Supplementary Documents [IFRS]

Financial results for the first three months of the fiscal year 2019 (FY2019)

Astellas Pharma Inc.

- Q1/FY2019 Financial Results
- Pipeline list

Cautionary Notes

In this material, statements made with respect to current plans, estimates, strategies and beliefs and other statements that are not historical facts are forward-looking statements about the future performance of Astellas. These statements are based on management's current assumptions and beliefs in light of the information currently available to it and involve known and unknown risks and uncertainties. A number of factors could cause actual results to differ materially from those discussed in the forward-looking statements. Such factors include, but are not limited to: (i) changes in general economic conditions and in laws and regulations, relating to pharmaceutical markets, (ii) currency exchange rate fluctuations, (iii) delays in new product launches, (iv) the inability of Astellas to market existing and new products effectively, (v) the inability of Astellas to continue to effectively research and develop products accepted by customers in highly competitive markets, and (vi) infringements of Astellas' intellectual property rights by third parties.

Information about pharmaceutical products (including products currently in development) which is included in this material is not intended to constitute an advertisement or medical advice.

Classification of revenue by region

The Company changed its commercial organizational structure at the beginning of FY2019, and its revenue by region is reported based on the new classification; namely Japan, United States, Established Markets, Greater China and International. The following table presents the new classification.

Region	Main constitutes of revenue
Japan	Product sales in Japan Licensing revenue for Japan local products
United States	Product sales in United States
Established Markets	Product sales in Europe, Canada, and Australia
Greater China	Product sales in China, Hong Kong, and Taiwan
International	Product sales in Russia, Latin America, Middle East, Africa, South East Asia, South Asia, and, Korea Export sales, etc.
Others	Amortisation of deferred revenue for business transfer, etc. ex-US Tarceva royalty

1. Consolidated Results (Full Basis)

			Unit: B¥	
	FY18	FY19	Change	Change
	APR JUN.	APR JUN.	•	(%)
Revenue	329.1	334.1	5.0	1.5%
Cost of sales	70.7	70.5	-0.2	-0.3%
Ratio to Revenue	21.5%	21.1%		
Gross profit	258.3	263.6	5.3	2.0%
SG&A expenses	112.9	117.5	4.6	4.1%
Ratio to Revenue	34.3%	35.2%		
Advertising and Sales Promotion	36.8	41.3	4.5	12.2%
Personnel expenses	44.4	43.6	-0.8	-1.8%
Other	31.7	32.6	0.9	2.9%
R&D expenses	52.1	53.5	1.4	2.6%
Ratio to Revenue	15.8%	16.0%		
Amortisation of intangible assets	9.0	7.2	-1.9	-20.6%
Share of profit (loss) of investments accounted for using equity method	-0.3	-0.7	-0.5	-
Other income	4.2	4.5	0.3	6.7%
Gain on sales of property, plant and equipment	3.6	0.0	-3.6	-99.7%
Net foreign exchange gains	-	0.5	0.5	-
Other expense	24.7	12.2	-12.6	-50.8%
Fair value remeasurements on contingent consideration	0.1	11.4	11.3	-
Impairment losses	3.0	-	-3.0	-
Restructuring costs	8.8	-	-8.8	-
Net foreign exchange losses	1.6	-	-1.6	-
Litigation costs	11.0	0.2	-10.8	-98.0%
Operating profit	63.5	77.1	13.5	21.3%
Ratio to Revenue	19.3%	23.1%		
Finance income	1.2	0.8	-0.4	-34.3%
Finance expense	0.2	1.3	1.1	504.1%
Profit before tax	64.5	76.5	12.0	18.7%
Ratio to Revenue	19.6%	22.9%		
Income tax expense	9.9	18.0	8.1	81.3%
Profit	54.6	58.5	4.0	7.3%
Ratio to Revenue	16.6%	17.5%		
Comprehensive income	70.9	27.0	-43.8	-61.8%

	Change from
Forecasts	FY18
FY19	Change
Full Year	(%)
1,224.0	-6.3%
211.0	1.1%
17.2%	
229.0	-6.1%
18.7%	
230.0	-7.6%
18.8%	
10.070	
182.0	-18.1%
14.9%	

2. Consolidated Results (Core Basis)

2. Consolidated Results (Core Basis)			Unit: B¥	
	FY18	FY19	Change	Change
	APR JUN.	APR JUN.		(%)
Revenue	329.1	334.1	5.0	1.5%
Cost of sales	70.7	70.5	-0.2	-0.3%
Ratio to Revenue	21.5%	21.1%		
Gross profit	258.3	263.6	5.3	2.0%
SG&A expenses	112.9	117.5	4.6	4.1%
Ratio to Revenue	34.3%	35.2%		
Advertising and Sales Promotion	36.8	41.3	4.5	12.2%
Personnel expenses	44.4	43.6	-0.8	-1.8%
Other	31.7	32.6	0.9	2.9%
R&D expenses	52.1	53.5	1.4	2.6%
Ratio to Revenue	15.8%	16.0%		
Amortisation of intangible assets	9.0	7.2	-1.9	-20.6%
Share of profit (loss) of investments accounted for using equity method	-0.3	-0.7	-0.5	-
Operating profit	84.0	84.7	0.7	0.8%
Ratio to Revenue	25.5%	25.4%		
Finance income	1.2	0.8	-0.4	-34.2%
Finance expense	0.2	1.3	1.1	504.1%
Profit before tax	85.0	84.2	-0.8	-0.9%
Ratio to Revenue	25.8%	25.2%		
Income tax expense	14.6	17.1	2.4	16.7%
Profit	70.4	67.1	-3.2	-4.6%
Ratio to Revenue	21.4%	20.1%		

3. Exchange Rate

3. Exchange Rate				Unit: yen
	FY18	FY19	FY18	FY19
	APR JUN.Ave.	APR JUN.Ave.	End	Q1 End
USD/Yen	109	110	111	108
EUR/Yen	130	123	125	122

^{*} Fx impacts:Revenue -5.1 billion yen and Core operating profit +0.4 billion yen

Change from FY18 Forecasts

FUIECasis	F110
FY19	Change
Full Year	(%)
1,224.0	-6.3%
, ,	
211.0	1.1%
17.2%	
240.0	-13.8%
19.6%	
15.070	
194.0	-22.2%
15.8%	

Forecasts

1 01004313	
FY19	
Full Year	
	110
	125

^{*} Fx impact on elimination of unrealized gain: COGs ratio -1.1ppt

4. Reconciliation of Full Basis to Core Basis

Unit: B¥

	FY18			FY19		
		APR JUN.		APR JUN.		
	Full basis	Adjustment	Core basis	Full basis	Adjustment	Core basis
Revenue	329.1	-	329.1	334.1	-	334.1
Cost of sales	70.7	-	70.7	70.5	-	70.5
Gross profit	258.3	-	258.3	263.6	-	263.6
SG&A expenses	112.9	-	112.9	117.5	-	117.5
R&D expenses	52.1	-	52.1	53.5	-	53.5
Amortisation of intangible assets	9.0	-	9.0	7.2	-	7.2
Share of profit (loss) of investments accounted for using equity method	-0.3	-	-0.3	-0.7	-	-0.7
Other income *	4.2	-4.2	-	4.5	-4.5	-
Other expense *	24.7	-24.7	-	12.2	-12.2	-
Operating profit	63.5	20.5	84.0	77.1	7.7	84.7
Finance income	1.2	-	1.2	0.8	-	0.8
Finance expense	0.2	-	0.2	1.3	-	1.3
Profit before tax	64.5	20.5	85.0	76.5	7.7	84.2
Income tax expense	9.9	4.7	14.6	18.0	-0.9	17.1
Profit	54.6	15.8	70.4	58.5	8.6	67.1

^{* &}quot;Other income" and "Other expense" are excluded from Full basis results.

[&]quot;Other income" and "Other expense" include gain/loss on sale and disposal of property, plant and equipment, impairment losses, restructuring costs, litigation costs and foreign exchange gains/losses, etc.

5. Revenue by Region

	, 3		FY18	FY19	Change	Change
			APR JUN.	APR JUN.	-	(%)
Revenue			329.1	334.1	5.0	1.5%
	Japan		94.1	98.5	4.3	4.6%
		Ratio to Revenue	28.6%	29.5%		
	United States		102.7	105.3	2.6	2.5%
		Ratio to Revenue	31.2%	31.5%		
	Established Markets		76.9	75.8	-1.1	-1.4%
		Ratio to Revenue	23.4%	22.7%		
	Greater China		13.7	14.7	1.0	7.4%
		Ratio to Revenue	4.2%	4.4%		
	International		32.1	34.2	2.1	6.6%
		Ratio to Revenue	9.8%	10.2%		
	Others		9.5	5.6	-3.9	-41.0%
		Ratio to Revenue	2.9%	1.7%		

- Established Markets: Europe, Canada, Australia

- Greater China: China, Hong Kong, Taiwan

- International: Russia, Latin America, Middle East, Africa, South East Asia, South Asia, Korea, Export sales, etc.

6. Addition to Property, Plant and Equipment

Unit: B¥ Depreciation/Amortisation FY18 FY19 Change Change APR. - JUN. APR. - JUN. (%) Addition to Property, Plant and Equipment Consolidated 6.2 13.3 7.1 114.2% Depreciation (PP&E) 5.2 8.0 2.8 Consolidated 53.5% Amortisation (Intangible Assets (Including amortisation of software, etc.)) Consolidated 10.9 9.0 -17.2% -1.9

- The impact of application of IFRS 16 "Leases"

Addition to Property, Plant and Equipment: +0.7 billion yen, Depreciation (PP&E): +3.2 billion yen

	Change from
Forecasts	FY18

FY19	Change
Full Year	(%)
1,224.0	-6.3%
316.8	-14.3%
25.9%	
404.7	-4.0%
33.1%	
286.8	-4.4%
23.4%	
70.9	13.6%
5.8%	
124.4	1.4%
10.2%	
20.4	-32.4%
1.7%	

Change from FY18

Forecasts	FY18
FY19	Change
Full Year	(%)
41.0	47.8%
22.5	7.1%
27.5	-35.2%

Unit: B¥

7. Sales of major products

1) Global Unit: B¥

•		FY18	FY19	Change	Change
		APR JUN.	APR JUN.		(%)
XTANDI		81.2	96.0	14.8	18.2%
	United States	39.3	46.9	7.6	19.3%
	ex-US	41.9	49.1	7.2	17.3%
	Japan	8.5	9.3	0.8	9.2%
	Established Markets	29.4	33.6	4.2	14.5%
	Greater China	0.4	0.5	0.1	24.1%
	International	3.6	5.7	2.1	58.7%
XOSPATA	4	-	2.5	2.5	-
	Japan	-	0.6	0.6	-
	United States	-	1.9	1.9	-
Betanis/M	yrabetriq/BETMIGA	34.4	39.9	5.5	16.1%
	Japan	8.1	9.4	1.3	16.6%
	United States	18.3	21.3	3.0	16.4%
	Estabilished Markets	6.2	6.8	0.6	9.6%
	Greater China	0.3	0.4	0.1	52.0%
	International	1.6	2.1	0.5	29.2%
Vesicare		24.9	13.6	-11.4	-45.6%
	Japan	6.1	5.7	-0.3	-5.3%
	United States	9.5	0.2	-9.3	-97.8%
	Estabilished Markets	7.8	6.1	-1.8	-22.4%
	Greater China	0.4	0.5	0.1	14.6%
	International	1.1	1.1	-0.1	-6.6%
Prograf		52.2	50.4	-1.8	-3.4%
	Japan	12.2	12.2	0.0	0.2%
	United States	3.8	3.2	-0.6	-15.9%
	Estabilished Markets	19.7	17.7	-2.0	-10.1%
	Greater China	6.8	7.7	0.9	13.2%
	International	9.7	9.6	-0.1	-1.0%
Harnal/On	nnic	11.4	10.9	-0.5	-4.7%
Funguard	/MYCAMINE	8.8	9.0	0.3	3.2%
Eligard		4.1	3.6	-0.5	-11.7%

⁻ Sales of products in Japan are shown in a gross sales basis

Forecasts	Change from FY18
FY19	Change
Full Year	(%)
364.2	9.3%
178.9	8.69
185.3	10.19
35.5	9.7%
128.4	7.99
3.1	41.5%
18.3	23.6%
15.1	23.07
3.9	
11.3	
160.6	9.1%
33.9	3.69
88.1	9.1%
27.4	8.19
21.4	92.5%
8.8	23.29
41.8	-56.0%
19.1	-14.29
2.7	-14.27
13.8	-53.19
	4.9%
2.0	-6.79
	-6.77
187.7	-4.19
42.4 10.3	-26.69
68.6	-7.99
35.3	12.7%
31.1	2.1%
46.9	-1.1%
32.1	-6.9%
14.6	-1.6%

⁻ Established Markets: Europe, Canada, Australia

⁻ Greater China: China, Hong Kong, Taiwan

⁻ International: Russia, Latin America, Middle East, Africa, South East Asia, South Asia, Korea, Export sales, etc.

2) Revenue by region

(1) Japan		Unit: B¥		
	FY18	FY19	Change	Change
<global></global>	APR JUN.	APR JUN.		(%)
XTANDI	8.5	9.3	0.8	9.2%
XOSPATA	-	0.6	0.6	-
Betanis	8.1	9.4	1.3	16.6%
Vesicare	6.1	5.7	-0.3	-5.3%
Prograf (Including Graceptor)	12.2	12.2	0.0	0.2%
Harnal	1.5	1.2	-0.3	-17.2%
Funguard	1.8	2.0	0.2	9.5%
Main and doctor				
<main products=""></main>		0.01		20.00/
Suglat [Family]	4.9	6.0	1.1	22.2%
Sujanu	1.5	2.1	0.6	43.9%
Repatha	0.6	0.8	0.2	30.1%
Linzess	0.8	1.4	0.6	76.4%
BLINCYTO	-	1.0	1.0	-
EVENITY	_	3.5	3.5	-
Celecox	12.8	13.1	0.3	2.2%
Symbicort	10.5	11.0	0.4	4.0%
Geninax	2.1	2.2	0.1	5.4%
Vaccines	3.2	3.3	0.1	2.9%
Gonax	1.2	1.3	0.1	8.8%
Cimzia	2.4	2.4	0.0	1.6%
Micardis [Family]	6.7	5.3	-1.4	-21.2%
Bonoteo	3.3	1.8	-1.5	-46.2%
Lipitor	4.2	3.7	-0.5	-12.6%
Myslee	2.9	2.5	-0.3	-11.9%
Total Rx Sales In Japanese market	93.0	97.9	4.9	5.3%

- Sales of products in Japan are shown in a gross s	sales basis.
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	Change from
Forecasts	FY18
FY19	Change
Full Year	(%)
35.5	9.7%
3.9	-
33.9	3.6%
19.1	-14.2%
42.4	-6.6%
4.1	-20.5%
7.0	-7.0%

25.4	42.5%
6.6	68.5%
49.6	0.4%
8.0	-4.3%
10.1	-66.0%
5.2	9.7%
10.9	16.2%
13.5	-40.0%
5.5	-38.3%
12.5	-17.4%
9.5	-11.6%
313.8	-14.3%

(2) United States	Unit: M\$			
	FY18	FY19	Change	Change
	APR JUN.	APR JUN.	_	(%)
Revenue	942	958	16	1.7%
XTANDI	361	427	66	18.4%
XOSPATA	-	17	17	-
Myrbetriq	168	194	26	15.5%
VESIcare	87	2	-85	-97.8%
Prograf	35	29	-6	-16.6%
MYCAMINE	22	26	4	19.0%
AmBisome	27	27	-0	-1.2%
CRESEMBA	29	37	8	27.7%
Scan	182	185	3	1.7%
Tarceva	32	15	-17	-54.0%

(3) Established Markets			Unit: M€	
	FY18	FY19	Change	Change
	APR JUN.	APR JUN.		(%)
Revenue	591	613	23	3.8%
XTANDI	226	272	46	20.6%
BETMIGA	47	55	7	15.4%
Vesicare	60	49	-11	-18.3%
Prograf	151	143	-8	-5.3%
Omnic	17	17	-0	-2.2%
MYCAMINE	17	15	-2	-11.2%
Eligard	27	25	-2	-8.3%

⁻ Established Markets: Europe, Canada, Australia

(4) Greater China		Unit: B¥		
	FY18	FY19	Change	Change
	APR JUN.	APR JUN.	_	(%)
Revenue	13.7	14.7	1.0	7.4%
XTANDI	0.4	0.5	0.1	24.1%
BETMIGA	0.3	0.4	0.1	52.0%
Vesicare	0.4	0.5	0.1	14.6%
Prograf	6.8	7.7	0.9	13.2%
Harnal	3.2	3.3	0.1	3.0%
MYCAMINE	0.8	0.9	0.1	10.9%
Eligard	0.1	0.1	0.0	21.1%
Feburic	0.6	0.6	-0.0	-2.4%

⁻ Greater China: China, Hong Kong, Taiwan

(5) International		Unit: B¥		
	FY18	FY19	Change	Change
	APR JUN.	APR JUN.	_	(%)
Revenue	32.1	34.2	2.1	6.6%
XTANDI	3.6	5.7	2.1	58.7%
BETMIGA	1.6	2.1	0.5	29.2%
Vesicare	1.1	1.1	-0.1	-6.6%
Prograf	9.7	9.6	-0.1	-1.0%
Harnal	4.5	4.3	-0.2	-4.8%
MYCAMINE	1.5	1.4	-0.1	-7.9%

⁻ International: Russia, Latin America, Middle East, Africa, South East Asia, South Asia, Korea, Export sales, etc.

_	Change from
Forecasts	FY18
FY19	Change
Full Year	(%)
3,679	-3.2%
1,627	9.5%
102	-
801	10.0%
25	-92.6%
94	-26.0%
89	-8.0%
111	0.9%
143	21.0%
669	-3.0%

Forecasts	Change from FY18
FY19	Change
Full Year	(%)
2,294	-1.8%
1,027	10.8%
219	11.1%
110	-51.9%
549	-5.4%
66	-5.8%
50	-15.9%
96	-5.4%

Forecasts	Change from FY18
FY19	Change
Full Year	(%)
70.9	13.6%
3.1	41.5%
2.4	92.5%
2.0	4.9%
35.3	12.7%
16.4	8.1%
3.7	5.2%
0.3	24.8%
4.4	74.3%

	Change from
Forecasts	FY18
FY19	Change
Full Year	(%)
124.4	1.4%
18.3	23.6%
8.8	23.2%
4.3	-6.7%
31.1	2.1%
18.0	0.2%
5.2	5.8%

8. Consolidated statements of financial position

Unit: B¥

		FY18	FY19	Change
		End	Q1 End	
Assets		1,897.6	1,927.0	29.4
	Non-current assets	1,040.5	1,106.9	66.4
	Property, plant and equipment	173.5	251.9	78.4
	Goodwill	225.9	220.1	-5.7
	Intangible assets	429.7	423.7	-6.0
	Trade and other receivables	25.2	23.6	-1.6
	Investments accounted for using equity method	3.7	5.1	1.5
	Deferred tax assets	93.0	90.9	-2.1
	Other financial assets	81.5	81.2	-0.2
	Other non-current assets	8.1	10.3	2.2
	Current assets	857.2	820.1	-37.0
	Inventories	151.5	150.5	-1.0
	Trade and other receivables	342.6	358.8	16.2
	Income tax receivable	20.1	22.7	2.6
	Other financial assets	2.6	3.9	1.3
	Other current assets	25.1	24.8	-0.3
	Cash and cash equivalents	311.1	259.4	-51.7
	Assets held for sale	4.1	0.0	-4.1

Unit: B¥

	FY18	FY19	Change
	End	Q1 End	
ty and Liabilities	1,897.6	1,927.0	29.4
Equity	1,258.4	1,249.7	-8.7
Equity attributable to owners of the parent	1,258.4	1,249.7	-8.7
Share capital	103.0	103.0	
Capital surplus	177.3	177.1	-0.2
Treasury shares	-164.6	-4.6	160.0
Retained earnings	992.0	854.4	-137.5
Other components of equity	150.8	119.8	-30.9
Liabilities	639.3	677.3	38.1
Non-current liabilities	141.6	213.2	71.6
Trade and other payables	1.6	1.6	0.0
Deferred tax liabilities	5.2	5.1	-0.1
Retirement benefit liabilities	40.2	41.1	0.9
Provisions	5.4	6.2	0.8
Other financial liabilities	52.9	129.6	76.7
Other non-current liabilities	36.4	29.6	-6.8
Current liabilities	497.7	464.2	-33.5
Trade and other payables	185.3	140.0	-45.2
Income tax payable	17.6	24.4	6.8
Provisions	22.8	10.9	-11.9
Other financial liabilities	14.1	43.5	29.4
Other current liabilities	255.9	245.3	-10.7
Liabilities directly associated with assets held for sale	1.9	-	-1.9

Underlined items indicate changes from the previous announcement on Apr 25, 2019.

Key post-POC projects and projects to maximize their VALUE

Therapeutic Area	Generic Name Code No. (Brand Name)	Modality / Technology	Classification	Target Disease	Phase *	Dosage Form	Licensor **	Remarks
Oncology	enzalutamide MDV3100	Small molecule	Androgen receptor inhibitor	Metastatic castration-resistant prostate cancer	China Filed (Mar 2018)	Oral	Pfizer	
	(XTANDI®)			Metastatic hormone-sensitive prostate cancer	US Filed (Jun 2019) Europe Filed (Jul 2019) Japan P-III			
				Non-metastatic hormone-sensitive prostate cancer	P-III			
	gilteritinib ASP2215	Small molecule	FLT3 inhibitor	Relapsed or refractory acute myeloid leukemia	Europe Filed (Feb 2019) China P-III	Oral	In-house	
	(XOSPATA®)			Post-chemotherapy maintenance acute myeloid leukemia	P-III			
				Post-hematopoietic stem cell transplant maintenance acute myeloid leukemia	P-III			
				Newly diagnosed acute myeloid leukemia with low intensity induction of chemotherapy	P-III			
				Newly diagnosed acute myeloid leukemia with high intensity induction of chemotherapy	P-III			
	enfortumab vedotin ASG-22ME	Antibody-drug conjugate (ADC)	Nectin-4 targeted ADC	Locally advanced or metastatic urothelial cancer in patients who have received prior treatment with a PD-1/PD-L1 inhibitor and platinum-containing chemotherapy	US Filed (Jul 2019)	Injection	In-house [Co-development with Seattle Genetics]	
				Urothelial cancer	P-III		,	
	zolbetuximab IMAB362	Antibody	Anti-Claudin 18.2 monoclonal antibody	Gastric and gastroesophageal junction adenocarcinoma	P-III	Injection	In-house (Ganymed)	
				Pancreatic adenocarcinoma	P-II			
	roxadustat ASP1517/FG-4592	Small molecule	HIF stabilizer	Anemia associated with chronic kidney disease in patients on dialysis	Japan Filed (Sep 2018) Europe P-III	Oral	FibroGen	Astellas has rights in Japan, Europe, the
				Anemia associated with chronic kidney disease in patients not on dialysis	Japan P-III Europe P-III			Commonwealth of Independent States, the
				Chemotherapy-induced anemia	P-II			Middle East, and South Africa.
Others	fezolinetant ESN364	Small molecule	NK3 receptor antagonist	Menopause-related vasomotor symptoms	<u>P-III</u>	Oral	In-house (Ogeda)	

^{*} Compounds are developed globally unless noted. The list shows the most advanced stage if the stages are different depending on the region. The list specifies the area if the compound is developed in limited areas.

Updates from the previous announcement (Apr 2019):

enzaltamide (MDV3100): Filed for metastatic hormone-sensitive prostate cancer in US in Jun 2019 and in Europe in Jul 2019.

enfortumab vedotin (ASG-22ME): Filed in US for locally advanced or metastatic urothelial cancer in patients who have received prior treatment with a PD-1/PD-L1 inhibitor and platinum-containing chemotherapy in Jul 2019.

fezolinetant (ESN364): Clinical development for menopause-related vasomotor symptoms has been progressed to Phase 3.

^{**} Compounds with "In-house" in this column include ones discovered by collaborative research.

Projects with Focus Area approach

Target (Biology)	Generic Name Code No. (Brand Name)	Modality / Technology	Therapeutic Area	Classification	Target Disease	Phase *	Dosage Form	Licensor **	Remarks
Immuno- oncology	ASP8374/PTZ-201	Antibody	Oncology	Anti-TIGIT antibody	Cancer	P-I	Injection	In-house (Potenza Therapeutics)	
	ASP1948/PTZ-329	Antibody	Oncology	Anti-NRP1 antibody	Cancer	P-I	Injection	In-house (Potenza Therapeutics)	
	ASP1951/PTZ-522	Antibody	Oncology	GITR agonistic antibody	Cancer	P-I	Injection	In-house (Potenza Therapeutics)	
	ASP9801	Oncolytic virus	Oncology		Cancer	P-I	Injection	Tottori University [Discovered through collaborative research]	
	ASP7517	Cell therapy (artificial adjuvant vector cells)	Oncology		Cancer	<u>P-I</u>	Injection	Option agreement with RIKEN	
Regeneration	ASP7317	Cell therapy	Ophthalmology		Dry age-related macular degeneration, Stargardt's disease	P-II	Injection	In-house (Astellas Institute for Regenerative Medicine)	
	FX-322	Small molecule	<u>Otology</u>	Inner ear progenitor cell activator (combination of GSK-3 inhibitor and HDAC inhibitor)	Sensorineural hearing loss	<u>P-II</u>	Injection	Frequency Therapeutics	Astellas has rights in Ex-US markets
Antigen- specific immuno-	ASP0892	Next generation vaccine (LAMP- Vax technology)	Immunology		Peanut allergy	P-I	Injection	Immunomic Therapeutics	
modulation (ASIM)	ASP3772	Next generation vaccine (MAPS technology)	Infectious disease	Pneumococcal vaccine based on a multiple antigen- presenting system (MAPS) platform	Prevention of pneumococcal disease	<u>P-II</u>	Injection	Affinivax	
Mitochondria	ASP1128/MA-0217	Small molecule	Nephrology	PPARδ modulator	Acute kidney injury	P-II	Injection	In-house (Mitobridge)	
	ASP0367/MA-0211	Small molecule	Muscle disease		Duchenne muscular dystrophy	P-I	Oral	In-house (Mitobridge)	
Others	reldesemtiv CK-2127107	Small molecule	Muscle disease	troponin activator	Spinal muscular atrophy	P-II	Oral	Cytokinetics	
					Amyotrophic lateral sclerosis	P-II			

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** Compounds with "In-house" in this column include ones discovered by collaborative research.

Updates from the previous announcement (Apr 2019):

ASP7517: Entered into Phase 1 for cancer.

FX-322: Added a Phase 2 program for sensorineural hearing loss.

ASP3772: Clinical development for prevention of pneumococcal disease has been progressed to Phase 2.

Others (1/2)

Therapeutic Area	Generic Name Code No. (Brand Name)	Modality / Technology	Classification	Target Disease	Phase *	Dosage Form	Licensor **	Remarks
Oncology	AGS-16C3F	Antibody-drug conjugate (ADC)	Anti-ENPP3 ADC	Renal cell carcinoma	P-II	Injection	In-house [ADC technology in-licensed from Seattle Genetics]	
	ASP1650	Antibody	Anti-Claudin 6 monoclonal antibody	Testicular cancer	P-II	Injection	In-house (Ganymed)	
	ASP1235/AGS62P1	Antibody-drug conjugate (ADC)		Acute myeloid leukemia	P-I	Injection	In-house [ADC technology, EuCODE license from Ambrx]	
Urology and Nephrology	solifenacin YM905	Small molecule		Neurogenic detrusor overactivity in pediatric patients	US Filed (Feb 2017)	Oral	In-house	
	mirabegron YM178	Small molecule	β ₃ receptor agonist	Overactive bladder and neurogenic detrusor overactivity in pediatric patients	P-III	Oral	In-house	
	ASP6294	Antibody	Nerve Growth Factor (NGF) neutralization antibody	Bladder pain syndrome / Interstitial cystitis	P-II	Injection	In-house	
	ASP8302	Small molecule	Muscarine M ₃ receptor positive allosteric modulator	Underactive bladder	P-II	Oral	In-house	
Immunology	peficitinib ASP015K	Small molecule	JAK inhibitor	Rheumatoid arthritis	China P-III	Oral	In-house	
	bleselumab ASKP1240	Antibody		Recurrence of focal segmental glomerulosclerosis in de novo kidney transplant recipients	P-II	Injection	Kyowa Kirin	

Others (2/2)

Therapeutic Area	Generic Name Code No. (Brand Name)	Modality / Technology	Classification	Target Disease	Phase *	Dosage Form	Licensor **	Remarks
Others	evolocumab AMG 145 (Repatha [®])	Antibody	Anti-PCSK9 monoclonal antibody	Familial hypercholesterolemia or hypercholesterolemia in patients who are not suitable for statin therapy	Japan Approved (Jun 2019)	Injection	Amgen [Co-development with Amgen Astellas]	
	fidaxomicin	Small molecule	Macrocyclic antibiotic	Clostridium difficile infection in pediatric patients	Europe Filed (Jan 2019)	Oral	Merck	
	micafungin	Small molecule	Echinocandin antifungal	Invasive candidiasis in neonates and young infants less than 120 days of life	US Filed (Jun 2019)	Injection	In-house	
	isavuconazole	Small molecule	Azole antifungal	Invasive aspergillosis and mucormycosis in pediatric patients	US P-II	Injection	Basilea	
	ASP0819	Small molecule	Ca ²⁺ activated K ⁺ channel opener	Fibromyalgia	P-II	Oral	In-house	
	ASP4345	Small molecule	Dopamine D ₁ receptor positive allosteric modulator	Cognitive impairment associated with schizophrenia	P-II	Oral	In-house	
	MucoRice-CTB	Next generation vaccine		Prophylaxis of diarrhea caused by Vibrio cholerae	P-I	Oral	The Institute of Medical Science, the University of Tokyo	
	ASP8062	Small molecule	GABA _R receptor positive allosteric modulator	Substance use disorders	<u>P-l</u>	<u>Oral</u>	In-house	

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Update from the previous announcement (Apr 2019):

peficitinib (ASP015K): Removed the description of the approval in Japan for rheumatoid arthritis (including prevention of structural joint damage) in patients who have an inadequate response to conventional therapies in Mar 2019.

evolocumab (AMG 145): Approved in Japan for familial hypercholesterolemia or hypercholesterolemia in patients who are not suitable for statin therapy in Jun 2019.

micafungin: Filed in US for invasive candidiasis in neonates and young infants less than 120 days of life in Jun 2019.

ASP8062: Entered into Phase 1 for substance use disorders.

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As of July 2019

Patient Journey	New Technology	Content						
r alient sourney	New Technology	Content	Code Number/ Program Name	Business Concept	Status	Partner		
December 17th account	District to a little	Excercise program with sci	entific evidence					
Prevention/Therapy	Digital health		Smartphone application	Offer smartphone application to support exercise using wearable device to people who needs regular exercise	Under development	BANDAI NAMCO Entertainment, Moff		
Therapy support	Fluorescence	Image-guided precision sur	rgery					
тпетару ѕиррогс	Tidorescence		ASP5354	Precision surgery-guide enabling identification of ureter in hysterectomy etc.	Phase I stage			
Diagnosis/Therapy	Radioisotope	Theranostics using antibod	ly with radioisotope label					