

FY2024 Financial Results



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Cautionary Statement Regarding Forward-Looking Information

In this material, statements made with respect to current plans, estimates, strategies and beliefs and other statements that are not historical facts are forward-looking statements about the future performance of Astellas Pharma. These statements are based on management's current assumptions and beliefs in light of the information currently available to it and involve known and unknown risks and uncertainties. A number of factors could cause actual results to differ materially from those discussed in the forward-looking statements. Such factors include, but are not limited to: (i) changes in general economic conditions and in laws and regulations, relating to pharmaceutical markets, (ii) currency exchange rate fluctuations, (iii) delays in new product launches, (iv) the inability of Astellas to market existing and new products effectively, (v) the inability of Astellas to continue to effectively research and develop products accepted by customers in highly competitive markets, and (vi) infringements of Astellas' intellectual property rights by third parties.

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I FY2024 Consolidated Financial Results

II FY2024 Pipeline Update

III FY2025 Outlook

FY2024 Financial Results: Overview

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*Revenue and Core operating profit reached **record high** since establishment of Astellas*

Revenue

- **Increased significantly YoY (+19%)**
- Strategic Brands: Expanded to approx. 340.0 bil. yen (approx. **+180.0 bil. yen** YoY)

*SG&A expenses**

- Achieved SMT target (optimization of 40.0 bil. yen), SG&A ratio **improved by 3.1ppt** YoY

Core operating profit

- **Increased significantly YoY (+42%)** driven by growth of Strategic Brands and SMT cost optimization
- Core OP margin increased to 20.5% (**+3.3ppt** YoY)

*Excl. US XTANDI co-pro fee

Strategic Brands: PADCEV, IZERVAY, VEOZAH, VYLOY, XOSPATA

SMT (Sustainable Margin Transformation): See [slide 32](#) for overview

FY2024 Financial Results

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| (billion yen) | FY2023 | FY2024 | Change | Change (%) | FY2024 FCST | FX impact (YoY) |
|-----------------------------------|----------------|----------------|---------------|----------------|----------------|---|
| Revenue | 1,603.7 | 1,912.3 | +308.7 | +19.2% | 1,900.0 | +68.1 |
| Cost of sales | 292.5 | 349.2 | +56.7 | +19.4% | 345.0 | +6.9 |
| SG&A expenses | 740.1 | 843.0 | +102.9 | +13.9% | 845.0 | +34.9 |
| US XTANDI co-pro fee | 194.9 | 252.6 | +57.7 | +29.6% | 255.0 | +13.1 |
| SG&A excl. the above | 545.2 | 590.5 | +45.2 | +8.3% | 590.0 | +21.8 |
| (SG&A ratio*) | 34.0% | 30.9% | -3.1ppt | | 31.1% | |
| R&D expenses | 294.2 | 327.7 | +33.5 | +11.4% | 340.0 | +11.1 |
| (R&D ratio) | 18.3% | 17.1% | -1.2ppt | | 17.9% | |
| Core operating profit** | 276.9 | 392.4 | +115.5 | +41.7% | 370.0 | +15.1 |
| (Core OP margin) | 17.3% | 20.5% | +3.3ppt | | 19.5% | |
| < Full basis > | | | | | | |
| Amortisation of intangible assets | 98.8 | 136.8 | +37.9 | +38.4% | | Note) Amortisation of IZERVAY's intangible assets started from Q2/FY2023 |
| Other income | 8.7 | 20.3 | +11.7 | +134.1% | | Other expenses (Main items) |
| Other expenses | 167.8 | 235.8 | +68.0 | +40.5% | | • Impairment losses on intangible assets: 187.6 |
| Operating profit | 25.5 | 41.0 | +15.5 | +60.8% | 11.0 | Major impairment losses include: IZERVAY (Ex-US): 115.1, AT466: 51.8, iota: 8.0 |
| Profit before tax | 25.0 | 31.2 | +6.3 | +25.1% | 1.0 | |
| Profit | 17.0 | 50.7 | +33.7 | +197.7% | 14.0 | |

FX rate assumption for FY2024: 153 yen/USD, 164 yen/EUR, Actual FX rates for FY2024: 152 yen/USD, 164 yen/EUR


*Excl. US XTANDI co-pro fee, **The definition of core-basis was changed from Q1/FY2024. In addition to the old definition's adjustments, 'Amortisation of intangible assets', 'Gain on divestiture of intangible assets' and 'Share of profit (loss) of investments accounted for using equity method' were newly excluded as new adjustment items.




FY2024 Financial Results: Main Brands

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Strategic Brands achieved over 2x growth, significantly **driving overall revenue and profit growth**

| (billion yen) | FY2024 Act | YoY | |
|--|--------------|-----------------------|---|
| Strategic Brands Total | 336.4 | +176.5 (+110%) | <ul style="list-style-type: none"> ✓ Delivered over 2x growth YoY, demonstrating substantial growth ✓ Strategic Brands' profitability played a major role in driving overall profit growth |
|  PADCEV™ | 164.1 | +78.7 (+92%) | <ul style="list-style-type: none"> ✓ Sales growth driven by expansion across all regions, with global sales nearly doubling ✓ Increase in 1L mUC approval countries, with rapid market penetration in each region |
|  izervay™ | 58.3 | +46.2 (+381%) | <ul style="list-style-type: none"> ✓ #1 chosen treatment for new patient starts since Q2/FY2024 ✓ Temporary growth softness due to CRL impact; signs of upward trend following label update |
|  VEOZAH™ | 33.8 | +26.5 (+364%) | <ul style="list-style-type: none"> ✓ Solid global sales growth, led by the US with contributions from EST and INT ✓ Steady regional expansion (Approved in 43 countries and launched in 24 countries) |
|  VYLOY™ | 12.2 | +12.2 | <ul style="list-style-type: none"> ✓ Global growth exceeded expectations, starting with Japan launch in June 2024 ✓ Higher-than-expected rates of CLDN18.2 testing drove strong performance |
|  XOSPATA® | 68.0 | +12.9 (+23%) | <ul style="list-style-type: none"> ✓ Steady global sales growth ✓ Strong market share maintained in current indication setting |

| (billion yen) | FY2024 Act | YoY | |
|--|--------------|---------------------|---|
|  Xtandi® | 912.3 | +161.8 (22%) | <ul style="list-style-type: none"> ✓ Sales growth across all regions, with global sales reaching projected peak level ✓ Impact from US Medicare Part D redesign generally in line with expectations |

Actual FX rates for FY2024: 152 yen/USD, 164 yen/EUR

1L: First line, mUC: Metastatic urothelial cancer, CRL: Complete response letter, CLDN18.2: Claudin 18.2, VEOZAH: Approved as "VEOZA" in ex-US, EST (Established Markets): Europe, Canada, etc., INT (International Markets): Latin America, Middle East, Africa, Southeast Asia, South Asia, Russia, Taiwan, Korea, Australia, Export sales, etc.

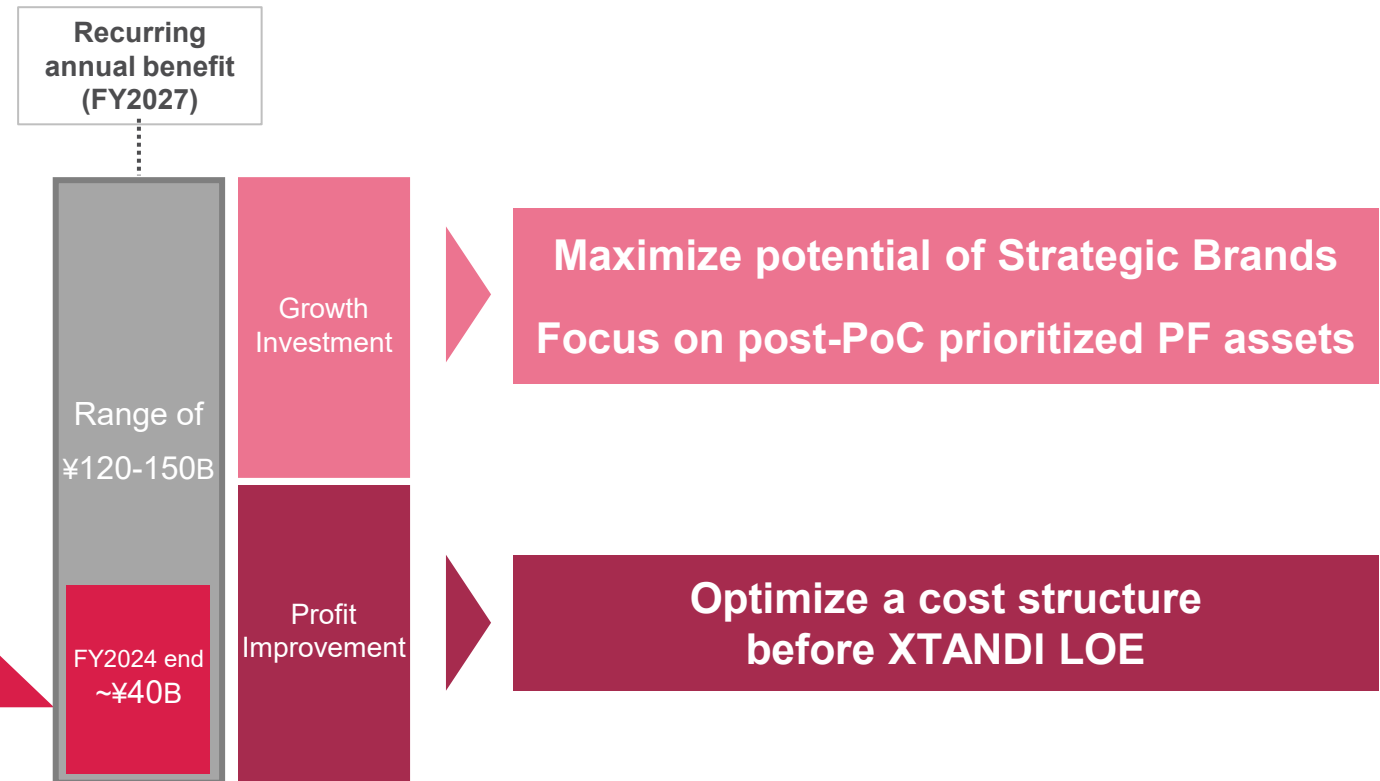
FY2024 Financial Results: SMT (Sustainable Margin Transformation)

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- Achieved cost optimization of **40.0 bil. yen** through SMT
- Improved SG&A* ratio to 30.9% (**-3.1 ppt** YoY)
- Allocated resources generated by SMT to growth investments (Strategic Brands and Primary Focus)

Key results in FY2024 (billion yen)

1. **Build critical in-house capability to reduce outsourcing**
 - Promoting in-house clinical trials, etc., previously outsourced (Approx. -5.0 YoY)
2. **Further efficiency of global operations**
 - Enhance company-wide efficiency with AI and digital tools (Approx. -6.0 YoY)
3. **Optimize selling expenses with ROI focus**
 - Global organizational restructuring (Approx. -15.0 YoY)
 - Reduction of mature products-related expenses (Approx. -10.0 YoY)
 - Global reduction in promotional material costs (Approx. -2.0 YoY)
4. **Continuous company-wide cost optimization**
 - Streamline OPEX with no sacred areas



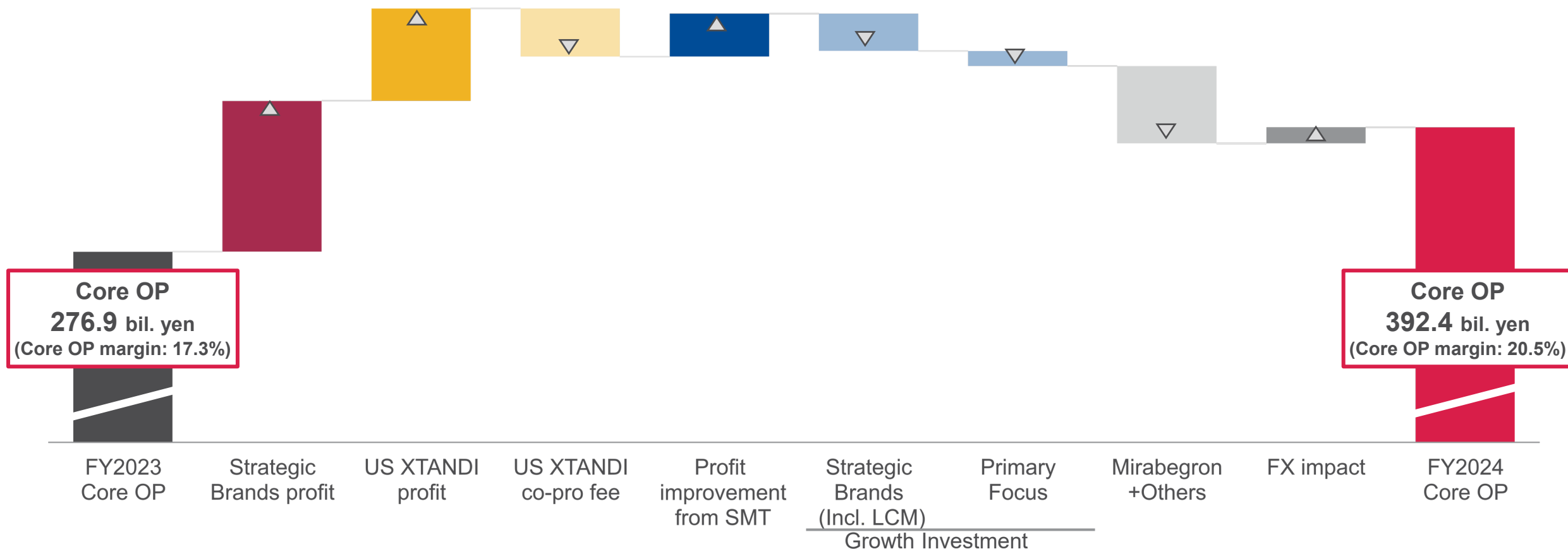
*Excl. US XTANDI co-pro fee

ROI: Return On Investment, PoC: Proof of concept, LOE: Loss of exclusivity, PF: Primary Focus

Drivers of Core OP Growth

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- FY2024 Core OP increased significantly YoY (+115.5 bil. yen)
- Strategic Brands' profitability contributed substantially to Core OP growth
- Strong SMT progress, generated further growth investment



SMT: Sustainable Margin Transformation, LCM: Lifecycle management

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Main Brands: FY2024 Key Events

(Blue: Updates since the last financial results announcement)

Achieved label/indication/geographic expansion for IZERVAY, PADCEV and VYLOY as key growth drivers

| | Q1 (Apr-Jun) | Q2 (Jul-Sep) | Q3 (Oct-Dec) | Q4 (Jan-Mar) |
|--------------------------------|--|--|--|---|
| avacincaptad pegol/ IZERVAY | | Complete response (Label update/US) ★ Nov Withdrawal of MAA (Europe) ★ Oct | Resubmission acknowledgment | Jan ★ Feb ★ Approval (Label update/US) Feb ★ Submission (Japan) |
| enfortumab vedotin/ PADCEV | | ★ Aug Approval (2L+ mUC/China, 1L mUC/Europe) ★ Sep Approval (1L mUC/Japan) | | ★ Jan Approval (1L mUC/China) |
| zolbetuximab/ VYLOY | ★ May Resubmission acknowledgment (US) | ★ Sep Approval (Europe) | ★ Oct Approval (US) ★ Dec Interim analysis (Pancreatic) | ★ Dec Approval (China) IDMC recommended study continuation to final analysis |
| enzalutamide/ XTANDI | | ★ Jun Approval (M1 CSPC/China) | | |

<Other update>

- enfortumab vedotin / PADCEV: Follow-up data from EV-302 study presented at ASCO GU in Feb 2025 (See [slides 42-43](#) for details)
- fezolinetant / VEOZAH: First subject first treatment in China Phase 2 study* in Apr 2025

As of Apr 2025. VEOZAH: Approved as "VEOZA" in ex-US. *fezolinetant dose: 45 mg

MAA: Marketing Authorization Application, 2L+: Second or later line, mUC: Metastatic urothelial cancer, 1L: First line, IDMC: Independent Data Monitoring Committee,

M1: Metastatic, CSPC: Castration-sensitive prostate cancer, ASCO GU: American Society of Clinical Oncology Genitourinary Cancers Symposium

Progress in Focus Area Approach (1/2): ASP3082 (Targeted Protein Degradation)

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Successfully achieved the first PoC, leading to acceleration of the flagship and follow-on programs

Overview of Program

Protein degrader targeting KRAS G12D mutant

- Target disease: Cancers harboring KRAS G12D mutation
 - ✓ Rate of patients with KRAS G12D mutation: ~40% in PDAC, ~5% in non-squamous NSCLC, ~15% in CRC¹

Latest Status

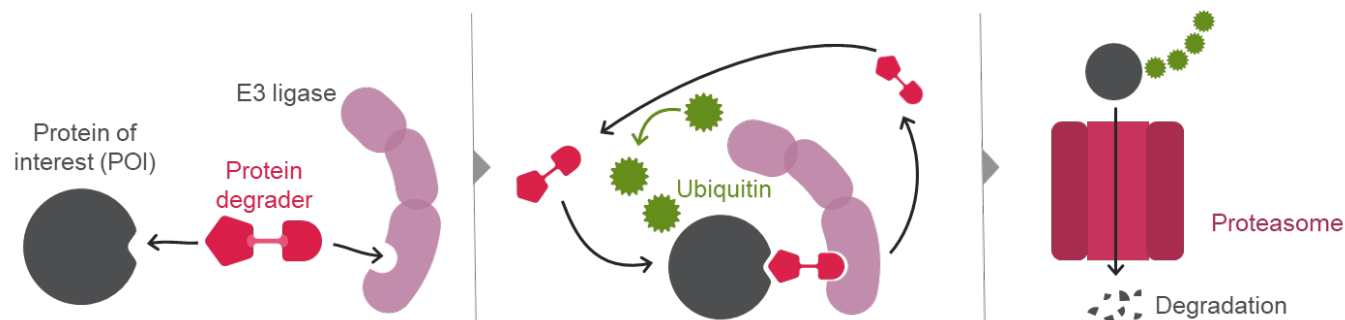
PoC in PDAC achieved based on 2/3L data

- Discussion ongoing to proceed with a registrational study
- Other cohorts ongoing in Phase 1 study
 - ✓ PDAC: 1L (combo with chemotherapy)
 - ✓ NSCLC: 2L+ (monotherapy); PoC judgment anticipated for 1H/FY2025
 - ✓ CRC: 2L+ (monotherapy & combo with cetuximab); PoC judgment anticipated for 2H/FY2025
- Additional data presentation: Aiming for 2H/FY2025

Potential of TPD as a Platform

Overcome limitations of traditional small molecules and address “undruggable” targets

- Accelerate research and development of follow-on programs
 - ✓ Pan-KRAS degrader: Targeting FSFT in FY2025
 - ✓ Expansion to other oncology targets
- Create new generation of protein degraders through combining internal capabilities with external collaborations



1. npj Precis Oncol. 2022;6:91

PoC: Proof of concept, KRAS: Kirsten rat sarcoma viral oncogene homologue, PDAC: Pancreatic ductal adenocarcinoma, NSCLC: Non-small cell lung cancer, CRC: Colorectal cancer, 2/3L: Second and third line, 1L: First line, 2L+: Second or later line, TPD: Targeted Protein Degradation, FSFT: First subject first treatment

Progress in Focus Area Approach (2/2): AT845 (Genetic Regulation)

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Progressing toward PoC judgment in 2H/FY2025 with encouraging clinical data

Overview of Program

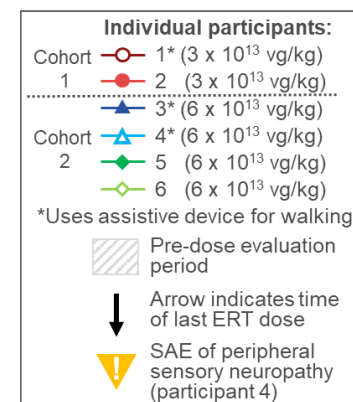
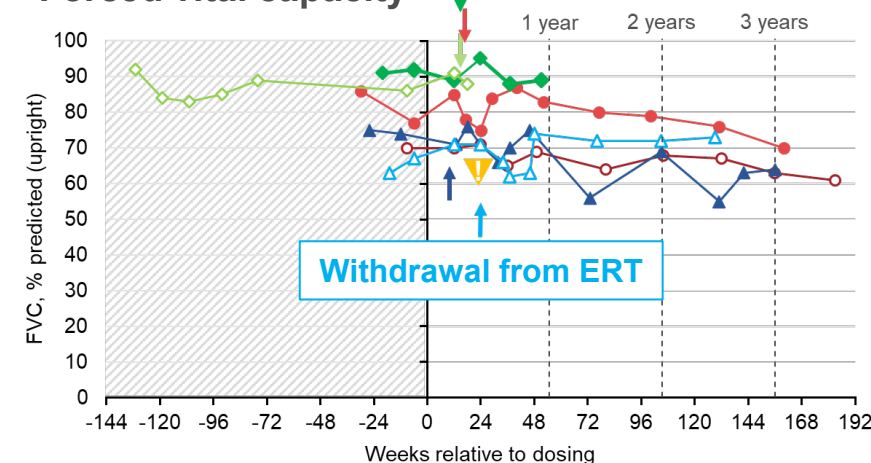
Recombinant AAV8 continuously expressing hGAA gene specially in muscle

- Target disease: Pompe disease
 - ✓ Estimated incidence: 1 in ~40,000¹
- Standard of care: Enzyme replacement therapy (ERT)
 - ✓ Chronic, repeated infusions every 2 weeks
 - ✓ Secondary disease progression after 2-3 years on ERT^{2,3,4}
 - ✓ Substantial economic burden with high rates of healthcare resource utilization⁵

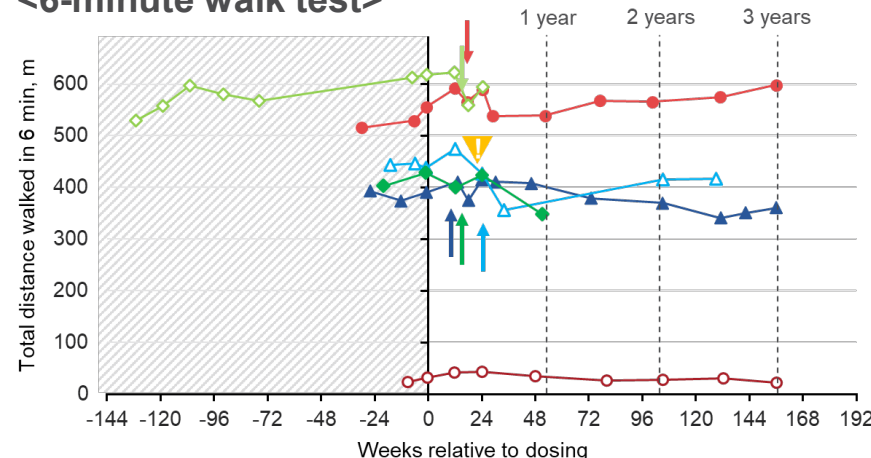
Latest Status

- Follow-up data from Phase 1/2 FORTIS study presented at *WORLDSymposium* in Feb
 - ✓ Five of six participants have discontinued ERT, and remained clinically stable while off ERT for 1-3 years
- RMAT designation granted by FDA in Feb
- Enrollment completed (total 11 participants), PoC judgment anticipated for 2H/FY2025

<Forced vital capacity>



<6-minute walk test>



1. NORD (National Organization for Rare Disorders) at <https://rarediseases.org/rare-diseases/pompe-disease/>, 2. Neuromuscul Disord. 2021;31:91-100, 3. J Neurol. 2021;268:2482-2492, 4. Mol Genet Metab. 2012;106:301-309, 5. Mol Genet Metab. 2025;144:Article 108958. PoC: Proof of concept, AAV: Adeno-associated virus, hGAA: Human acid alpha-glucosidase, RMAT: Regenerative Medicine Advanced Therapy, FDA: Food and Drug Administration, SAE: Serious adverse event

Agenda

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I **FY2024 Consolidated Financial Results**

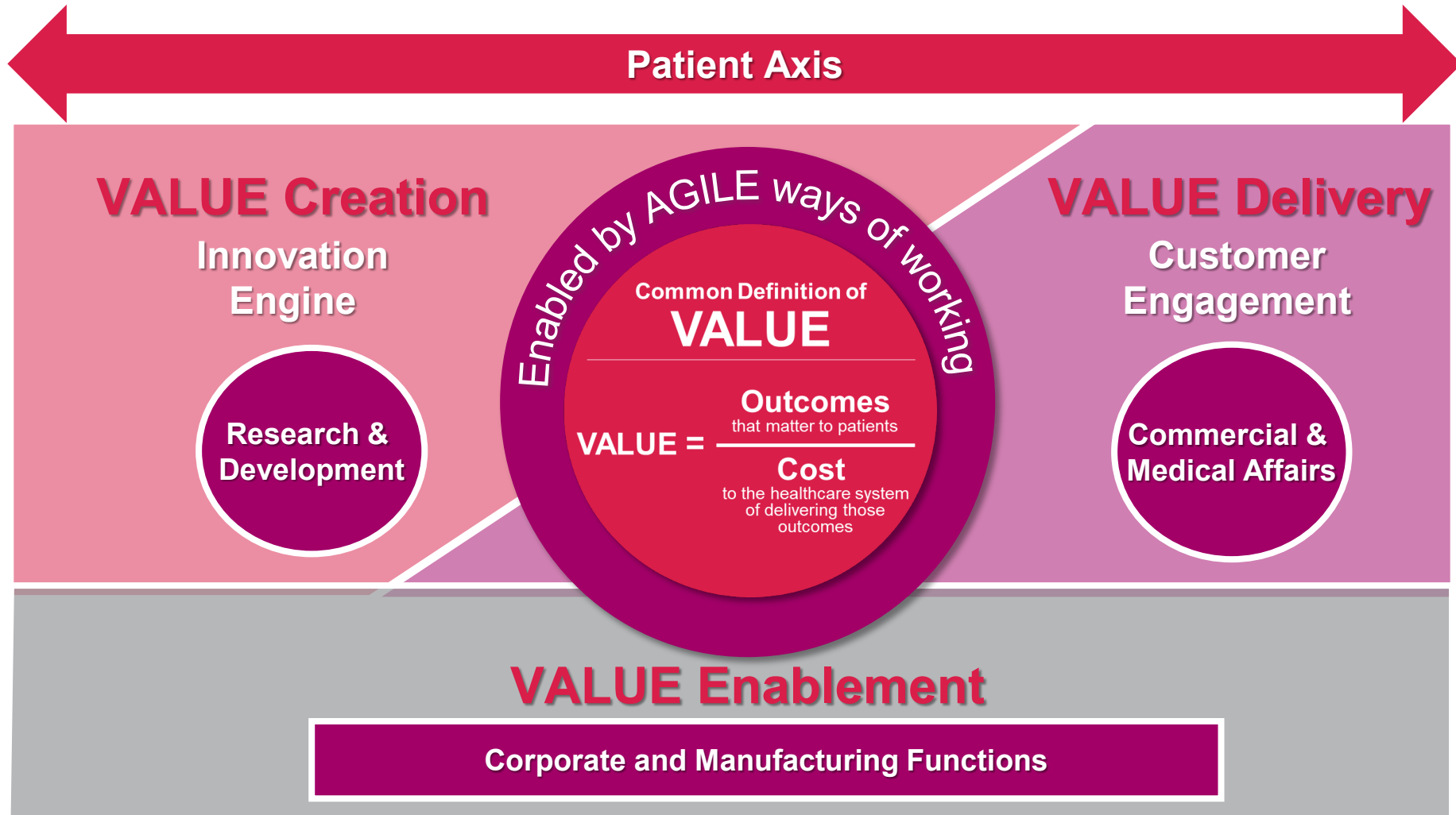
II **FY2024 Pipeline Update**

III **FY2025 Outlook**

End-to-End Activities Along Patient Axis

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Promote activities swiftly and efficiently from early research through to commercialization and LCM



FY2025 Outlook: Overview

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Strategic Brands

- Continued strong momentum to drive overall revenue and profit growth (underlying growth excluding FX impact: **+50%**)
- Expect multiple data readouts from studies for lifecycle management

Focus Area approach

- Expect further PoC judgment of flagship programs

FY2025 Forecast

- Revenue: Forecasted to increase (underlying growth excluding FX impact: **+7%**)
- SG&A expenses: Continue cost optimization through SMT, expect further improvement in SG&A ratio (-1.0ppt)
- R&D expenses: Expand investment in Primary Focus with achieved PoC
- Core OP: Forecasted to increase (underlying growth excluding FX impact: **+11%**)

Shareholder Return

- Dividend per share forecasted at 78 yen, an increase of 4 yen

*Excl. US XTANDI co-pro fee

Strategic Brands: PADCEV, IZERVAY, VEOZAH, VYLOY, XOSPATA

PoC: Proof of concept, SMT: Sustainable Margin Transformation

FY2025 Forecast: Main Brands

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Continued strong momentum in Strategic Brands to **drive overall revenue and profit growth**

| (billion yen) | FY2025 FCST | YoY (vs. FY2024) | |
|---|--------------|----------------------|---|
| Strategic Brands Total | 470.0 | +133.6 (+40%) | <ul style="list-style-type: none"> ✓ Robust growth to continue in FY2025 (underlying growth excl. FX impact: +50% YoY) ✓ IZERVAY, PADCEV, and VYLOY to be key drivers |
|  PADCEV™ | 200.0 | +35.9 (+22%) | <ul style="list-style-type: none"> ✓ Continued strong global sales growth ✓ Substantial growth from ex-US markets driven by 1L mUC approvals |
|  izervay™ | 105.0 | +46.7 (+80%) | <ul style="list-style-type: none"> ✓ Returned to growth following the US label update, raising prospects for a strong outlook ✓ Transition from upfront investment phase to profit generating phase |
|  VEOZAH™ | 50.0 | +16.2 (+48%) | <ul style="list-style-type: none"> ✓ Global sales projected to grow steadily ✓ Growth in launched markets, supported by anticipated new launches in EST and INT |
|  VYLOY™ | 40.0 | +27.8 (+228%) | <ul style="list-style-type: none"> ✓ Significant sales growth expected, driven primarily by the US and Japan ✓ Sales contribution from China expected post-launch |
|  XOSPATA® | 75.0 | +7.0 (+10%) | <ul style="list-style-type: none"> ✓ Continued steady growth in launched markets ✓ Next potential growth driver to be anticipated additional indication of newly diagnosed AML (PASHA study), contribution expected from FY2026 onwards post-approval |
|  Xtandi® | 868.0 | -44.3 (-5%) | <ul style="list-style-type: none"> ✓ Global sales expected to be the similar level YoY (excl. FX impact), with growth of ex-US markets mitigating the negative impact of US Medicare Part D redesign |

FX rates for FY2025 FCST: 140 yen/USD, 160 yen/EUR (FX rates for FY2024 Actual: 152 yen/USD, 164 yen/EUR)

1L: First line, mUC: Metastatic urothelial cancer, AML: Acute myeloid leukemia, VEOZAH: Approved as "VEOZA" in ex-US, EST (Established Markets): Europe, Canada, etc.,

INT (International Markets): Latin America, Middle East, Africa, Southeast Asia, South Asia, Russia, Taiwan, Korea, Australia, Export sales, etc.

PADCEV & VYLOY: Business Update and Outlook

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PADCEV™

Sales growth across all markets, driving sales toward **200.0 bil. yen**

| | FY2025 FCST | YoY (vs. FY2024) |
|---------------|-----------------------|----------------------|
| Global sales | 200.0 bil. yen | +35.9 (+22%) |
| US (\$ basis) | \$790M | +74 (+10%) |
| EST (€ basis) | €250M | +50 (+25%) |
| Japan | 27.0 bil. Yen | +14.4 (+114%) |
| CN | 12.0 bil. Yen | +8.1 (+208%) |
| INT | 9.0 bil. yen | +3.3 (+58%) |

- Strong global sales growth expected, driven by 1L mUC
- 1L mUC approval countries increased to 21
Further increase in approval and reimbursement progress anticipated in FY2025
- All regions contributing to sales expansion
 - ✓ Japan, CN, INT expected to scale toward impactful sales level
 - ✓ US growth expected to be moderate, reflecting already high 1L mUC market share



VYLOY™

Significant growth driven primarily by US and Japan, combined with regional expansion

| | FY2025 FCST | YoY (vs. FY2024) |
|---------------|----------------------|----------------------|
| Global sales | 40.0 bil. yen | +27.8 (+228%) |
| US (\$ basis) | \$120M | +88 (+275%) |
| EST (€ basis) | €30M | +17 (+131%) |
| Japan | 14.0 bil. yen | +8.8 (+169%) |
| CN | 4.0 bil. yen | +4.0 |
| INT | 1.0 bil. yen | +1.0 |

- FY2025 poised for significant growth, with substantial contribution from US and Japan
- Approved in 43 countries, launched in 15 countries
Launch footprint steadily expanding; broader expansion expected in FY2025
- China launch anticipated in Q1, with sales contribution expected post-launch
- CLDN18.2 testing rates projected to increase globally, supporting efforts to expand market share

FX rates for FY2025 FCST: 140 yen/USD, 160 yen/EUR (FX rates for FY2024 Actual: 152 yen/USD, 164 yen/EUR)

1L: First line, mUC: Metastatic urothelial cancer, CLDN18.2: Claudin 18.2, EST (Established Markets): Europe, Canada, etc. CN (China): China, Hong Kong,

INT (International Markets): Latin America, Middle East, Africa, Southeast Asia, South Asia, Russia, Taiwan, Korea, Australia, Export sales, etc.



IZERVAY: Business Update and Outlook (US)



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Return to **growth trajectory** following temporary downturn. High profitability to drive strong **profit contribution**

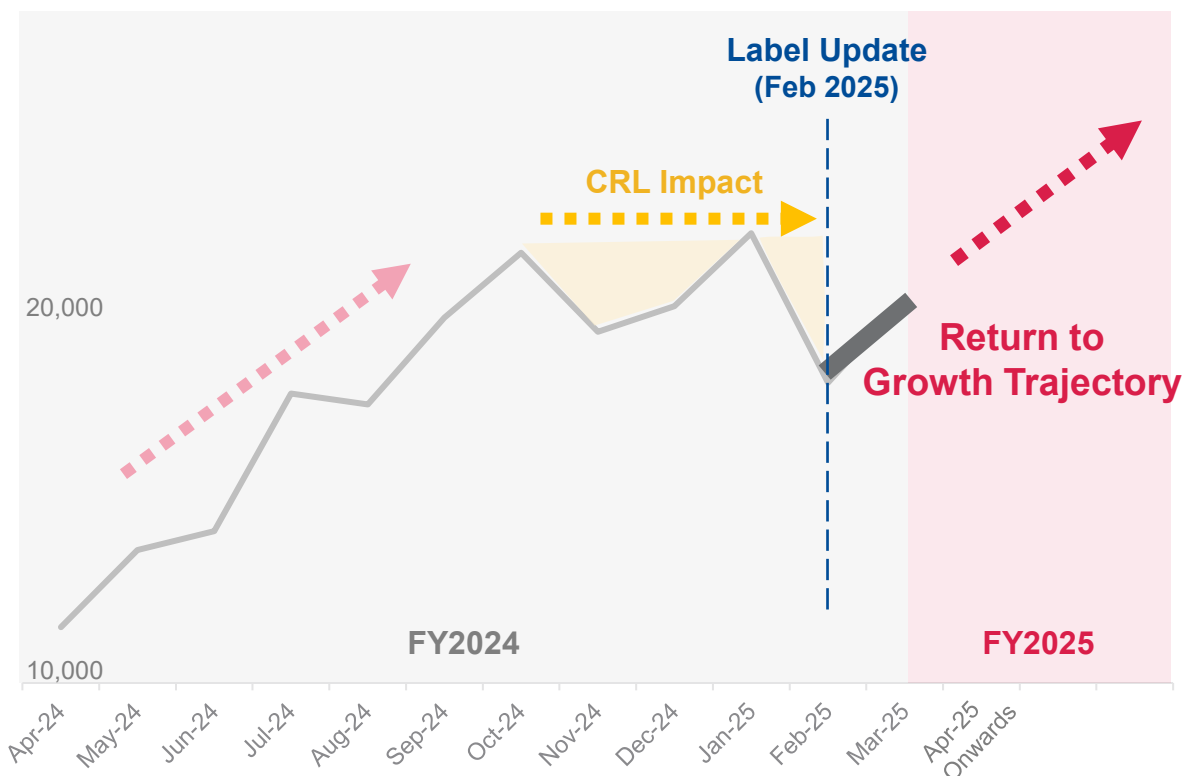
| | FY2025 FCST | YoY (vs. FY2024) |
|----------|-----------------------|---------------------|
| | 105.0 bil. yen | +46.7 (+80%) |
| \$ basis | \$750M | +368 (+96%) |

- Temporary demand softness in Nov-Feb due to CRL impact
- Returned to **upward trend in Mar** following label update

- Widely available in retina practices and continues to be the favored GA product for new patients
 - ✓ New patient starts recovered to **~60%** in Feb after temporary decline in Dec due to CRL
 - ✓ Available in over 2,000 retina accounts
 - ✓ Over 50,000 patients treated since launch
 - ✓ Post-marketing safety profile remains consistent with clinical trial

- DTC efforts leading signs of increased diagnosis and treatment rates
- Signs of growth momentum in Apr, raising prospects for a strong outlook
- Transition from upfront investment phase to **profit generating phase**

Demand Trend (Vials)



FX rates for FY2025 FCST: 140 yen/USD, 160 yen/EUR (FX rates for FY2024 Actual: 152 yen/USD, 164 yen/EUR)

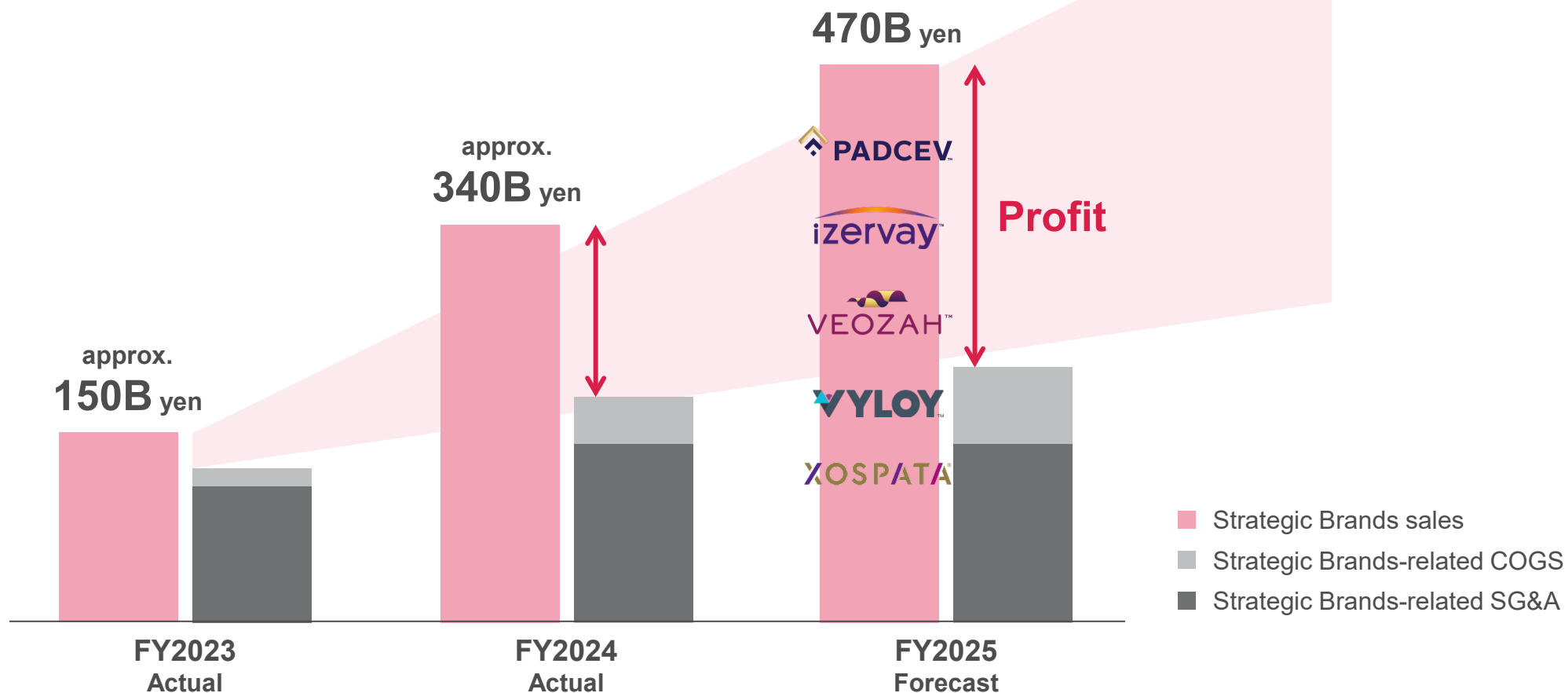
GA: Geographic atrophy, CRL: Complete response letter, DTC: Direct-to-consumer



Image of Profit Contribution from Strategic Brands

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Sales growth of Strategic Brands significantly contributes to profit growth




Strategic Brands: FY2025 Key Expected Events

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Expect multiple data readouts from studies for lifecycle management

| | Q1 (Apr-Jun) | Q2 (Jul-Sep) | Q3 (Oct-Dec) | Q4 (Jan-Mar) |
|--------------------------------|---------------------------|--|--|--------------|
| avacincaptad pegol/ IZERVAY | | Stargardt disease/ Phase 2b | MHLW decision (GA secondary to AMD /Japan) | |
| enfortumab vedotin/ PADCEV | 1L head & neck/ EV-202 | MIBC/EV-303 & EV-304 interim analysis* (registrational) | | |
| | | | NMIBC/EV-104 | |
| zolbetuximab/ VYLOY | | Pancreatic/ GLEAM final analysis* (registrational) | | |

 Data readout
 Regulatory decision

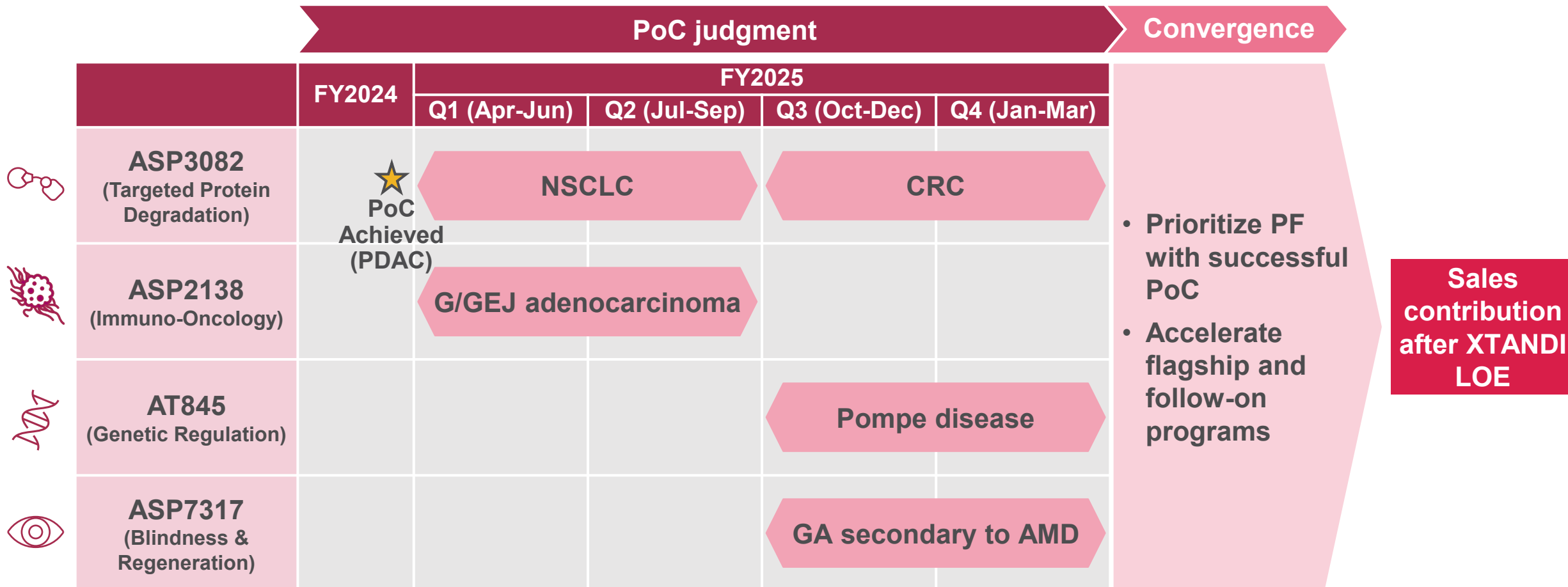
As of Apr 2025. *The timeline is subject to shift due to its event-driven nature

MHLW: Ministry of Health, Labour and Welfare, GA: Geographic atrophy, AMD: Age-related macular degeneration, 1L: First line, MIBC: Muscle-invasive bladder cancer, NMIBC: Non-muscle-invasive bladder cancer

Focus Area Approach: Future Outlook

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Advance PoC judgment of flagship programs and converge to prioritized Primary Focuses



ASP7317: Initial data to be presented at Retinal Therapeutics Innovation Summit in May 2025

See slides 35-36 for overview of flagship programs.

PoC: Proof of concept, PDAC: Pancreatic ductal adenocarcinoma, NSCLC: Non-small cell lung cancer, CRC: Colorectal cancer, G/GEJ: Gastric/gastroesophageal junction, GA: Geographic atrophy, AMD: Age-related macular degeneration, PF: Primary Focus, LOE: Loss of exclusivity

FY2025 Forecast

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- Increase in Revenue and Core OP. Solid underlying growth excluding FX impact
- Continuous cost optimization through SMT, expect further improvement of SG&A ratio

FX rates for FY2025 FCST: 140 yen/USD, 160 yen/EUR
FX rates for FY2024 Actual: 152 yen/USD, 164 yen/EUR

Underlying growth
excl. FX impact

| (billion yen) | FY2024 Actual | FY2025 FCST | Change (%) | Main Assumptions |
|---------------------------------------|------------------|----------------|------------------------|--|
| Revenue | 1,912.3 | 1,930.0 | +17.7 (+1%) | • Strategic Brands: +133.6, XTANDI: -44.3, Mirabegron: -36.0 |
| SG&A expenses | 843.0 | 805.0 | -38.0 | |
| US XTANDI co-pro fee | 252.6 | 229.0 | -23.6 | • Decrease in US XTANDI co-pro fee payment linked with sales decline |
| SG&A excl. the above (SG&A ratio*) | 590.5 30.9% | 576.0 29.8% | -14.5 -1.0ppt | • Cost optimization through SMT: approx. -20.0 • Cost increase due to inflation |
| R&D expenses (R&D ratio) | 327.7 17.1% | 342.0 17.7% | +14.3 +0.6ppt | • Investment to Strategic Brands (LCM) and Primary Focus: approx. +15.0 |
| Core operating profit | 392.4 | 410.0 | +17.6 (+5%) | • Forecast include a certain level of potential business risk |
| (Core OP margin) | 20.5% | 21.2% | +0.7ppt | |

FY2025
FCST

2,036.0 (+7%)

435.0 (+11%)

<Full basis>

| | | | |
|-------------------------|-------------|--------------|---------------|
| Operating profit | 41.0 | 160.0 | +119.0 |
|-------------------------|-------------|--------------|---------------|

Main adjustments excluded on core basis

- Amortisation of intangible assets: approx. 140.0
- Other expenses: approx. 110.0 (risk of Impairment losses**, expenses related to organizational restructuring, foreign exchange losses, etc.)

*Excl. US XTANDI co-pro fee, **No impairment indication as of April 2025

Strategic Brands: PADCEV, IZERVAY, VEOZAH, VYLOY, XOSPATA, SMT: Sustainable Margin Transformation, LCM: Lifecycle management



Record-high Revenue and Core OP in FY2024
Further growth in FY2025, with double-digit underlying profit growth

- Robust growth of Strategic Brands
Expect further growth in FY2025, transition to substantial profit generating phase
- PoC achieved in Targeted Protein Degradation
Accelerate flagship and follow-on programs
Continually judge PoC in other Primary Focuses
- Solid outcome from SMT
Pursue further cost optimization

Appendix



Strategic Brands: Potential Peak Sales (as of Apr 2025)

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| Brand | Potential Peak Sales (Global, billions of yen) |
|-------------------------------|---|
| PADCEV (enfortumab vedotin) * | 400.0 – 500.0 |
| IZERVAY (avacincaptad pegol) | 200.0 – 400.0 |
| VEOZAH (fezolinetant) | 150.0 – 250.0 |
| VYLOY (zolbetuximab) | 100.0 – 200.0 |
| XOSPATA (gilteritinib) | 100.0 – 200.0 |

Only indications undergoing pivotal studies are included for projection (as of Apr 2025), VEOZAH: Approved as “VEOZA” in ex-US

*Disclosed as “in-market sales,” not Astellas revenue. Sales for Americas are calculated based on the sales booked by Pfizer

- 1 Top priority is investment for business growth
- 2 Raise dividend level aligned with profit / cashflow plan and actual performance throughout CSP2021 period
- 3 Flexibly execute share buyback by excess cash

<Appropriate leverage level>

- **Gross Debt/EBITDA* of 1.0x to 1.5x**

Continue to pursue further debt reduction in FY2025, while maintaining the priorities outlined in our Capital Allocation policy

Furthermore, in case of undertaking a large-scale investment deemed beneficial for enhancing corporate value even if it involves a temporary deterioration of our financial soundness, will adhere to the Gross Debt/EBITDA capped at around 3.0x, regardless of the aforementioned level

FY2024 Actual: FX Rate

27

Average rate for the period

| Currency | FY2023 | FY2024 | Change |
|----------|---------|---------|--------|
| USD | 145 yen | 152 yen | +8 yen |
| EUR | 157 yen | 164 yen | +7 yen |

<Impact of exchange rate on financial results>

- Revenue: +68.1 billion yen
- Core OP: +15.1 billion yen

FY2025 Forecast: FX Rate & FX Sensitivity

28

| Exchange rate Average for the period | FY2024 | FY2025 FCST | Change |
|---|---------|-------------|---------|
| USD | 152 yen | 140 yen | -12 yen |
| EUR | 164 yen | 160 yen | -4 yen |

Estimated FX sensitivity of FY2025 forecasts by 1 yen depreciation

| Currency | Average rate 1 yen depreciation from assumption | |
|----------|--|-----------------------|
| | Revenue | Core OP |
| USD | Approx. +7.8 bil. yen | Approx. +1.7 bil. yen |
| EUR | Approx. +3.4 bil. yen | Approx. +1.5 bil. yen |

Balance Sheet & Cash Flow Highlights

29

| (billion yen) | FY2023 end | FY2024 end |
|---|------------|------------|
| Total assets | 3,569.6 | 3,339.5 |
| Cash and cash equivalents | 335.7 | 188.4 |
| Total equity attributable to owners of the parent | 1,596.0 | 1,513.3 |
| Equity ratio (%) | 44.7% | 45.3% |

| (billion yen) | FY2023 | FY2024 |
|--|--------|--------|
| Cash flows from operating activities | 172.5 | 194.5 |
| Cash flows from investing activities | -845.8 | -89.4 |
| Free cash flows | -673.3 | 105.1 |
| Cash flows from financing activities | 614.1 | -261.4 |
| Increase/decrease in short-term borrowings and commercial papers | 324.3 | -236.4 |
| Proceeds from issuance of bonds and long-term borrowings | 472.3 | 200.0 |
| Redemption of bonds and repayments of long-term borrowings | -25.4 | -52.1 |
| Dividends paid | -116.7 | -129.0 |

Balance of Bonds and Borrowings Highlights

30

| (billion yen) | Dec 31, 2024 | Mar 31, 2025 |
|---|--------------|--------------|
| Balance of bonds and borrowings | 915.4 | 831.4 |
| Non-current liabilities | 585.5 | 564.9 |
| Bonds | 320.0 | 320.0 |
| Long-term borrowings | 265.5 | 244.9 |
| Current liabilities | 329.9 | 266.5 |
| Commercial papers | 179.8 | 164.9 |
| Short-term borrowings | 67.2 | 20.0 |
| Current portion of long-term borrowings | 52.9 | 51.7 |
| Current portion of bonds | 30.0 | 30.0 |

Main Intangible Assets (as of Mar 31, 2025)

31

| | Bil. yen | Foreign currency* |
|-----------------------------------|----------|-------------------|
| AT132 | 16.3 | \$109M |
| AT845 | 10.9 | \$73M |
| Gene therapy related technology** | 64.2 | \$428M |
| VEOZAH* | 86.2 | €514M |
| VYLOY* | 59.7 | €460M |
| IZERVAY (US) | 632.6 | \$4,218M |
| IZERVAY (Ex-US) | 51.7 | \$345M |
| ASP7317 | 25.8 | \$172M |

VEOZAH: Approved as “VEOZA” in ex-US

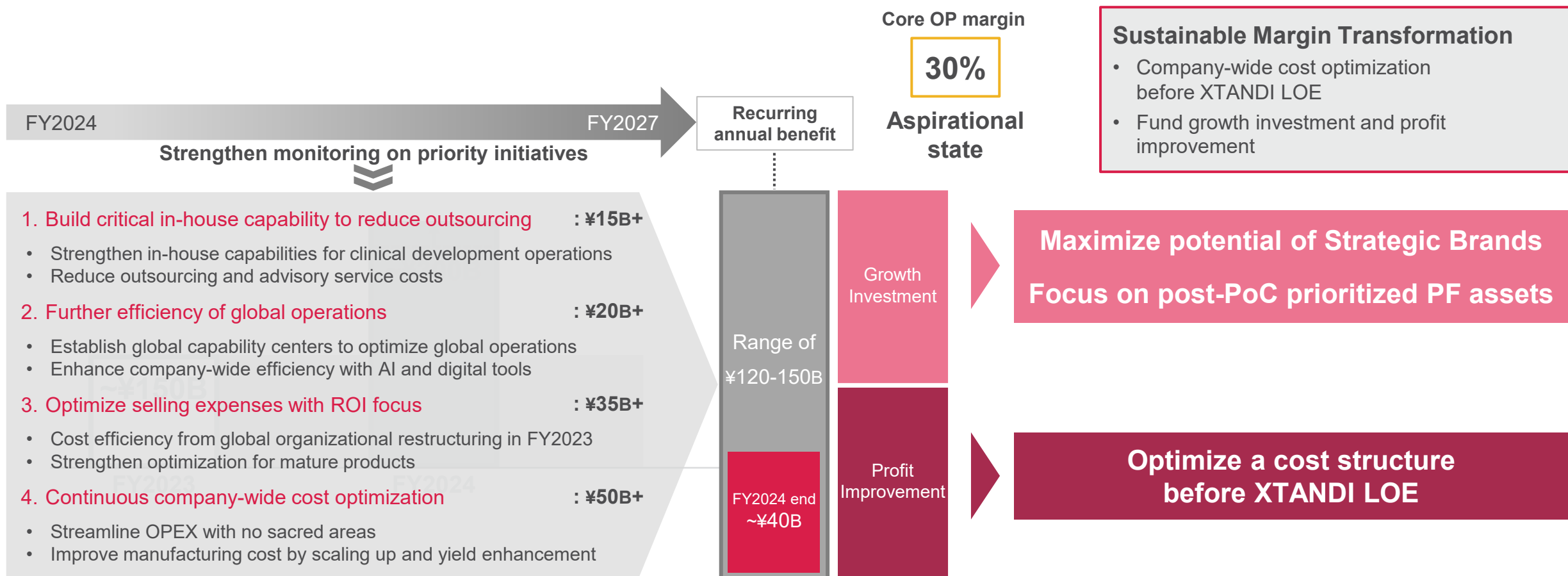
*VEOZAH, VYLOY: foreign currency is a reference value based on the currency at the time of acquisition of the intangible asset

**Acquired during the acquisition of Audentes (now Astellas Gene Therapies)

Sustainable Margin Transformation

32




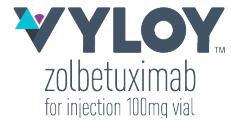

- *Company-wide cost optimization of 120-150 billion yen before XTANDI LOE*
- *Fund growth investment and profit improvement*



Lifecycle Management of Strategic Brands

(Blue: Updates since the last financial results announcement)












33





| Brand | Indication | Current status | Next milestone |
|---|------------------------------------|---|--|
|  PADCEV enfortumab vedotin Injection for IV infusion 20 mg & 30 mg vials | MIBC | Phase 3 EV-303 & EV-304 studies ongoing | Data readout (interim analysis) anticipated for 2H/CY2025 |
| | NMIBC | Phase 1 EV-104 study ongoing | Data readout anticipated for Q3/FY2025 |
| | Head and neck cancer | 2L+: Next step under discussion | (Under discussion) |
| | | 1L: Phase 2 EV-202 study ongoing | Data readout anticipated for Q1/FY2025 |
|  izervay (avacincaptad pegol intravitreal solution) 2 mg | GA secondary to AMD | Japan: NDA under review | Regulatory decision anticipated for Q3/FY2025 |
| | Stargardt disease | LCM opportunities under consideration (e.g. prefilled syringe, sustained release) | (Under discussion) |
|  VEOZAH (fezolinetant) tablets 45 mg | VMS associated with menopause | Japan: Phase 3 STARLIGHT 2 & 3 studies ongoing | Data readout anticipated for FY2026 |
| | VMS in breast cancer women | China: Phase 2 study ongoing | Data readout anticipated for FY2026 |
|  VYLOY zolbetuximab for injection 100mg vial | Gastric and GEJ cancer | Phase 3 study in combo with pembrolizumab and chemotherapy under preparation | Study start in Q1/FY2025 |
| | Pancreatic cancer | Registrational Phase 2 GLEAM study ongoing | Data readout (final analysis) anticipated for Q2/FY2025 |
|  XOSPATA gilteritinib 40mg tablets | Newly diagnosed AML (HIC-eligible) | Phase 3 PASHA study ongoing | Data readout (primary analysis) anticipated for 1H/FY2026 |

As of Apr 2025. Not exhaustively listed. VEOZAH: Approved as "VEOZA" in ex-US. MIBC: Muscle-invasive bladder cancer, NMIBC: Non-muscle-invasive bladder cancer, GA: Geographic atrophy, AMD: Age-related macular degeneration, NDA: New Drug Application, LCM: Lifecycle management, VMS: Vasomotor symptoms, GEJ: Gastroesophageal junction, AML: Acute myeloid leukemia, HIC: High-intensity chemotherapy

Progress in Focus Area Approach: Current Status of Programs in Clinical Trial

(Blue: Updates since the last financial results announcement)

| Primary Focus | Biology/Modality/Technology | Program | Mechanism of Action | Current status |
|------------------------------|---------------------------------|---|----------------------------|---|
| Immuno-Oncology | Checkpoint | ASP1570  | DGKζ inhibitor | Phase 1/2 study ongoing |
| | Bispecific immune cell engager | ★ ASP2138  | Anti-CLDN18.2 and anti-CD3 | Phase 1 study ongoing |
| | | ASP1002  | Anti-CLDN4 and anti-CD137 | Phase 1 study ongoing |
| | Oncolytic virus (systemic) | ASP1012  | Leptin-IL-2 | Phase 1 study ongoing |
| Targeted Protein Degradation | Protein degradation | ★ ASP3082  | KRAS G12D degrader | Phase 1 study ongoing. PoC in PDAC achieved |
| | | ASP4396  | KRAS G12D degrader | Phase 1 study ongoing |
| Genetic Regulation | Gene replacement (AAV) | AT132  | MTM1 gene | ASPIRO study put on clinical hold by FDA in Sep 2021 |
| | | ★ AT845  | GAA gene | Phase 1/2 study ongoing (Enrollment completed). Follow-up data from Phase 1/2 study presented at WORLDSymposium in Feb 2025. RMAT designation granted by FDA in Feb 2025 |
| Blindness & Regeneration | Cell replacement | ★ ASP7317  | RPE cells | Phase 1b study ongoing. Initial data to be presented at Retinal Therapeutics Innovation Summit in May 2025 |
| Others (Non-PF) | Long-acting abiraterone prodrug | ASP5541 (PRL-02)  | CYP17 lyase inhibitor | Phase 1 study ongoing |
| | Immune modulation* | ASP5502  | STING inhibitor | Phase 1 study ongoing |

| Modality | |
|---|----------------|
|  | Small molecule |
|  | Antibody |
|  | Gene |
|  | Cell |

★: Flagship program

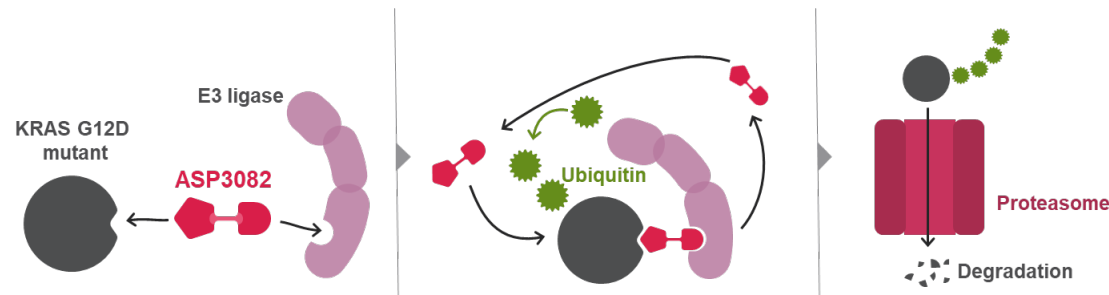
Overview of Primary Focus Flagship Programs (1/2)

35

ASP3082 (Targeted Protein Degradation)

Protein degrader targeting KRAS G12D mutant

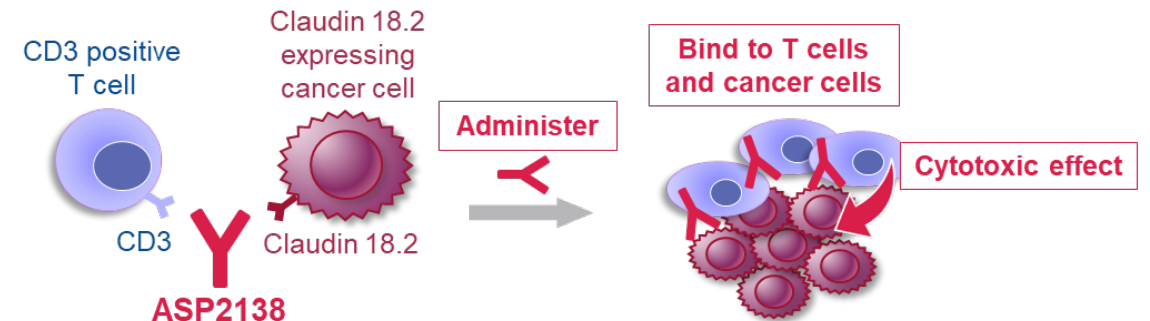
- Target disease: Cancers harboring KRAS G12D mutation
 - ✓ Rate of patients with KRAS G12D mutation: ~40% in PDAC, ~5% in non-squamous NSCLC, ~15% in CRC¹
- Standard of care (metastatic PDAC): Chemotherapy
- Status: Phase 1 study ongoing ([NCT05382559](#))
 - ✓ PDAC: 2L+ (monotherapy), 1L (combo with chemotherapy); PoC achieved based on 2/3L data
 - ✓ NSCLC: 2L+ (monotherapy); PoC judgment anticipated for 1H/FY2025
 - ✓ CRC: 2L+ (monotherapy & combo with cetuximab); PoC judgment anticipated for 2H/FY2025



ASP2138 (Immuno-Oncology)

Bispecific antibody targeting Claudin 18.2 and CD3

- Target disease: Gastric and GEJ (G/GEJ) adenocarcinoma, pancreatic adenocarcinoma
 - ✓ Rate of Claudin 18.2-positive patients*: ~70% in G/GEJ adenocarcinoma² and ~60% in pancreatic adenocarcinoma³
- Standard of care (HER2-, advanced G/GEJ adenocarcinoma)
 - ✓ 1L: chemotherapy +/- checkpoint inhibitor or zolbetuximab (Claudin 18.2-positive)
 - ✓ 2L+: paclitaxel + ramucirumab
- Status: Phase 1 study ongoing ([NCT05365581](#))
 - ✓ G/GEJ adenocarcinoma, 1L & 2L, monotherapy & combo
- Anticipated PoC judgment timing: 1H/FY2025



*Represents % of patients with any level of Claudin 18.2+ staining ($\geq 1\%$). 1. npj Precis Oncol. 2022;6:91, 2. Gastric Cancer. 2024;27:1058, 3. Int J Cancer. 2013;134:731

KRAS: Kirsten rat sarcoma viral oncogene homologue, PDAC: Pancreatic ductal adenocarcinoma, NSCLC: Non-small cell lung cancer, CRC: Colorectal cancer,

2L+: Second or later line, 1L: First line, PoC: Proof of concept, 2/3L: Second and third line, GEJ: Gastroesophageal junction, HER2-: HER2 negative

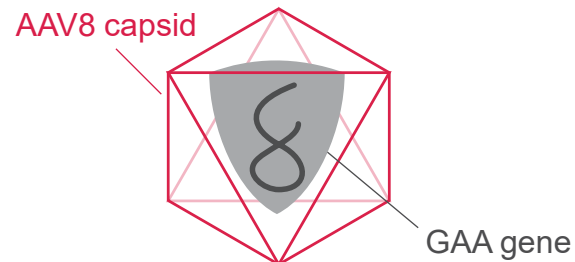
Overview of Primary Focus Flagship Programs (2/2)

36

AT845 (Genetic Regulation)

Recombinant AAV8 continuously expressing hGAA gene specially in muscle

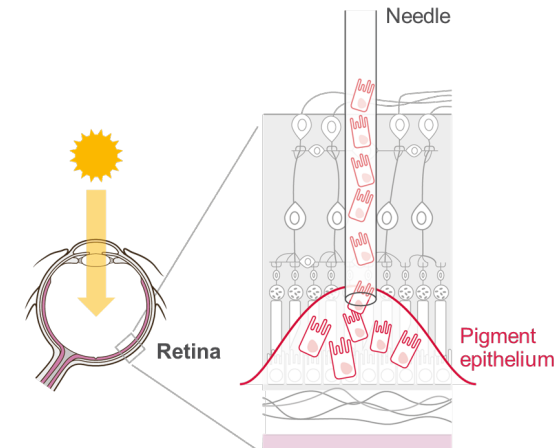
- Target disease: Pompe disease
 - ✓ Estimated incidence: 1 in ~40,000¹
- Standard of care: Enzyme replacement therapy (ERT)
 - ✓ Chronic, repeated infusions every 2 weeks
 - ✓ Secondary disease progression after 2-3 years on ERT^{2,3,4}
 - ✓ Substantial economic burden with high rates of healthcare resource utilization⁵
- Status: Phase 1/2 FORTIS study ongoing ([NCT04174105](#))
 - ✓ Five of six participants have discontinued ERT, and remained clinically stable while off ERT for 1-3 years⁶
- Anticipated PoC judgment timing: 2H/FY2025



ASP7317 (Blindness & Regeneration)

Replacement therapy with retinal pigment epithelial cells aiming to maintain and restore visual functions

- Target disease: Geographic atrophy secondary to AMD
 - ✓ Estimated Number of patients: ~5 million worldwide⁷
- Standard of care: Complement inhibitors
 - ✓ Slows progression, does not improve vision
 - ✓ Available only in limited countries
- Status: Phase 1b study ongoing ([NCT03178149](#))
- Anticipated PoC judgment timing: 2H/FY2025



Robust Pipeline of Astellas

37

Phase 1

| |
|--|
| enfortumab vedotin (NMIBC) |
| ASP1570 |
| ASP2138 |
| ASP1002 |
| ASP1012 |
| ASP3082 |
| ASP4396 |
| ASP7317 |
| abiraterone decanoate/ ASP5541 (PRL-02) |
| ASP5502 |

Phase 2

| |
|---|
| enfortumab vedotin (Other solid tumors) |
| gilteritinib (Newly diagnosed AML, HIC-ineligible) |
| zolbetuximab (Pancreatic adenocarcinoma) |
| avacincaptad pegol (Stargardt disease) |
| resamirigene bilparvovec/ AT132 (XLMTM) |
| zocaglusagene nuzaparvovec/ AT845 (Pompe disease) |

Phase 3

| |
|---|
| enfortumab vedotin (MIBC) |
| gilteritinib (Earlier-stage AML, pediatric use) |
| fezolinetant (VMS due to menopause: China, Japan; VMS in breast cancer patients on adjuvant endocrine therapy) |
| zolbetuximab (Gastric and GEJ adenocarcinoma, combo with pembrolizumab and chemotherapy) |
| mirabegron (NDO, pediatric use (aged 6 months to less than 3 years): Europe) |
| roxadustat (Anemia associated with CKD, pediatric use: Europe) |

Submitted/Filed

| |
|--|
| avacincaptad pegol (GA secondary to AMD; Japan) |
|--|

- Strategic Brands
- Programs with Focus Area approach
- Others

Please refer to R&D pipeline list for details including target disease.

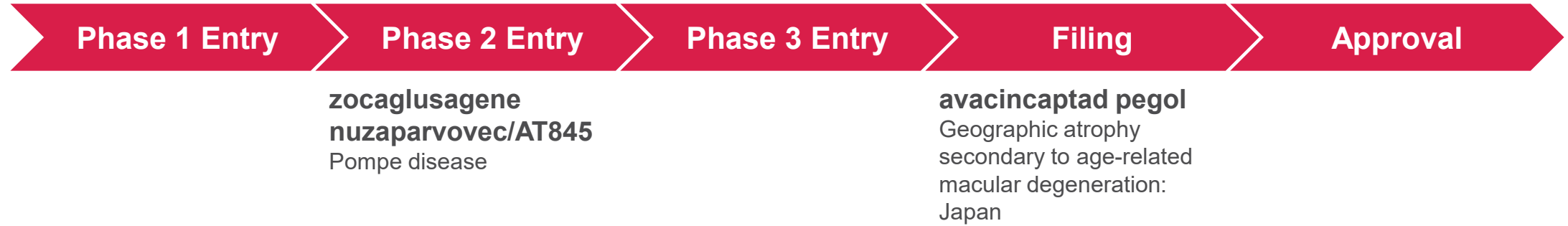
NMIBC: Non-muscle-invasive bladder cancer, AML: Acute myeloid leukemia, HIC: High-intensity chemotherapy, XLMTM: X-linked myotubular myopathy,
MIBC: Muscle-invasive bladder cancer, VMS: Vasomotor symptoms, GEJ: Gastroesophageal junction, NDO: Neurogenic detrusor overactivity, CKD: Chronic kidney disease,
GA: Geographic atrophy, AMD: Age-related macular degeneration



Progress in Overall Pipeline

Phase 1 Entry to Approval Since the Last Financial Results Announcement

38



Note: Phase 1 entry and Phase transition are defined by first subject first treatment.
Filing is defined as submission of application to health authorities.
Discontinuation is defined by the decision of company decision body.

Strategic Brands: Status Update

(Blue: Updates since the last financial results announcement)

39

| Generic / Brand name | Indication | Current status |
|--------------------------------|---|--|
| enfortumab vedotin/ PADCEV | Muscle-invasive bladder cancer | • Phase 3 studies ongoing (enrollment completed) |
| | Non-muscle-invasive bladder cancer | • Phase 1 study ongoing (enrollment completed) |
| | Other solid tumors | • Phase 2 study ongoing (enrollment completed) |
| avacincaptad pegol/ IZERVAY | GA secondary to AMD | • Revised sNDA for label update approved in US in Feb 2025 • NDA submitted in Japan in Feb 2025 |
| | Stargardt disease | • Phase 2b study ongoing (enrollment completed) |
| fezolinetant/ VEOZAH | VMS due to menopause | • Japan: Phase 3 studies ongoing • China: Phase 2 study ongoing |
| | VMS in breast cancer patients on adjuvant endocrine therapy | • Phase 3 study ongoing |
| zolbetuximab/ VYLOY | Gastric and GEJ adenocarcinoma | • Phase 3 study in combo with pembrolizumab and chemotherapy under preparation to start in Q1/FY2025 |
| | Pancreatic adenocarcinoma | • Phase 2 study ongoing (enrollment completed) |
| gilteritinib/ XOSPATA | AML, post-HSCT maintenance | • Development based on Phase 3 MORPHO study discontinued |
| | AML, newly diagnosed (HIC-eligible) | • Phase 3 study ongoing (enrollment completed) |
| | AML, newly diagnosed (HIC-ineligible) | • Phase 2 study ongoing |
| | AML, post-chemotherapy | • Obtained topline results from Phase 2 GOSSAMER study |

VEOZAH: Approved as “VEOZA” in ex-US.

GA: Geographic atrophy, AMD: Age-related macular degeneration, (s)NDA: (Supplemental) New Drug Application, VMS: Vasomotor symptoms, GEJ: Gastroesophageal junction,

AML: Acute myeloid leukemia, HSCT: Hematopoietic stem cell transplant, HIC: High-intensity chemotherapy

enfortumab vedotin (EV) (1/7): Nectin-4 Targeted ADC

Overview of Development

40

- The most significant growth driver is 1L mUC indication, which is expected to account for more than half of total sales in the future
- Success in NMIBC and other solid tumors may provide further growth potential

<Already approved / pivotal phase> (Included in potential peak sales)

| Patient segment | | Pivotal study (EV regimen) | Target filing timing | Number of eligible patients* |
|-----------------|---|--|------------------------------------|-------------------------------|
| MIBC | Cis-ineligible | EV-303 (combo w/ Pembro) | FY2025 or later | 19,000** |
| | Cis-eligible | EV-304 (combo w/ Pembro) | FY2025 or later | 64,000** |
| 1L mUC | | EV-302 EV-103 Cohorts [Phase 1b/2 for AA in US] (combo w/ Pembro) | Approved Approved [AA in US] | 87,000 |
| 2L+ mUC | PD-1/L1 inhibitor pretreated & Cis-ineligible | EV-201 Cohort 2 (monotherapy) | Approved | 1,500 (US, Cis-ineligible) |
| | Platinum & PD-1/L1 inhibitor pretreated | EV-301 EV-201 Cohort 1 [Phase 2 for AA in US] (monotherapy) | Approved | 46,000 |

<Early clinical phase> (Not included in potential peak sales)

| Patient segment | Study (EV regimen) |
|--|--|
| NMIBC High-risk BCG-unresponsive | EV-104 [Phase 1] (monotherapy, intravesical) |
| Other solid tumors | EV-202 [Phase 2] (monotherapy* / combo w/ Pembro**) |

*Monotherapy:

- HR+/HER2- breast cancer
- Triple-negative breast cancer
- Squamous non-small cell lung cancer
- Non-squamous non-small cell lung cancer
- Head and neck cancer
- Gastric and esophageal adenocarcinoma including GEJ adenocarcinoma
- Esophageal squamous cell carcinoma

**Combo w/ Pembro:

- Head and neck squamous cell carcinoma

enfortumab vedotin (EV) (2/7): Clinical Studies

41

Urothelial cancer

| | | | | |
|--------------------------------|-----------------------------|--|-------|---|
| P3: EV-303 /KEYNOTE-905 | NCT03924895 | MIBC, Cis-ineligible; Pembro +/- EV (perioperative) + RC vs. RC alone | n=595 | Enrollment completed |
| P3: EV-304 /KEYNOTE-B15 | NCT04700124 | MIBC, Cis-eligible; EV + Pembro (perioperative) + RC vs. Chemo (neoadjuvant) + RC | n=808 | Enrollment completed |
| P1b/2: EV-103 | NCT03288545 | Cohorts A - G and K (mUC): A-G: Combo with Pembro and other chemo K: EV mono, EV + Pembro Cohorts H, J and L (MIBC, Cis-ineligible, + RC): H: EV mono (neoadjuvant) J (optional): EV + Pembro (neoadjuvant) L: EV mono (perioperative) | n=348 | Dose Escalation/Cohort A and Cohort K: sBLA approved (under the Accelerated Approval program) in US in Apr 2023. Enrollment completed |
| P1: EV-104 | NCT05014139 | NMIBC, High-risk BCG-unresponsive; Intravesical EV mono | n=58 | Enrollment completed |

Other solid tumors

| | | | | |
|-------------------|-----------------------------|---|-------|----------------------|
| P2: EV-202 | NCT04225117 | HR+/HER2- breast cancer, Triple-negative breast cancer, Squamous NSCLC, Non-squamous NSCLC, Head and neck cancer, Gastric and esophageal adenocarcinoma including GEJ adenocarcinoma, Esophageal squamous cell carcinoma; EV mono Head and neck squamous cell carcinoma; EV + Pembro | n=329 | Enrollment completed |
|-------------------|-----------------------------|---|-------|----------------------|

enfortumab vedotin (EV) (3/7): Study Data by Disease Stage of UC

(Blue: Updates since the last financial results announcement)

42

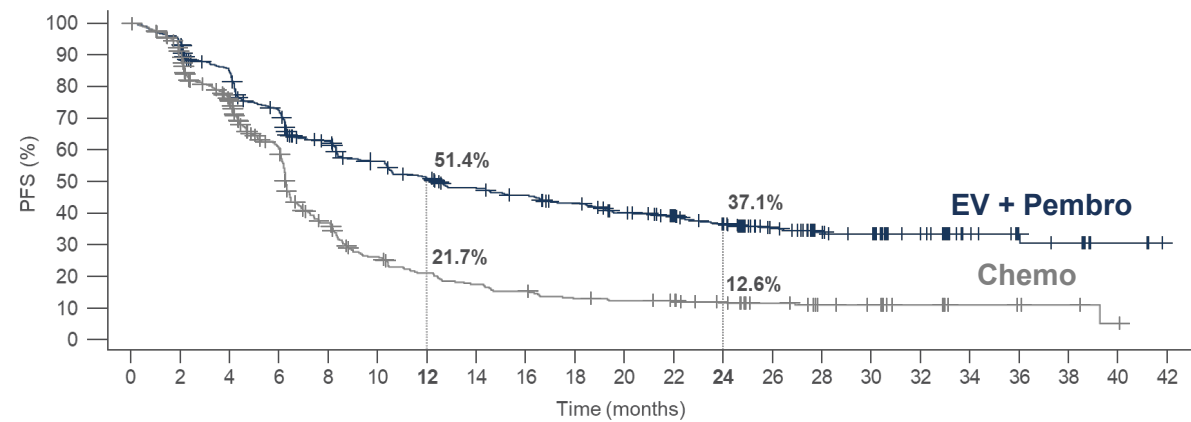
| Disease stage | Early stage | | | Late stage | | | | | |
|------------------|---------------------------------|---------------------------------|---|--------------------|-------------------|--------------------------|---------------------------------|---------------------|-----------------------------------|
| | MIBC | | mUC | | | | | | |
| | Surgery eligible | | Previously untreated (first line) | | | | PD-1/L1 inhibitor pretreated | | |
| | Cis-eligible | Cis-ineligible | Platinum eligible | Cis-ineligible | | | Platinum naïve & Cis-ineligible | Platinum pretreated | |
| Study phase | Phase 3 | Phase 3 | Phase 3 | Phase 1b/2 | | Phase 1b/2 | Phase 2 | Phase 2 | Phase 3 |
| Study No. | KN-B15 / EV-304 | KN-905 / EV-303 | EV-302 | EV-103 Cohort K | | EV-103 Cohort A & Others | EV-201 Cohort 2 | EV-201 Cohort 1 | EV-301 |
| No. of subjects | 808 (2 arms) | 595 (3 arms) | 886 | 76 | 73 | 45 | 89 | 125 | 608 (2 arms) |
| EV regimen | Combo w/ Pembro (perioperative) | Combo w/ Pembro (perioperative) | Combo w/ Pembro | Combo w/ Pembro | Mono | Combo w/ Pembro | Mono | Mono | Mono |
| Control | Chemo (neoadjuvant) | SoC | Chemo | n/a | n/a | n/a | n/a | n/a | Chemo |
| Primary endpoint | EFS | EFS | ✓ PFS: HR 0.48 ** ✓ OS: HR 0.51 ** | ✓ ORR 64% (CR 11%) | ✓ ORR 45% (CR 4%) | ✓ ORR 73% ** (CR 16% **) | ✓ ORR 51% ** (CR 22% **) | ✓ ORR 44% (CR 12%) | ✓ OS HR 0.70 * |
| OS | (Ongoing) | (Ongoing) | ✓ HR 0.51 ** (33.8 mos vs. 15.9 mos) | n/a | ✓ (21.7 mos) | ✓ (26.1 mos **) | ✓ (14.7 mos) | ✓ (12.4 mos **) | ✓ HR 0.70 * (12.9 mos vs.9.0 mos) |
| PFS | (Ongoing) | (Ongoing) | ✓ HR 0.48 ** (12.5 mos vs. 6.3 mos) | n/a | ✓ (8.2 mos) | ✓ (12.7 mos **) | ✓ (5.8 mos) | ✓ (5.8 mos) | ✓ HR 0.62 * (5.6 mos vs.3.7 mos) |
| ORR | (Ongoing) | (Ongoing) | ✓ 67.5% vs. 44.2% ** (CR 30.4% vs. 14.5%) | ✓ 64% (CR 11%) | ✓ 45% (CR 4%) | ✓ 73% ** (CR 16% **) | ✓ 52% (CR 20%) | ✓ 44% (CR 12%) | ✓ 41% vs.18% * (CR 4.9% vs.2.7%) |
| DoR | (Ongoing) | (Ongoing) | ✓ 23.3 mos vs. 7.0 mos ** | n/a | ✓ 13.2 mos | ✓ 22.1 mos ** | ✓ 13.8 mos ** | ✓ 7.6 mos | ✓ 7.4 mos vs. 8.1 mos * |

✓: Data obtained, *: Prespecified interim analysis, **: Updated data

enfortumab vedotin (EV) (4/7): Study Data in 1L mUC (EV-302)

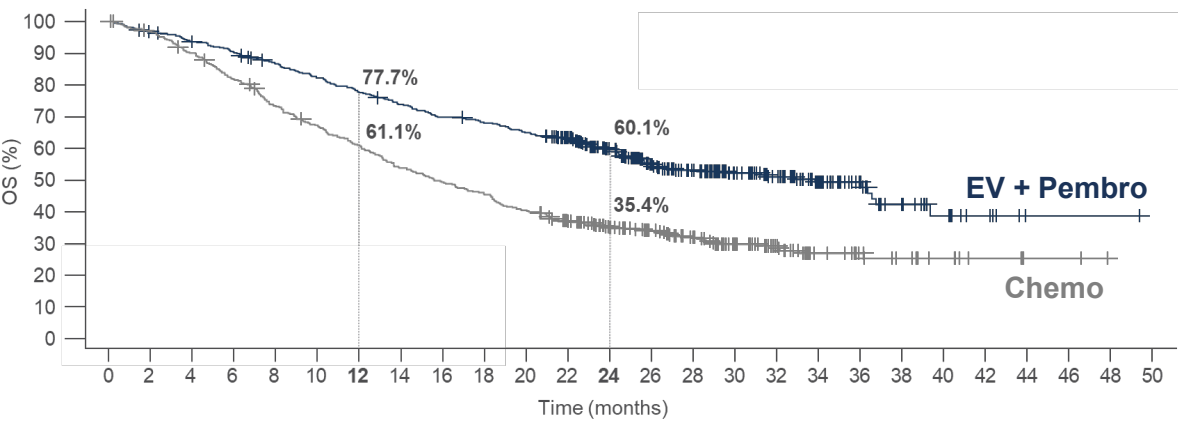
Statistically significant and clinically meaningful improvement over chemotherapy with nearly doubled mOS and mPFS

<Progression-free survival>



| | N | Events | HR (95% CI) | 2-sided P value | mPFS (95% CI), months |
|-------------|-----|--------|-------------------|-----------------|-----------------------|
| EV + Pembro | 442 | 262 | 0.48 (0.41, 0.57) | <0.00001 | 12.5 (10.4, 16.6) |
| Chemo | 444 | 317 | | | 6.3 (6.2, 6.5) |

<Overall survival>



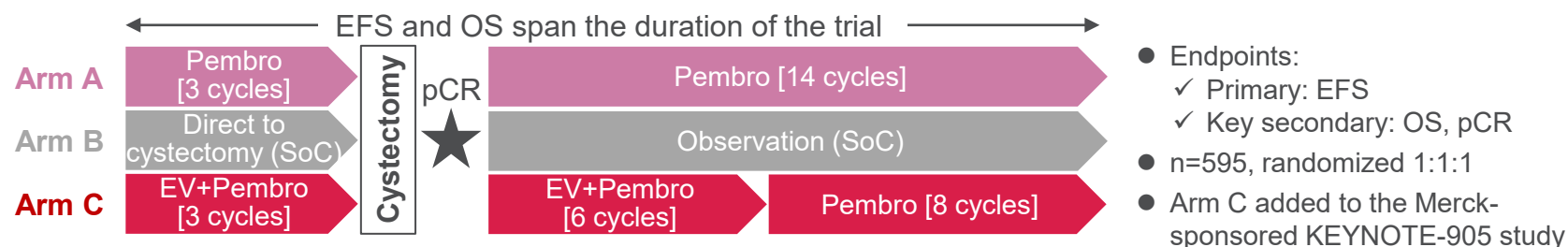
| | N | Events | HR (95% CI) | 2-sided P value | mOS (95% CI), months |
|-------------|-----|--------|-------------------|-----------------|----------------------|
| EV + Pembro | 442 | 203 | 0.51 (0.43, 0.61) | <0.00001 | 33.8 (26.1, 39.3) |
| Chemo | 444 | 297 | | | 15.9 (13.6, 18.3) |

- Chemo: cisplatin or carboplatin + gemcitabine
- 30.4% of patients in Chemo arm received subsequent avelumab maintenance therapy

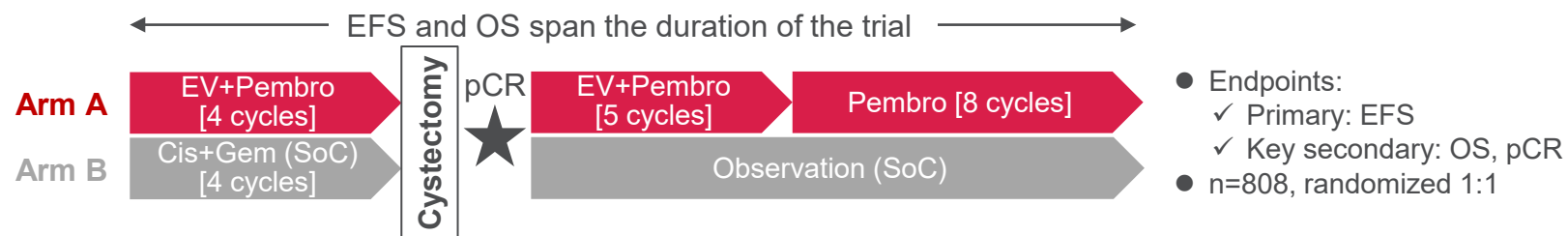
enfortumab vedotin (EV) (5/7): Development for Muscle-invasive bladder cancer (MIBC)

44

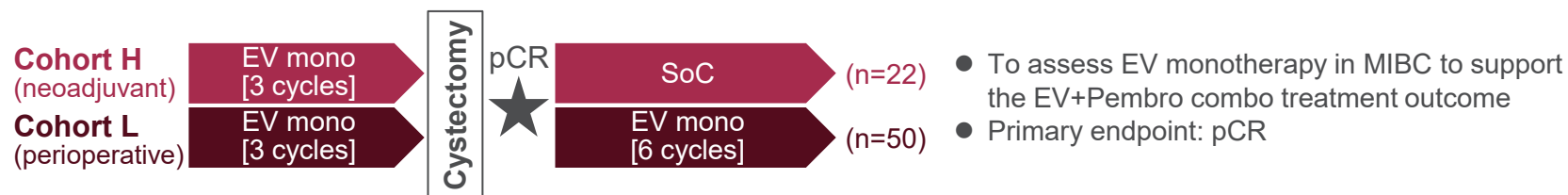
1) Phase 3 study in *Cis-ineligible* MIBC (KEYNOTE-905/EV-303): Perioperative EV+Pembro vs. Cystectomy alone



2) Phase 3 study in *Cis-eligible* MIBC (KEYNOTE-B15/EV-304): Perioperative EV+Pembro vs. Neoadjuvant chemo



3) Phase 1b/2 study in *Cis-ineligible* MIBC (cohorts in EV-103): Neoadjuvant/Perioperative EV mono



<Results>

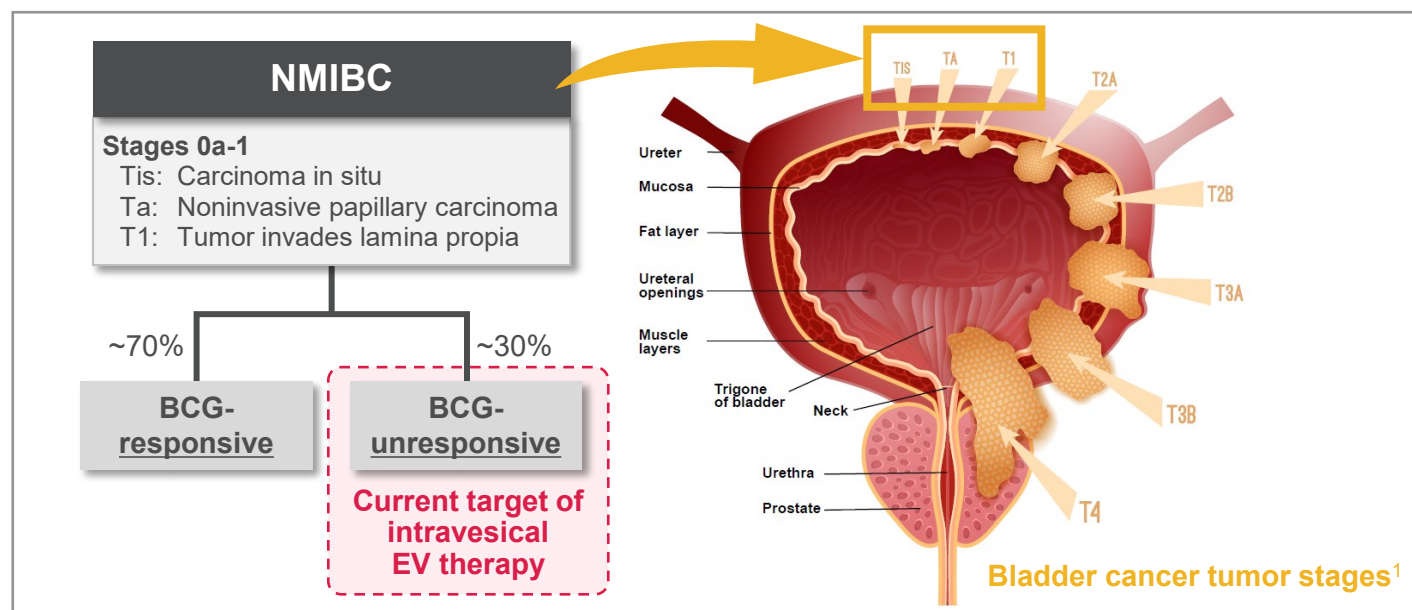
| Cohort | pCR | pDS |
|--------|-------|-------|
| H | 36.4% | 50.0% |
| L | 34.0% | 42.0% |

1 cycle = 21 days

enfortumab vedotin (EV) (6/7): Development for Non-muscle-invasive bladder cancer (NMIBC)

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Explore the activity of intravesical EV in earlier-stage urothelial cancer



SoC and UMN

- The traditional SoC is TURBT followed by intravesical BCG therapy, reducing disease recurrence by about 70%
- Approx. 30% of patients are unresponsive to BCG, and recurrence and progression remain common
- Treatment options for BCG-unresponsive patients are limited

Clinical study

- Phase 1 EV-104 study with intravesical EV dosing in high-risk BCG-unresponsive NMIBC patients

enfortumab vedotin (EV) (7/7): Study Data in Solid Tumors Other than Urothelial Cancer (EV-202)

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| Cohort | Cancer type | n | ORR | |
|--------|---|---------|---------|--------------|
| | | | Target* | Result |
| 1 | HR+/HER2- breast cancer | 45 | 30% | 15.6% |
| 2 | Triple-negative breast cancer | 42 | 25% | 19.0% |
| 3 | Squamous non-small cell lung cancer | 23 | 17.5% | 4.3% |
| 4 | Non-squamous non-small cell lung cancer | 43 | 25% | 16.3% |
| 5 | Head and neck cancer | 46 | 17.5% | 23.9% |
| 7 | Gastric and esophageal adenocarcinoma incl. GEJ adenocarcinoma | 42 | 17.5% | 9.5% |
| 8 | Esophageal squamous cell carcinoma | 44 | 17.5% | 18.2% |
| 9 | 1L head and neck squamous cell carcinoma | Ongoing | | |

Cohorts 1-8: Second or later line, monotherapy

Cohort 9: First line, combo with pembrolizumab

*Minimum responders needed to declare promising antitumor activity

avacincaptad pegol (ACP): Complement C5 Inhibitor / Pegylated RNA Aptamer

(Blue: Updates since the last financial results announcement)

Geographic atrophy (GA)

- Advanced form of dry age-related macular degeneration (AMD)
- Globally, approximately 5 million people are estimated to have GA at least in one eye¹
- Approximately 75% of people living with GA in the US are believed to be undiagnosed²
- Without timely treatment, an estimated 66% of people with GA may become blind or severely visually impaired³

Characteristics of ACP

- Pegylated RNA aptamer (Chemically synthesized)
- ACP inhibits complement C5, and slows inflammation and cell death associated with development and progression of GA

| | | | | | |
|---------------------|---------------|-----------------------------|---|-------|---|
| GA secondary to AMD | P2/3: GATHER1 | NCT02686658 | Part 1: 1 mg, 2 mg vs. Sham (n=77) Part 2: 2 mg, 4 mg vs. Sham (n=209) | n=286 | Revised sNDA for label update approved in US in Feb 2025. NDA submitted in Japan in Feb 2025 |
| | P3: GATHER2 | NCT04435366 | 2 mg vs. Sham | n=448 | |
| Stargardt disease | P2b | NCT03364153 | vs. Sham | n=121 | Enrollment completed |

1. Retina. 2017;37:819-835, 2. IQVIA Medical Claims (DX) data Jan '20-Dec '21: 24 Months, 3. JAMA Ophthalmol. 2021;139:743-750
(s)NDA: (Supplemental) New Drug Application

fezolinetant: NK3 receptor antagonist

(Blue: Updates since the last financial results announcement)

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VMS has a significant negative impact on QoL

- Physical symptoms include hot flashes and night sweats, which can impact sleep
- Physical symptoms may lead to emotional impact including embarrassment, irritability, anxiety, and sadness
- Symptoms have a negative impact on multiple aspects of everyday life¹

Women's Health Initiative (WHI) Study²

- Initial data analyses showed an association between chronic HRT use and increased risk of cardiovascular disease and breast cancer
- Since WHI's findings, use of HRT has dropped
- Although subsequent analysis of the WHI data have demonstrated that HRT is safe and effective when initiated in the appropriate patient in the appropriate manner (i.e. right time, formulation, dose and duration), prescriptions have not rebounded, leaving some women with minimal options to satisfactorily manage their VMS

VMS associated with menopause

| | | | | | |
|-------|-----------------|-----------------------------|--|-------|----------------------|
| Japan | P3: STARLIGHT 2 | NCT06206408 | Mild to severe VMS associated with menopause; 12 weeks: DB, 2 doses vs. placebo (1:1:1) | n=390 | FSFT: Mar 2024 |
| | P3: STARLIGHT 3 | NCT06206421 | VMS associated with menopause; 52 weeks: DB, vs. placebo (1:1) | n=277 | Enrollment completed |
| China | P2 | NCT06812754 | Moderate to severe VMS associated with menopause; 12 weeks: DB, 45 mg vs. placebo (1:1) | n=150 | FSFT: Apr 2025 |

VMS in breast cancer women receiving adjuvant endocrine therapy

| | | | | |
|-----------------|-----------------------------|---|-------|----------------|
| P3: HIGHLIGHT 1 | NCT06440967 | Moderate to severe VMS associated with adjuvant endocrine therapy for breast cancer; 52 weeks (efficacy endpoints at 4 and 12 weeks): DB, vs. placebo (1:1) | n=540 | FSFT: Aug 2024 |
|-----------------|-----------------------------|---|-------|----------------|

1: DelveInsight, Epidemiology Forecast, Jun 2018. 2: Data Source - IMS NPA (2000-2016), IMS NSP (2000-2016). (3 HTs and SSRI) NAMS 2015 Position Statement
NK3: Neurokinin 3, VMS: Vasomotor symptoms, QoL: Quality of life, HRT: Hormone replacement therapy, DB: Double-blind, FSFT: First subject first treatment

zolbetuximab: Anti-Claudin 18.2 Monoclonal Antibody

(Blue: Updates since the last financial results announcement)

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Target: Claudin 18.2 (CLDN18.2)

- Claudin is a major structural component of tight junctions and seals intercellular space in epithelial sheets
- 38% of patients had CLDN18.2-positive tumors* in SPOTLIGHT and GLOW studies for gastric and GEJ adenocarcinoma
- 27.7% of patients had CLDN18.2-positive tumors* in GLEAM study for pancreatic adenocarcinoma

Gastric and GEJ adenocarcinoma

- Five-year survival rate is ~6% for metastatic gastric cancer patients at Stage IV

Pancreatic adenocarcinoma

- Five-year survival rate is <5% for patients at the metastatic stage

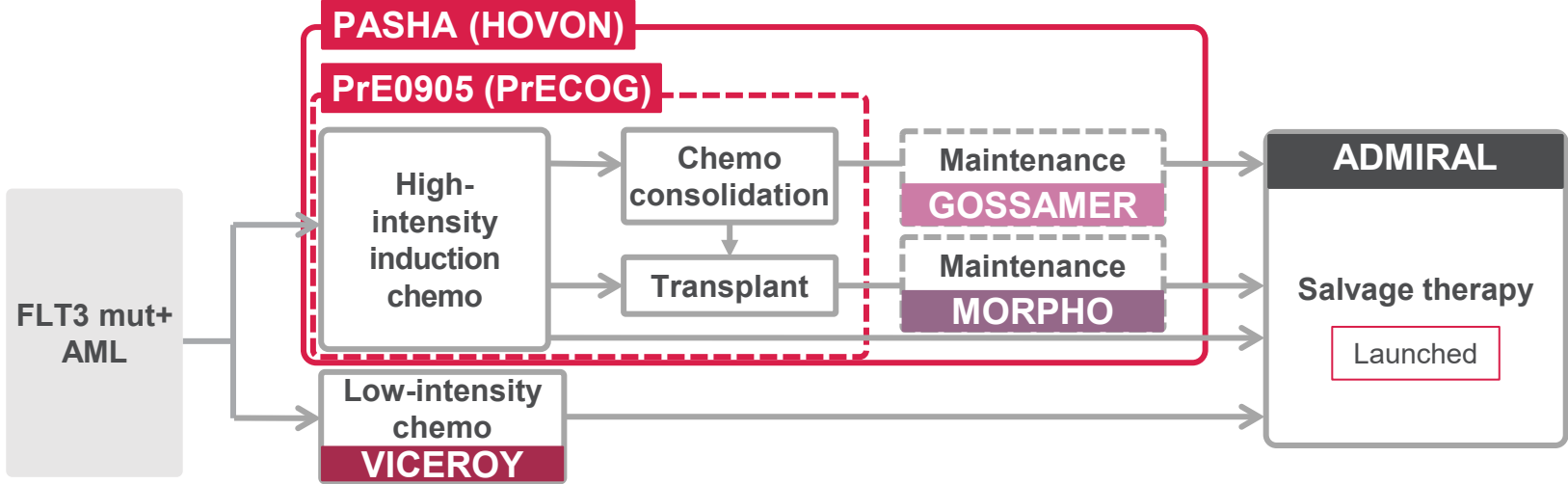
| | | | | | |
|--------------------------------|-------------|-----------------------------|---|-------|---|
| Gastric and GEJ adenocarcinoma | P3: LUCERNA | NCT06901531 | First line, combo with Pembro and chemo, DB, vs. placebo | n=500 | Under preparation to start in Q1/FY2025 |
| | P2: ILUSTRO | NCT03505320 | Cohort 1: Third or later line, zolbetuximab monotherapy Cohort 2: First line, combo with mFOLFOX6 Cohort 3: Third or later line, combo with Pembro Cohort 4: First line, combo with mFOLFOX6 and nivolumab Cohort 5: Perioperative, combo with FLOT | n=143 | Enrollment completed |
| Pancreatic adenocarcinoma | P2: GLEAM | NCT03816163 | First line, combo with nab-paclitaxel and gemcitabine, open | n=393 | Enrollment completed |

*CLDN18.2 positivity is defined as ≥75% of tumor cells demonstrating moderate to strong membranous CLDN18 immunohistochemical staining

GEJ: Gastroesophageal junction, Pembro: Pembrolizumab, chemo: Chemotherapy, DB: Double-blind, mFOLFOX6: 5-FU, leucovorin and oxaliplatin,

FLOT: Fluorouracil, leucovorin, oxaliplatin and docetaxel

gilteritinib: FLT3 Inhibitor



| | | | | | |
|----------------------------------|----------------------|-----------------------------|--|-------|---|
| Relapsed or refractory | P3: ADMIRAL | NCT02421939 | Monotherapy vs. salvage chemo (2:1) | n=371 | Launched in US, JP, and Europe |
| Newly diagnosed (HIC-eligible) | P3: PASHA (HOVON) | NCT04027309 | Combo with high intensity chemo gilteritinib vs. midostaurin (1:1) | n=766 | Enrollment completed (Sponsor: HOVON) |
| | P2: PrE0905 (PrECOG) | NCT03836209 | | n=181 | Topline results presented at ASH 2024 (Sponsor: PrECOG, LLC.) |
| Post-HSCT maintenance | P3: MORPHO | NCT02997202 | Monotherapy vs. placebo (1:1) | n=356 | Development based on MORPHO study discontinued |
| Post-chemo maintenance | P2: GOSSAMER | NCT02927262 | Monotherapy vs. placebo (2:1) | n=98 | Topline results obtained in Aug 2021 |
| Newly diagnosed (HIC-ineligible) | P1/2: VICEROY | NCT05520567 | Combo with venetoclax and azacitidine | n=70 | FSFT: Jan 2023 |

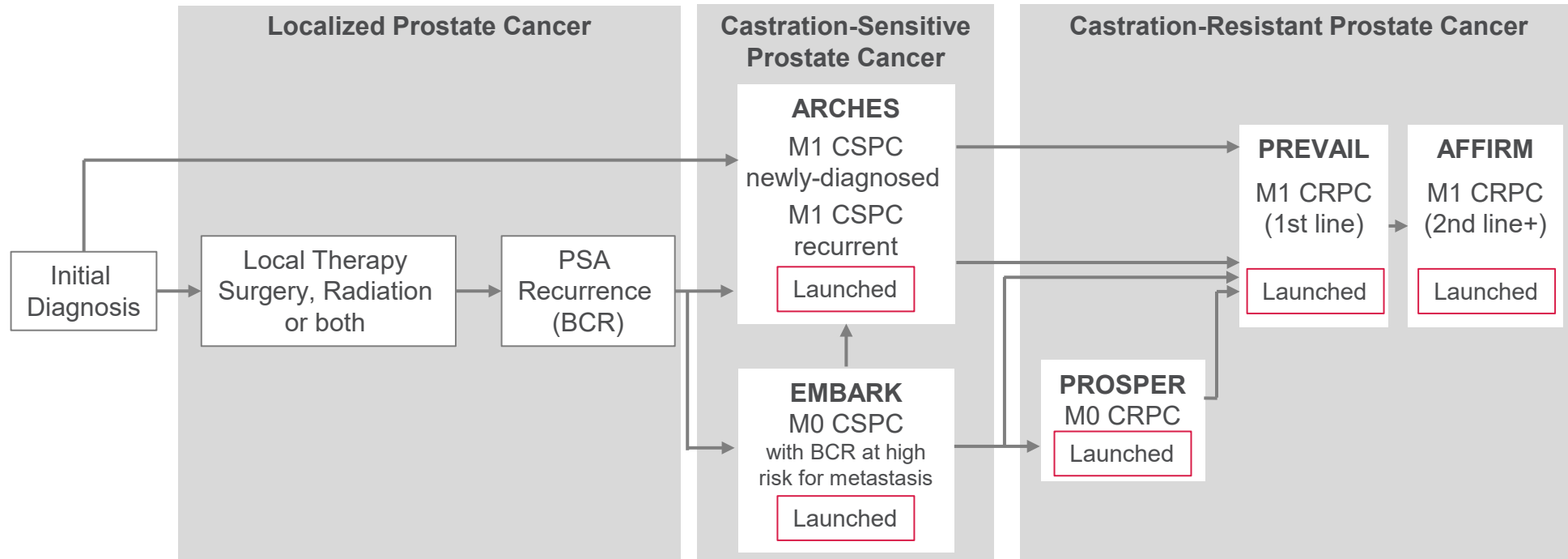
- China**
- **R/R AML:** Conditional approval obtained in Jan 2021 based on ADMIRAL study data. Phase 3 COMMODORE study (including China and other countries) stopped due to efficacy based on the planned interim analysis and full approval obtained in Jan 2025

FLT3 mut+: FLT3 mutation positive, AML: Acute myeloid leukemia, Chemo: Chemotherapy, HIC: High-intensity chemotherapy, HOVON: The Haemato Oncology Foundation for Adults in the Netherlands, ASH: American Society of Hematology, HSCT: Hematopoietic stem cell transplant, FSFT: First subject first treatment, R/R: Relapsed or refractory



enzalutamide (1/2): Androgen Receptor Inhibitor

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enzalutamide (2/2): Phase 3 Study Data by Disease Stage

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Continued potential in earlier lines with consistent survival benefit and longer duration of treatment

| Disease stage | Early stage | | | Late stage | | |
|------------------|-----------------------------|-------------------|-------------------|-----------------------------|---------------------------------------|-----------------|
| | Castration-sensitive (CSPC) | | | Castration-resistant (CRPC) | | |
| | M0 | M1 | | M0 | M1 (pre-chemo) | M1 (post-chemo) |
| Phase 3 study | EMBARK | ARCHES | ENZAMET | PROSPER | PREVAIL | AFFIRM |
| Control | Placebo | Placebo | Conventional NSAA | Placebo | Placebo | Placebo |
| Primary endpoint | ✓ MFS HR 0.42 | ✓ rPFS HR 0.39 | ✓ OS HR 0.67 | ✓ MFS HR 0.29 | ✓ rPFS HR 0.17 ✓ OS HR 0.71* | ✓ OS HR 0.63 |
| OS | (Ongoing) | ✓ HR 0.66 | ✓ HR 0.67 | ✓ HR 0.73 | ✓ HR 0.77 | ✓ HR 0.63 |
| DoT | ✓ 32.4 months** | ✓ 40.2 months | ✓ 29.5 months | ✓ 33.9 months | ✓ 17.5 months | ✓ 8.3 months |

✓: Data obtained, *: Prespecified interim analysis, **: excluding treatment suspension period

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to turn innovative science
into VALUE for patients**

