug 2021 for the treatment of adult patients with symptomatic anemia associated with chronic kidney disease.

<sup>\*\*</sup> Compounds with "In-house" in this column include ones discovered by collaborative research.

### **Projects with Focus Area approach (1/2)**

Primary Focus	Generic name Code No. (Brand name)	Modality / Technology	Classification	Target disease	Phase *	Licensor **	Remarks
Immuno- oncology	ASP1951/PTZ-522	Antibody	GITR agonistic antibody	Cancer	P-I	In-house (Potenza Therapeutics)	
	ASP9801		Oncolytic virus carrying IL-7 and IL-12	Cancer	P-I	Tottori University [Discovered through collaborative research]	
	ASP7517		WT1 loaded artificial adjuvant vector cell	myelodysplastic syndrome	P-II	RIKEN [Discovered through collaborative research]	
				Solid tumor	P-1		
	ASP0739	- 17 (	NY-ESO-1 loaded artificial adjuvant vector cell	Cancer	P-I	RIKEN [Discovered through collaborative research]	
	ASP1570	Small molecule	DGKζ inhibitor	Cancer	P-I	In-house	
	ASP2138	Antibody	Anti-Claudin 18.2 and anti-CD3 bispecific antibody	Gastric and gastroesophageal junction adenocarcinoma, pancreatic adenocarcinoma	<u>P-I</u>	Xencor [Discovered through collaborative research]	
Blindness and Regeneration	ASP7317	Cell therapy	Retinal pigment epithelium cells	Geographic atrophy secondary to age-related macular degeneration, Stargardt disease	P-I	In-house (Ocata Therapeutics)	
Mitochondria Biology	ASP1128/MA-0217	Small molecule	PPARδ modulator	Acute kidney injury	P-II	In-house (Mitobridge)	
	bocidelpar ASP0367/MA-0211	Small molecule	PPARδ modulator	Primary mitochondrial myopathies	P-II	In-house (Mitobridge)	
				Duchenne muscular dystrophy	P-I		

#### **Projects with Focus Area approach (2/2)**

Primary Focus	Generic name Code No. (Brand name)	Modality / Technology	Classification	Target disease	Phase *	Licensor **	Remarks
Genetic regulation	resamirigene bilparvovec AT132 ***		MTM1 gene replacement to express myotubularin	X-linked myotubular myopathy	P-II	In-house (Audentes Therapeutics)	
	AT845		GAA gene replacement to express GAA enzyme	Pompe disease	P-I	In-house (Audentes Therapeutics)	
(Other projects with Focus Area approach)	ASP3772	(MAPS technology)	Pneumococcal vaccine based on a multiple antigen-presenting system (MAPS) platform	Prevention of pneumococcal disease	P-II	Affinivax	
	FX-322		Inner ear progenitor cell activator (combination of GSK-3 inhibitor and HDAC inhibitor)	Sensorineural hearing loss	P-II	Frequency Therapeutics	Astellas has rights in Ex-US markets
	ASP0598		Recombinant human heparin- binding epidermal growth factor- like growth factor	Chronic tympanic membrane perforation	P-I	Auration Biotech	
	ASP2390	New generation vaccine (LAMP-Vax technology)		House dust mite-induced allergic rhinitis	P-I	Immunomic Therapeutics [Discovered through collaborative research]	

<sup>\*</sup> Compounds are developed globally unless noted. The list shows the most advanced stage if the stages are different depending on the region. The list specifies the area if the compound is developed in limited areas.

# Updates from the previous announcement (Oct 2021): ASP1948: Discontinued Phase 1 program for cancer.

ASP1570: Described the classification.

ASP2138: Entered into Phase 1 for gastric and gastroesophageal junction adenocarcinoma and pancreatic adenocarcinoma.

<sup>\*\*</sup> Compounds with "In-house" in this column include ones discovered by collaborative research.
\*\*\* AT132 is also listed in "XTANDI and Strategic products".

#### Others

Generic name Code No. (Brand name)	Modality / Technology	Classification	Target disease	Phase *	Licensor **	Remarks
mirabegron YM178	Small molecule	$\beta_3$ receptor agonist	Neurogenic detrusor overactivity in pediatric patients	Europe P-III	In-house	
			Overactive bladder in pediatric patients	Europe P-III		
peficitinib ASP015K	Small molecule	JAK inhibitor	Rheumatoid arthritis	China P-III	In-house	
isavuconazole	Small molecule	Azole antifungal	Invasive aspergillosis and mucormycosis in pediatric patients	US P-II	Basilea	
ASP8062		GABA <sub>B</sub> receptor positive allosteric modulator	Opioid use disorder	P-II	In-house	
			Alcohol use disorder	P-I		

<sup>\*</sup> Compounds are developed globally unless noted. The list shows the most advanced stage if the stages are different depending on the region. The list specifies the area if the compound is developed in limited areas.

\*\* Compounds with "In-house" in this column include ones discovered by collaborative research.

As of Feb 2022 Underlined items indicate changes from the previous announcement in Oct 2021.

Sphere (Business area)	Program	Concept	Status *	Partner	Remarks
Chronic disease progression prevention		Smartphone application to support exercise using motion sensing technology for people who needs regular exercise	Under development	BANDAI NAMCO Entertainment	
	Fit-eNce	Service to provide scientifically evidenced exercise programs and systems supporting regular exercise	Launched in limited areas		
		Service to provide scientifically evidenced exercise programs and systems supporting regular exercise at home	Under test marketing		
	BlueStar	Digital therapeutics for adults with diabetes	Under development	Welldoc	
Patient outcome maximization	pudexacianinium ASP5354	Precision surgery-guide enabling identification of ureter in hysterectomy and colorectal surgery etc.	<u>P-III</u>		

<sup>\*</sup> The list shows the most advanced stage if the stages are different depending on the region.

Updates from the previous announcement (Oct 2021):
pudexacianinium (ASP5354): Added the generic name. Entered into Phase 3.
EG Holter: Removed the description of the program which obtained certification in Aug 2021.